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Commonwealth heads urged to extend individual freedoms in a new age of democracy

Major calls for end to one-party states

FROM ROBIN OAKLEY, POLITICAL EDITOR, IN HARARE

JOHN Major yesterday urged the Commonwealth to turn its back on one-party states and step into a new age of democracy. He called for a clear, crisp statement of principles to make governments more accountable and to extend freedom of expression.

The prime minister outlined three basic aims in advance of the Commonwealth heads of government meeting that begins today: to improve communications "so that we stop each other constantly re-inventing the wheel"; to look after smaller states better; and to "help the world to negotiate" by taking the first steps in analysing problems and suggesting solutions.

Mr Major told his colleagues in Harare that the time had come to move from words to reality. "There can be no

higher priority than to help to foster and strengthen in our countries a democratic culture, to help each other along the path towards justice, prosperity and a genuine common purpose." They should, he said, "Use democracy to achieve real change and to help deliver what has come to be known as good government to our peoples. The Harare declaration should not be afraid to single this out as a commitment which makes the Commonwealth different to all other groupings."

A high-level appraisal group of ten leaders yesterday approved draft proposals for a redefinition of the Commonwealth's role to go to the full meeting of heads of government beginning today. To sharpen the debate and to ensure that the final declaration reflects what British sources call "a clear, compelling, eye-catching programme of action", the British delegation has circulated its own draft communiqué.

Britain is driving for unequivocal commitment to principles of "good government" throughout the 50 countries. These are held to include free elections and a free press, respect for the rule of law and human rights, arms spending limited to defence needs and the conduct of a free market economy.

But Britain is not receiving universal support. Dr Mahatir Mohamad, the Malaysian prime minister who chaired the appraisal group, is opposed to linking aid to good government. President Mugabe of Zimbabwe, who is hosting the summit, is also said to have reservations, and the Ghanaian delegation are objecting to what are called "lectures from former colonialists". Further opposition is likely to emerge as the debate moves from the appraisal group to the full meeting.

There are clearly some difficulties in reconciling the British draft with the version tabled by the Commonwealth secretariat. Chief Emeke Anyaoku, the secretary-general, said that a final declaration was not expected to emerge until the leaders went into their period of "retreat" at Victoria Falls next week.

In spite of the differences on the communiqué, Britain is no longer an isolated target for all



Harare heads: John Major flanked by President Kaunda of Zambia and Datuk Seri Dr Mahathir Mohamed, Malaysia's prime minister, yesterday

as it has been at recent Commonwealth meetings, and Mr Major and Douglas Hurd have been delighted to find that the group is ready to tackle issues other than apartheid.

The British delegation says that sanctions against South Africa are yesterday's issue and it is pressing for their early removal. Nelson Mandela, the African National Congress leader, is due to lunch with Mr Major in Harare today, and the British group had reports last night that the ANC was preparing to support swifter moves to end sanctions.

Under a formula agreed by a Commonwealth group in New Delhi earlier this year, "people to people" sanctions covering sport and cultural exchanges were to go first, followed by trade sanctions when interim constitutional arrangements were agreed. Economic sanctions would be lifted only with the achievement of one man, one vote.

Now, the ANC is believed to be prepared to accelerate the process by merging stages

two and three, although it was unclear last night what the trigger would be.

The ANC and the more radical Pan Africanist Congress have been invited as observers to the Harare conference and besides his lunch with Mr Major, Mr Mandela is due to have meetings with the leaders of Canada, Nigeria and Tanzania, among others. Before leaving Johannesburg for Zimbabwe last night, Mr Mandela said he would be raising the question of township violence and the training of a post-apartheid bureaucracy as well as sanctions. He said that violence had reached an unacceptable level, but declined to detail what he would be asking of the Commonwealth leaders.

"We are not going to be dogmatic about our approaches," he said. "We want to start now. We are going to urge the Commonwealth countries to keep a sharp eye on developments here."

Britain will not oppose any propositions that Mr Mandela might address the meeting, but it seems that efforts to have the South African government invited as an observer have made no progress. Discussions were said last night to be continuing.

Chief Anyaoku said last night that the discussions in the high-level group had been "upbeat and positive". As for South Africa, they had reaffirmed the continued determination of the Commonwealth "to be as helpful as possible".



Mugabe has reservations about Major's aims

Amnesty on abuses, page 10
Diary, page 16
Leading article, page 17

Senators swing towards Thomas

FROM PETER STOTHARD
US EDITOR
IN WASHINGTON

JUDGE Clarence Thomas appeared to be heading towards victory in the Senate last night after a weekend of allegations of sexual harassment which have transfixed America.

As President Bush lobbied waverers on behalf of his nominee to the Supreme Court, Martin Fitzwater, the White House spokesman, predicted that "we have the votes to win".

Although partisans on both sides were alert for a sudden new evidence that might change the vote, Senator Patrick Leahy, a Vermont Democrat and opponent of the confirmation, said the White House "had the clout" and would probably succeed in adding another conservative voice to the nation's highest court.

The White House received one of its biggest postages on the confirmation. "Two to one were in favour of the judge and against his accuser, Professor Anita Hill," the spokesman said. Congress received five times its usual number of telephone calls yesterday.

Senate whodunit, page 12
David Parnick, page 16
Leading article, page 17

Labour keeps poll lead as NHS battle intensifies

By PHILIP WEBSTER AND NICHOLAS WOOD

LABOUR has emerged from the party conference season with a two-point lead over the Conservatives, according to a poll published last night after furious Commons exchanges over the health service.

An ICM survey for *The Guardian* shows Labour up four points at 43 per cent, the Conservatives up two points at 41 per cent, and the Liberal Democrats dropping five points to 12 per cent. The poll, taken last Friday as the Tory conference ended, and Saturday, suggests that Labour's pre-election conference may have made the greater impact on the public although it is uncertain whether the full effect of John Major's closing speech to the Conservatives is reflected in the figures. The poll makes gloomy reading for the Liberal Democrats.

The political struggle over the health service will be given fresh impetus today when William Waldegrave, the health secretary, announces that the government is pressing ahead with a big increase in hospitals opting out of health authority control.

In exchanges that confirmed that both sides regard health as the key election battleground, Neil Kinnock yesterday seized his first Commons opportunity since the summer recess to repeat his charge that the government was privatising the NHS, provoking rowdy scenes in the chamber.

The Labour leader infuriated Conservative MPs. One called him a liar, and John MacGregor, the leader of the House, standing in for the prime minister, accused him of "engaging in the smears and fears again". It was a forerunner of the passions that will inevitably resurface today when Mr Waldegrave tells MPs that he has approved the vast majority of the 113 applications to form a second wave of self-governing trusts.

Last year, he approved 85 per cent of the applications for

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A VOLUNTARY SOCIETY OF THE CHURCH OF ENGLAND AND THE CHURCH OF WALES

Thatcher seals memoirs deal

By SIMON TAIT

THE battle to publish Mrs Thatcher's memoirs has been won by HarperCollins. The fee has not been disclosed though persistent publishing rumour puts it at £5 million.

The deal was struck with Marvin Josephson, Mrs Thatcher's agent, after several weeks. HarperCollins, an amalgam of the British house, Collins, and the American Harper Row came into being after they were acquired by Rupert Murdoch last year. The house is thought to have beaten

Doubleday and Macmillan to the contract. HarperCollins has worldwide serial rights except for Japan. "Mrs Thatcher has special relationships in Japan, so that has been excluded from the contract," Mr Bell said.

The book is to be published in two volumes, the first to appear at the end of 1993. Last night, HarperCollins scouted any notion that Mrs Thatcher would have a ghost writer. Eddie Bell, chief executive of HarperCollins, who will be Mrs Thatcher's "personal

publisher", insists that "she will be writing the book herself. I believe she already has substantial notes".

But readers may be disappointed not to find the kind of character assassination which has become a hallmark of political autobiographies. "What we have got here is a serious historical record, some of the most significant years of our history written by the person who was at the heart of it. We're not interested in a scurrilous book, and neither is Mrs Thatcher," he said.

Eros starts to crack up at the age of 98

By ALAN HAMILTON



Eros: dispute about his sense of direction

ELDERLY lovers should be handled with care; they are not up to the passionate gymnastics of youth. After a bout with two partners at once Eros, aged 98, has fractured his leg and will have to go to hospital.

Not that it was entirely his fault. But if you insist on taking up such a provocative pose in Piccadilly Circus, standing on tiptoe with one leg ballistically extended in the direction of Shaftesbury Avenue, you could reasonably said to be asking for it. Soliciting, even.

Engineers from Westminster city council inspected Eros after police apprehended two persons, sex unknown, who climbed the plinth and sat on the outstretched leg. That unnatural act had caused two cracks in the lower portion of the other leg, on which the Greek god of love supports himself, and a slight

deformation of his thigh. Surgeons specify an operation. "We will have to lift him off, take him to a workshop, cut out the affected areas, and weld in new sections of aluminium," David Yecoff, the council manager in charge of Westminster's statues, said yesterday. It is only seven years since Eros was sent to an aluminium clinic for refurbishment of his old bones.

Eros, who is not really Eros at all but the angel of Christian charity erected to commemorate the philanthropic works of the seventh Earl of Shaftesbury, may be given lengthy therapy to counteract an aluminium statue's equivalent of osteoporosis. Engineers are considering filling his hollow members with resin to give him extra strength for any future frolics.

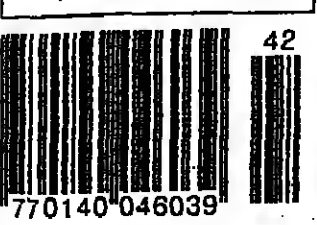
Removal yet again of Sir Alfred Gilbert's sculpture from the top of the memorial fountain has stirred the old

debate about whether he should be standing pointing his backside up Shaftesbury Avenue and firing his arrow in the vague direction of Piccadilly. Some believe he should be firing up the avenue as he is a monument to Lord Shaftesbury. Westminster council has even been accused of re-erecting him back to front when it moved the memorial 40ft to its present off-centre position in 1984.

There is, however, no evidence that he has ever pointed any other way. English Heritage, which supervised his last return from hospital, says there is nothing to suggest he ever faced up the avenue, and photographs in *The Times* archives all show him pointing in his present direction. It is enough for an old boy in his condition to be standing on one leg, without having to perform pirouettes.

Arts	15.22
Births, marriages, deaths	18.19
Classified	19.31-35
Law Report	36
Leading articles	17
Letters	17
Life and Times	17
Media	13
Obituaries	18
Parliament	8
Property	31.33

Employers seeking chief executives, managers and other senior staff are advertising tomorrow in *The Times* 12-page appointments section, circulated in Britain



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Nationalists fear Brooke may deal Ulster a stronger hand



Collins: will raise pro-Unionist issue

THE Irish government is expected to seek clarification tomorrow from Peter Brooke, the Northern Ireland secretary, over what it fears may be a policy shift towards strengthening Ulster's role within the United Kingdom, perhaps with the aim of wooing Unionists in the run-up to the election.

Yesterday Irish government sources made clear Dublin's anxiety over recent statements by Mr Brooke and by Douglas Hurd, the foreign secretary, which suggest the government may be moving to appease Unionists by improving the government of Northern Ireland within a United Kingdom

Anxiety is gripping Dublin over a possible policy shift by the British government in favour of Unionists, Edward Gorman reports

framework. Gerry Collins, the Irish foreign minister, is expected to raise the issue during an Anglo-Irish Conference meeting in London tomorrow. Informed sources in Dublin say that there is concern that Mr Brooke, in a recent interview in *The Irish Times*, signalled only reluctant acceptance of the Anglo-Irish agreement rather than open commitment and that he did not

demonstrate sufficient acknowledgement of nationalist concerns in Northern Ireland.

In addition, Irish officials have been surprised by a decision by Mr Brooke in a speech at last week's party conference to highlight as "a major theme" in any future talks measures to improve the scrutiny of Northern Ireland legislation. This was seen by some as a possible signal in favour of a select

committee at Westminster, which Unionists have been seeking for years but which the government has resisted on the grounds that it might harm the prospects for a devolution settlement which, in any case, might obviate the need for such a committee.

The Irish are also concerned about a lecture by Mr Hurd during the conference which implied that the agenda for the future of Northern Ireland was not about partition or the border but how best it could run its affairs within the United Kingdom. Mr Hurd emphasised that the debate had moved on and that there was a

stronger sense of realism about Northern Ireland's future.

Social Democratic and Labour party sources said yesterday that they were awaiting "illumination" about what they termed a "strange speech". They suspect Mr Hurd may have been selected to deliver signals of a shift in policy, allowing Mr Brooke to retain room for manoeuvre in any new talks.

Party sources said that if Mr Hurd's speech turned out to be government policy, it signalled the end of the Brooke initiative and a disgraceful capitulation to the Unionist veto. Most observers suspect that the sudden integra-

tionist-sounding rhetoric may be aimed at wooing Unionists as an insurance policy against a hung parliament next year. It could also be, however, that Mr Brooke was pandering to Northern Ireland Conservatives at the conference who advocate integrationist improvements in the government of Northern Ireland.

One other intriguing possibility is that Mr Brooke may have privately concluded that irrespective of any election, he can take steps to improve government in Northern Ireland whether or not his ambitions for legislative devolution in Belfast succeed.

Rail fare increase of 7% condemned as unjustifiable

By MICHAEL DYNES, TRANSPORT CORRESPONDENT

RAIL, Tube, and bus user organisations yesterday expressed outrage over average fare rises at almost twice the level of inflation in spite of two government interventions to cap the annual fare increase on certain commuter routes.

British Rail announced a mean increase of 7.75 per cent for all Network SouthEast and InterCity rail fares and season tickets, effective from January 5. Ticket prices on most Network SouthEast routes will, however, go up by 7.9 per cent, with an additional 1 per cent premium on routes that have benefited from recent investment schemes.

Fares on London Transport's Underground, bus, and light rail services are to rise by an average of 7.5 per cent,

putting most adult single fares up by 10p, with some long-distance journeys up by 20p. The present 80p charge for journeys in the central zone, along with single child fares, will remain the same.

The Central Transport Consultative Committee, the national rail watchdog, condemned the fare increases, and accused BR of exploiting its monopoly position. "It is quite unjustifiable for BR to raise fares by almost twice the rate of inflation, especially when InterCity and Network SouthEast achieved hardly any of their quality targets in 1990-91," the committee said.

BR's original plan to impose a 2 per cent premium on the recently modernised Liverpool Street-Southend, Great

Northern-West Anglia, Thameslink North, Euston-Northampton, and Waterloo-Weymouth lines, was rejected by John Major, the prime minister, as excessive. BR's premium fare rises were capped after Malcolm Rifkind, the transport secretary, had already trimmed increases on other routes.

Stephen Joseph, of Transport 2000, said that the fare increases would encourage more people to transfer from rail to the overcrowded roads. He added: "It's all very well limiting fare rises for poor services, but without extra government funding there is no way these will be brought up to scratch."

The dispute over BR's fare increases triggered a Commons clash at prime minister's questions. John MacGregor, the Commons leader, who was standing in for John Major, hailed the prime minister's efforts to hold down increases on some lines pending better services as an example of the citizen's charter in action (Nicholas Wood writes).

However, Paddy Ashdown, the Liberal Democrat leader, argued that John Major was torn between wanting to sell off BR and wanting to run it. The travelling public were now paying in full for the government's 11 years of neglect.

John Prescott, Labour's transport spokesman, said that at nearly twice the rate of inflation, the fare increases were far too high.

Parliament, page 9
Richard Hope, page 16

InterCity SuperSavers from London		
Destination	1991	1992
Edinburgh	55.00	57.00
Manchester	31.00	33.00
Liverpool	31.00	33.00
Birmingham	22.00	23.00
York	39.00	42.00
Bristol	24.00	25.00
Cardiff	28.00	30.00
Plymouth	41.00	42.00
Peterborough	18.00	19.00
Swindon	20.00	21.00

InterCity annual season tickets to London		
Destination	1991	1992
Birmingham	4,190	4,532
Bristol	4,632	5,044
Peterborough	3,172	3,482
Swindon	3,432	3,752
Doncaster	4,956	5,288

Network SouthEast standard single to London		
Destination	1991	1992
Northampton	12.00	12.80
Oxford	10.80	11.50
Cardiff	3.30	3.50
Chichester	12.00	12.90
Weymouth	25.50	27.20
Swindon	16.50	17.40
Ipswich	13.00	14.00
Woking	4.70	5.10
Huntingdon	11.30	12.10
Bedford	9.40	10.10

Network SouthEast annual season tickets to London		
Destination	1991	1992
Northampton	2,100	2,284
Oxford	2,224	2,400
Cardiff	1,050	1,140
Chichester	2,096	2,280
Weymouth	1,648	1,796
Swindon	3,298	3,580
Ipswich	1,540	1,640
Huntingdon	2,088	2,276
Bedford	1,896	2,064

NUT demands pay rises of up to 25%

By DAVID TYTLER, EDUCATION EDITOR

THE biggest teachers' union is demanding a pay rise of up to 25 per cent - more than six times the current rate of inflation - in its submission to the new Teachers' Pay Review Body.

The National Union of Teachers called for 100,000 extra teachers to ensure improved working conditions, an across-the-board pay rise of 10 per cent and a £1,500 flat-rate payment for all. The rise would lift some teachers' salaries by 25 per cent and would add 19.5 per cent to the £8 billion annual wage bill for the country's 400,000 teachers.

The Opposition attacked the 13 city technology colleges, which it claims are taking money from mainstream state education. Jack Straw, Labour's frontben-

ch education spokesman, said that the colleges had failed to attract the intended support from industry and were costing taxpayers £105 million in capital grants this year. This worked out at about £450 a pupil, 79 times more than the average of £94 a pupil in state schools, which received grants of £103 million. Taxpayers were providing 80 per cent of the colleges' start-up costs and all running expenses, he said.

Kenneth Clarke, the education secretary, said: "The figures are absolutely absurd. Jack Straw is comparing new schools with existing schools. If we are now going to have a campaign that we are privatising education, it is a rather silly follow-up to the deeply dishonest campaign on the National Health Service."



Beagles about: Victoria Brown, aged 16, at a Royal Society for the Prevention of Cruelty to Animals protest at the Home Office yesterday to demand better protection for animals reared for laboratory tests. The beagles were among 400 rescued in May when the firm which bred them went bankrupt. All have been found proper homes

Bogus lecturer taught for 8 years

A BOGUS lecturer with almost no qualifications was exposed as a fraud yesterday after teaching at a college for eight years.

Education officials said they would tighten up their vetting procedures after Paul Carey, aged 40, bluffed the Mid Glamorgan authority out of more than £82,000 in salary. He admitted deception after it was discovered he had lied to obtain a post at Pontypridd Technical College.

Merthyr crown court heard he was appointed to teach life and social skills after claiming he had eight O-levels, two A-levels, an honours degree and a post-graduate education diploma. In his eight years at the college, Carey taught hundreds of students and was appointed to mark O-level English papers for the Welsh Joint Education Committee.

Mid Glamorgan, left second-year school with just five CSE passes. He was given a two-month jail sentence, suspended for a year, and ordered to pay costs.

He claimed he had been assured the post because he was a member of the Labour party and had only put down false qualifications to boost his application. Graham Dunn, county education personnel manager, later rejected his version. Several efforts had been made to inspect Carey's qualifications, but he never produced any documents and claimed they were already with the education authority, Mr Dunn said.

"We have now tightened up on our checks so that certificates are viewed by our salary department, ideally before or immediately after an appointment is made," he added.

NHS predicted to take the lead in private beds

By JILL SHERMAN, SOCIAL SERVICES CORRESPONDENT

THE number of private beds within NHS hospitals will outstrip provision in the private sector within five years, a leading private health care consultant said yesterday.

Peter Townsend, former chairman of Bioplan Holdings, which has pioneered joint ventures with the NHS, said health service managers were beginning to compete successfully for a potential £500 million annual market.

Although the health service had been "sluggish" in recent years in generating income from the 3,000 pay beds in their hospitals, the NHS reforms had resulted in managers taking an increasingly businesslike approach. The NHS had the management expertise and financial information to capture the main share of the market, he said.

"There will be more private practice within the NHS than in the private sector within five years," Mr Townsend said. "The NHS is no longer sleeping and slumbering. I think the growth in their interest and activity [in private health care] will be very substantial. This means of delivering private health care will be far more acceptable at the end of the century."

Speaking at the launch of the latest edition of the *Fitzhugh Directory of Independent Health Care*, Mr Townsend said that more hospitals were now setting up private wings and initiating ventures with private firms to attract some of the seven million people covered by health insurance.

At the end of last year there were 13 dedicated private wings in NHS hospitals, mainly in London. A recent telephone survey by health care analyst William Laing shows, however, that by July there were 18 private units on NHS sites. Most of the new

wings had been built in the shire counties. Bioplan now has 11 joint ventures with health authorities where the company had built a small hospital or wing on an NHS site. The company puts in the capital in return for a share of the profits from the private income raised.

"Irrespective of which political party is in government, the NHS has the opportunity in the medium to long term to become by far the largest and most successful owner and operator of high-standard, value-for-money private patient facilities," said Mr Townsend in an article in the directory.

Although the NHS has only 3,100 pay beds compared with the 13,000 in the private sector, the amount of money they generate has increased significantly since the Health and Medicines Act came into force in 1989 allowing NHS hospitals to make profits for the first time.

The directory shows that the income raised from NHS pay beds in England jumped from £76.9 million to £91.6 million between 1988/9 and 1989/90, a 19 per cent rise.

Nevertheless, William Fitzhugh, a health care adviser and the directory's editor, said that the NHS could poten-

tially double its income from its existing beds. While the NHS gets an average £30,000 per pay bed per annum, independent operators such as Charitable Nuffield Hospitals, raised an average £60,000 per private bed.

The directory shows that private hospitals had a boom year in 1989/90, with revenue up by 16.4 per cent to £659 million, partly because many hospitals had consolidated their position for seven or eight years, and partly because they were able to levy high charges at the expense of medical insurers.

However, following losses incurred by BUPA, which reported a £63 million underwriting loss last year due to excessive claims, Mr Fitzhugh predicted that charges will have to come down. "The pendulum will swing back in favour of BUPA."

The success of the private sector over the next few years would also depend on whether the reforms succeeded in reducing waiting lists, which could result in less demand for private medical insurance, he said.

1991-92 Fitzhugh Directory of Independent Healthcare. (Health care information services, 12 Riverview Grove, London W4 3QJ, £220)

	Total paybeds	Revenue (£m)	Change on previous year %
1980/1	2,405	48.4	29.2
1981/2	2,677	54.1	18.6
1982/3	2,919	51.5	-4.8
1983/4	2,987	55.5	7.8
1984/5	3,019	55.6	0.2
1985/6	2,967	60.9	9.5
1986/7	2,980	59.0	-3.1
1987/8	2,970	68.9	13.4
1988/9	2,990	76.9	14.9
1989/90	2,971	91.6	19.1

Source: DoH/Fitzhugh Directory

Baker prepares to act on squatters

By QUENTIN COWDRY, HOME AFFAIRS CORRESPONDENT

GOVERNMENT plans to make it easier for homeowners to evict squatters were announced yesterday by Kenneth Baker, home secretary.

Describing existing legal remedies against squatting as "potentially unsatisfactory", Mr Baker told the Commons that the law needed changing to safeguard owners' rights. Ministers, who had given no indication that they were planning a crackdown on squatting, believe the move will be widely popular, particularly among private landlords. An estimated 50,000 people are

unlawfully occupying premises in England and Wales.

The Home Office yesterday published a consultation paper, inviting comments by next April, suggesting four options, ranging from maintaining the status quo to making it a crime to occupy unlawfully any property.

Under the most favoured option, it would become a criminal offence to ignore a request from an owner or authorised tenant to vacate a residential property. The offence would arise only if the owner or tenant had recently

vacated the property and would not cover disputes between sitting tenants and landlords. Ministers are wary of including non-residential premises in such a law, although concerned about the number of empty shops illegally occupied and used as "pitches" for the sale of sub-standard goods.

The paper dismisses the argument that squatting is a reasonable recourse for the homeless. "Squatters are generally there by their own choice, moved by no more than self-gratification or an

unwillingness to respect other people's rights," it says.

At present, the criminal law covers only squatting by which occupiers are made homeless. In other cases, owners must go to the civil courts, which takes time and can cost up to £800. An owner can be prosecuted for forcibly entering a property to regain possession.

For Labour, Roy Hattersley, shadow home secretary, accepted that action had to be taken to reduce squatting, but said that homelessness had to be tackled more urgently.

Sectarian gunmen kill again

A man was shot and killed in Belfast yesterday hours after the Ulster Freedom Fighters admitted murdering a Catholic taxi driver in his cab.

In the latest in a series of random sectarian killings in Belfast, two men entered a timber yard in Ravenhill Road and shot John McGuigan, aged 24, of Lenadoon Avenue, Belfast. He died in hospital.

On Monday night Hugh Cunlon, aged 54, a taxi driver, of Andersonstown, west Belfast, was shot six times in the head after answering a call to pick up a passenger in a predominantly Protestant housing estate in Belfast.

Jail officers fail in court

An attempt by the Prison Officers' Association to halt an enquiry into alleged ill-treatment of patients by staff at Ashworth special hospital on Merseyside failed in the High Court yesterday.

Mr Justice Kennedy rejected claims that association nurses accused of assaulting staff had been denied natural justice and that Louis Blom-Cooper, QC, the enquiry's chairman, was biased against the union. The enquiry, suspended on September 12 after the association withdrew from it, resumes on Monday.

Manslaughter verdict

A man was cleared yesterday of the murder of his wife and her lover. Stewart Porter, aged 33, an airport worker, of Edgware, north London, shot to death Alan Ward, aged 44, and stabbed Nicola Porter, aged 28, after she taunted him about the affair.

But the jury at the Old Bailey found him guilty of manslaughter of his wife on the basis of provocation and of Ward on the grounds of diminished responsibility. Sentence on Porter, a father of two, was adjourned for social enquiry reports.

New archbishop

The Bishop of St Asaph, the Right Rev Alyn Rice Jones, has been elected Archbishop of the Church in Wales. Bishop Rice Jones, aged 57, is a fluent Welsh speaker who supports the ordination of women priests. He has been Bishop of St Asaph, north Wales, for nearly 10 years and as archbishop will do both jobs. He replaces Dr George Noakes, who retired earlier this year.

Poll dates

The government will today move to write for two by-elections in Tory-held marginals that will provide John Major with his first electoral test since deciding against holding a general election in November. Polling to the seats of Langbaurgh, Cleveland, and Kilmarnock and Deside will take place on November 7, previously favoured by Tory party managers for a general election.

Kidnap suspect

Police in North Wales have arrested a man aged 36 in connection with the kidnapping of a Tesco supermarket manager's family at Colchester, Essex, in August. The arrest, at Capel Curig, Gwynedd, followed a reconstruction of the family's ordeal on the BBC's *Crimewatch UK* programme on Thursday. Police said yesterday that officers from Essex were travelling to Llandudno to question the man.

Channel record

A catamaran passenger ferry yesterday claimed the record for the fastest Channel crossing with an average speed of nearly 45mph. Hoverspeed France covered the 25 miles from Dover to Calais in 34 min 23 sec to beat the previous record of 52 min 49 sec held since 1982 by Townsend Thoresen's *Spirit of Free Enterprise*. Tony Stand, the captain, said: "The 18-man crew worked superbly."

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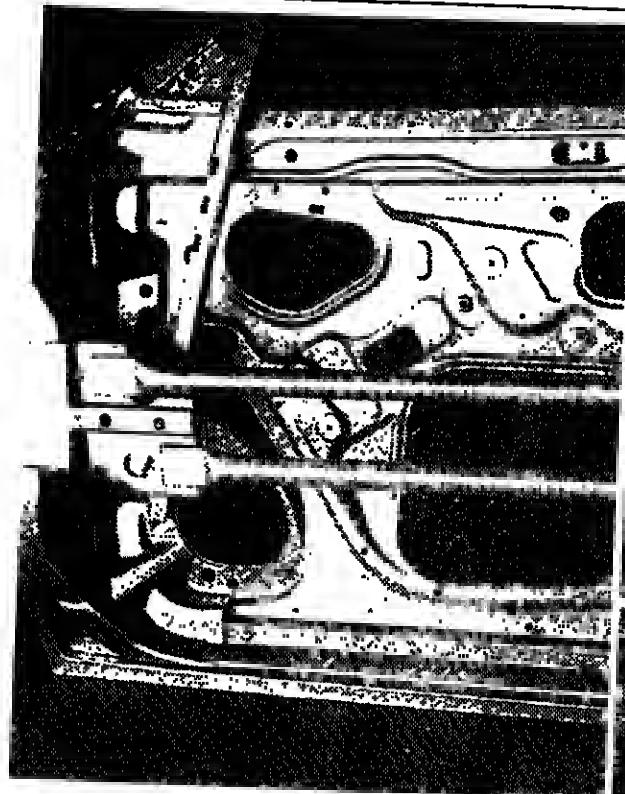
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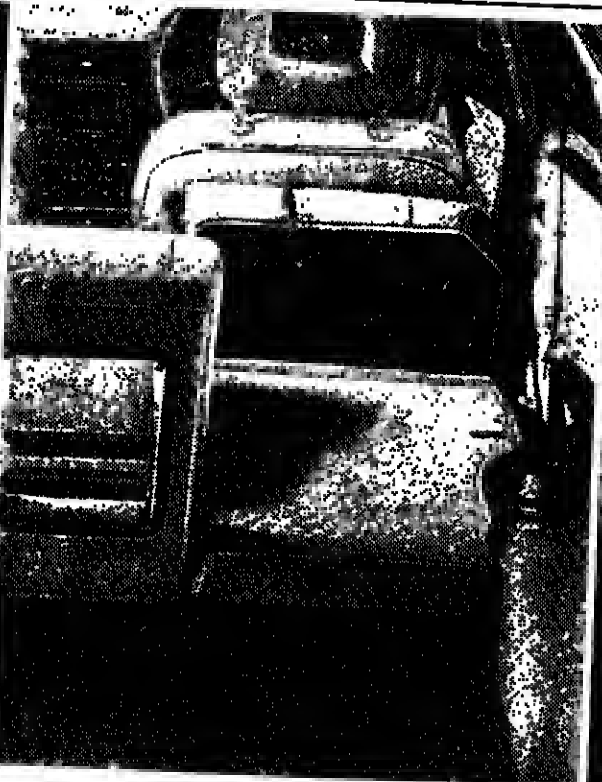
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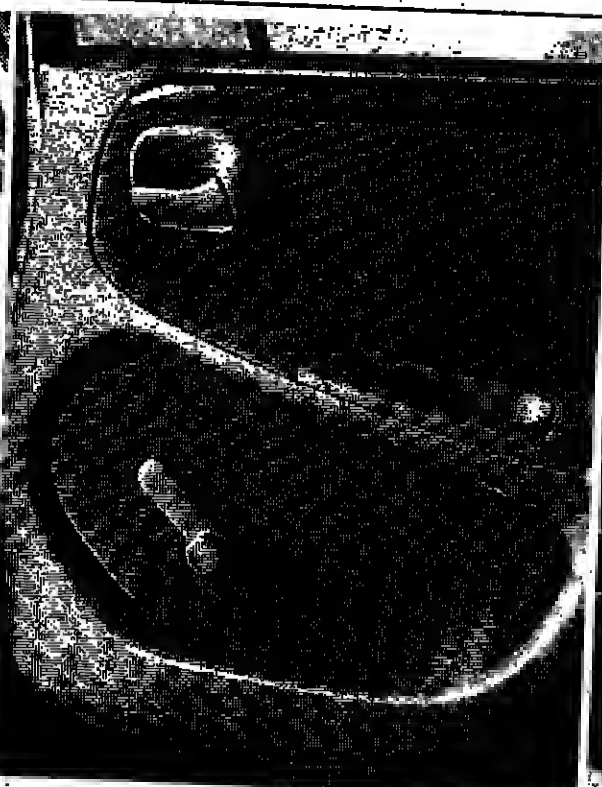
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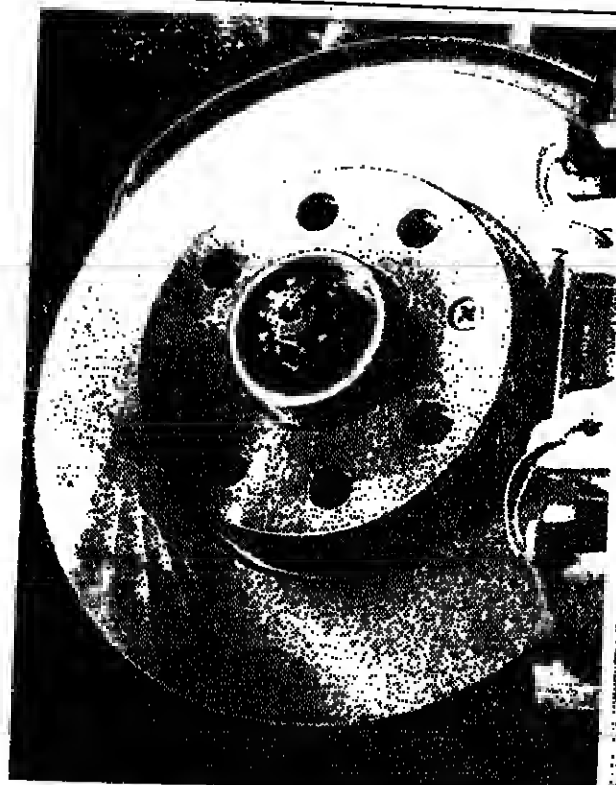
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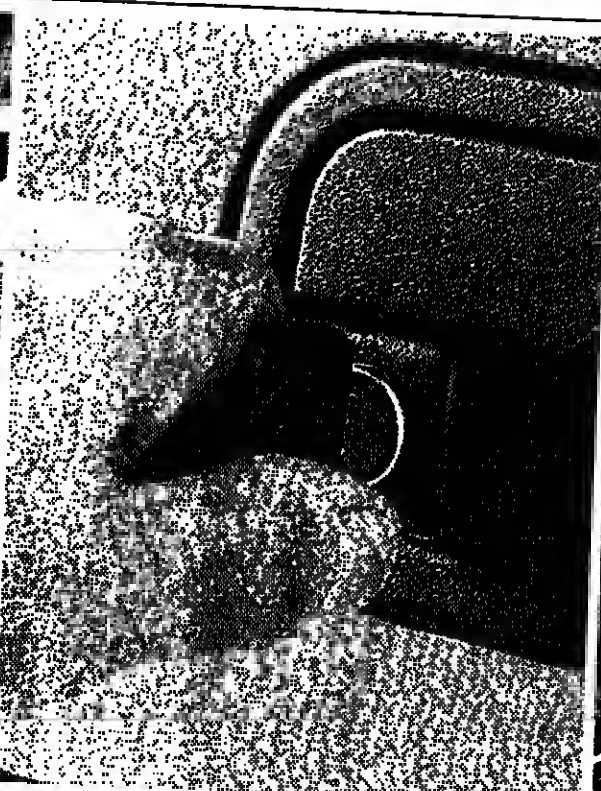
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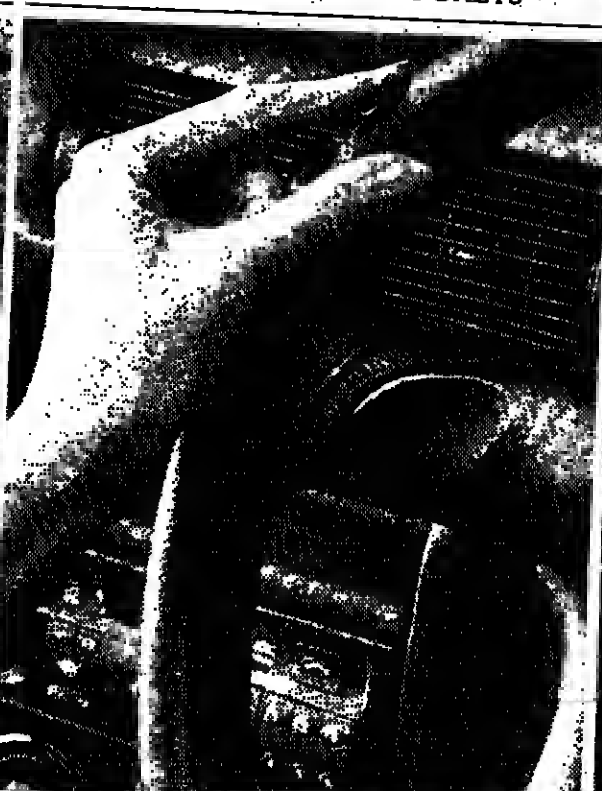
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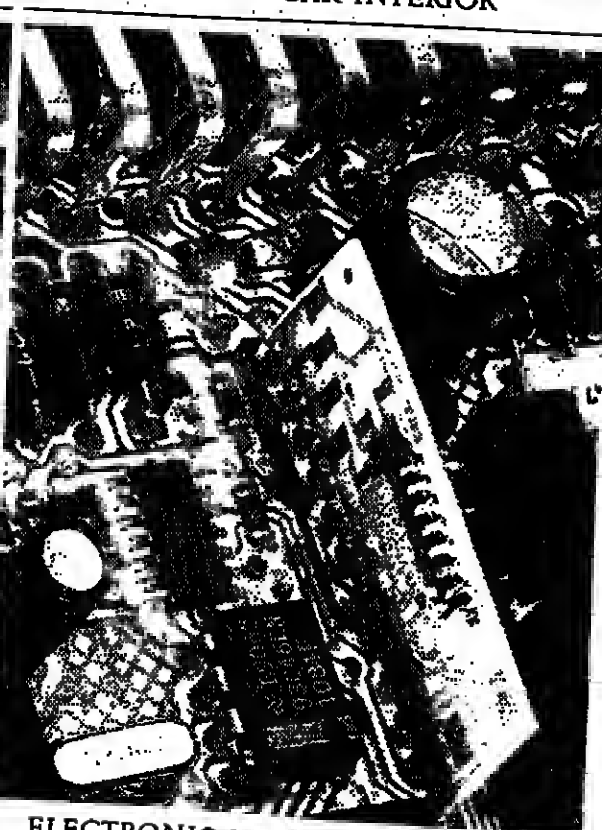
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Cabinet secretary predicts greater dispersal of civil servants

Whitehall will have to be more open to European future

By RICHARD FORD, POLITICAL CORRESPONDENT

DEVELOPMENTS in the European Community will require the civil service to become more outward looking with a greater ability to work in the languages of member states, the cabinet secretary predicted last night.

He said that to ensure that civil servants could work with Britain's European partners in the Community, officials would have to gain a feel for the cultures of other member states.

Outlining how the present changes, including the *Next Steps* initiative, will affect the civil service, Sir Robin Butler, head of the home civil service, said that, whatever the changes, he hoped that people would continue to recognise the value of a non-political service able to serve government of whatever colour.

Sir Robin said that the service must provide more

ADMINISTRATIVE

flexible career patterns and suggested that changes in information technology would allow for a greater geographical dispersal of work with the prospect of ending some of the congestion and demand for skills in the South-East.

In a lecture organised by the Association of First Division Civil Servants, Sir Robin said that the delegation of executive functions to semi-autonomous agencies set up under the *Next Steps* programme would lead to changes in the role of central government departments.

A report by the prime minister's efficiency unit had suggested that the changing role could lead to big reductions in the staffing of central departments, Sir Robin said that the core departments had to develop a more strategic role. They had to distinguish between what were the centre's essential interests and what should be left to local management without "being subjected to interference and sometimes just plain second guessing from above".

He added: "More delegated management is likely to leave a smaller core of people at the centre". Sir Robin pointed to the fact that only 240 people worked at the world headquarters of Rio Tinto Zinc, a

company employing 82,000 people; such a figure was a challenge to the civil service.

Those at the centre would help ministers to set targets for quality of service and the financial performance of the executive agencies as well as assisting in the preparation of overall policy. He added that there would have to be opportunities for people to transfer from agencies to the centre and vice versa without harming their careers.

Sir Robin added that the civil service had much to gain by being more open to recruitment from outside. "This movement in and out is valuable and the vitality of the civil service is greatly increased by an infusion of those who come in with outside experience and perspectives, just as outside organisations benefit from the services of those who have built up in government a wide knowledge of public affairs."



Sir Robin: service must be more outward looking

Tories make hay with Nellist and Fields

By PHILIP WEBSTER, CHIEF POLITICAL CORRESPONDENT

TORY chiefs tried to embarrass the Labour leadership yesterday after the confirmation that Dave Nellist and Terry Fields will continue for the time being as Labour MPs despite being suspended from the party.

Chris Patten, the Conservative chairman, said the fact that the two alleged Militant supporters were still receiving the Labour whip proved that Labour claims last month of decisive action against Militant were a deliberate attempt to mislead the public.

In the Commons, there was Tory laughter when an MP asked for help for a constituent (Mr Nellist) "who stands in loss his job and is being victimised at his place of work because of his support for CND and the anti-poll-tax campaign".

Labour seems likely to face derisive attacks on the same lines for the next month or so. They are hamstrung by their own procedures and the requirements of natural justice until the two MPs are expelled from the party. No

LABOUR WHIP

date has been fixed for the relevant hearing of the internal disciplinary court, the national constitutional committee, at which Mr Nellist and Mr Fields will have their last chance to defend themselves.

The rules of the parliamentary Labour party effectively preclude any action against the two MPs until they are expelled from the party. Immediately that happens, they will lose the Labour whip, ceasing to be Labour MPs.

The whip can be withdrawn only for infringement of party rules governing the behaviour of MPs in the Commons or if an MP is expelled by Labour's ruling national executive. When that happens, a letter will be sent from Larry Whitty, Labour's general secretary, to the parliamentary party and the whip will be withdrawn.

Labour therefore will continue to face derision until their cases have been dealt with. Labour sources

said last night that any discussion about the cases within the parliamentary party might prejudice the case against them.

Mr Patten told Mr Kinnoch in a letter: "Time and again you have promised to rid your party of the influence of Militant. Time and again you have fallen down on the job." He said that last month Mr Kinnoch made great play of the fact that they were finally taking decisive action against Labour MPs who had supported Militant.

"I criticised you for restricting your action to only two MPs when over twenty could and should have been investigated, applying the same criteria that you applied in the case of Messrs Nellist and Fields. Now it turns out you cannot be trusted to take even the limited steps you promised." He added: "Will you tell us once and for all whether you are going to deal resolutely and conclusively with Militant? If not, you should concede that your efforts have been solely dictated by the demands of public relations."



Ministers defeated in Lords

The government was defeated in the Lords over an amendment to the bill that will lead to privatisation of the British Technology Group. By 111 votes to 102 peers insisted that universities should be consulted over the proposed sale of securities.

The BTG's function is to obtain ideas and inventions from universities, government research establishments and private companies and individuals.

Share sales net £33bn

A total of £33 billion has been raised by the government from privatisation in the ten years to 1990-1. Francis Maude, Treasury financial secretary, said in a written reply.

New peers



Two new peers were introduced in the House of Lords. They were Sir Norman Macfarlane (above), the industrialist, who was introduced as Lord Macfarlane of Bearsden, and Sir Nicolas Browne-Wilkinson, who was introduced as Lord Browne-Wilkinson, a Lord of Appeal in Ordinary.

Parliament today

Commons (2.30): Questions: Trade and industry. Debate on Opposition motion on the manufacturing economy. Lords (2.30): Debate on defence estimates.

Attack on NHS chief rejected

HEALTH SERVICE

THE head of the home civil service, Sir Robin Butler, has responded to Labour party criticism of remarks made by the chief executive of the National Health Service about government plans for the health service (Richard Ford writes).

Robin Cook, shadow health secretary, had asked whether Duncan Nichol's intervention had breached the civil service conditions of service code.

In a letter to Mr Cook, which was made public yesterday, Sir Robin said it was often necessary for civil servants to explain government policy, both before select committees and in other contexts.

"As chief executive of the national health service Mr Nichol has a direct professional responsibility for the staff and patients of the NHS. This responsibility requires him to take a more public role, as chief general manager of the NHS, than would be characteristic of the civil service generally."

Sir Robin said that Mr Nichol's purpose was to reassure staff and patients by putting his own authority behind what ministers have repeatedly said - "namely that it is not the government's policy to privatise the NHS".

Mr Nichol had assured him that it was not his intention to enter into party political debate or to be critical of Labour party policies. "He was seeking to express his uncertainty about their implications for the running of the health service. Such uncertainty is, of course, always a problem up to the point at which senior civil servants can be authorised, as is customary before a general election, to have confidential discussions with leading opposition spokesmen, as you yourself acknowledged" in a published comment.

Major seeks to curb cabinet's pay rise

By NICHOLAS WOOD, POLITICAL CORRESPONDENT

JOHN Major is expected to clamp down on ministerial pay in the run-up to the general election. The prime minister is powerless to block the inflation-breaking 6.5 per cent rise for MPs next January, but after taking soundings among senior cabinet colleagues and government whips he is likely to ask ministers to accept less than their backbench colleagues.

Government sources said yesterday that ministers' pay would reflect the need to set an example as the cabinet was sensitive to pay levels in the rest of the country. Mr Major may decide to impose

SALARIES

an increase below the 4.1 per cent inflation rate. Ministerial salaries in the Commons range from £42,272 for parliamentary secretaries to £59,914 for cabinet ministers. Mr Major is paid £72,533.

MPs' salaries will rise from £28,790 to £30,854 because their pay is linked to that of senior civil servants. Mr Major has called for pay restraint several times this year and has condemned big increases for the heads of newly privatised industries.

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THE SERIOUS ALTERNATIVE

US confident Palestinians will join talks

FROM CHRISTOPHER WALKER IN CAIRO

JAMES Baker's gruelling diplomatic crusade to secure the first full Arab-Israeli peace conference since Israel was created in 1948 seems to be reaching its climax today. At the same time as the American Secretary of State arrives in Jerusalem, leading members of the Palestine Liberation Organisation meet in Tunis to decide whether Palestinians will attend despite what are widely seen as humiliating conditions imposed by Israel.

Mr Baker is due to meet in Jerusalem today the same two Palestinian negotiators who met him twice in Washington last week. A final decision on the Palestinian attitude will be taken by the central council of the PLO in the Tunisian capital. Behind the last-minute diplomatic flurry, there was quiet American confidence that the Palestinians would find it nearly impossible to turn down an invitation to the conference which Mr Baker has said will be convened, even if all preliminary problems are not solved in advance.

"The bus is not going to come again and Palestinians have more to gain from this process and more to lose by its absence than anybody else," Mr Baker said late on Monday night after three hours of talks with King Hussein, who pledged Jordan's willingness to attend. "We will know in a reasonably short time if we will have an active peace process in the region or not," the Secretary of State added

after the talks in Amman, which were followed yesterday by a meeting in Damascus with President Assad of Syria. Senior American officials have indicated that invitations to the conference will be sent out jointly by Presidents Bush and Gorbachev by next Monday at the latest, after Friday's scheduled meeting in Jerusalem between Mr Baker and Boris Yeltsin, the Soviet foreign minister. One source close to the Baker party said: "The Palestinians may not like what they are getting, but they have to realise that it is the best offer and that it is vital to get all the sides to sit round the table."

Many Palestinians have complained that they are being forced to accept demeaning terms dictated by Israel. The PLO has been cut out of the process, although it is playing a dominant role behind the scenes, and Palestinians from east Jerusalem are being excluded from any delegation because Israel refuses to negotiate a change in the city's status.

● Beirut kidnappers of Western hostages in Lebanon told a United Nations envoy yesterday they feared for their own safety once all the captives were released, Muslim sources said. Giandomenico Picco, a leading aide to Javier Pérez de Cuellar, the UN secretary-general, travelled to Lebanon from Syria and met representatives of the pro-Iranian captors of up to nine Western hostages. (Reuters)

Hard road awaits Uncle Jim

FROM RICHARD BEESTON IN JERUSALEM

AMERICAN tourists admiring the restoration work in the Jewish quarter of the Old City in Jerusalem this week were surprised to see a picture of their Secretary of State defaced by a graffiti artist, who had added a convincing Hitlerian fringe and moustache to the normally impressive features of James Baker.

In any other country the picture, which was pinned to the community bulletin board, would have been dismissed as a schoolboy prank in poor taste and taken down by the local shopkeepers, but in Israel the defaced photograph was left as a reminder that the country's far-right extremists are deadly serious about preventing any diplomatic breakthrough when Mr Baker arrives on his decisive visit to Israel today.

"Uncle Jim: shame on you", read the poster circulated by the Jewish settlers' movement, Gush Emunim. "The land of Israel is not for sale." Although Mr Baker's aides and his Israeli escorts will ensure that he never comes face to face with the campaign of demonstrations planned against his visit, he can take some satisfaction in the knowledge that protesters are being mobilised precisely because he is easier than ever to bring the various parties in the Middle East conflict together for talks.

While Israeli, Palestinian

Baker edges closer to diplomatic victory in face of Jewish expansion



Foundations of faith: Arab construction workers praying on a building site extending a Jewish settlement at Efrat in the occupied West Bank

and Syrian officials appeared this week to be hardening their positions during Mr Baker's eighth round of shuttle diplomacy in the region, the consensus privately is that every side is bolstering its negotiating position ahead of what is now regarded as an inevitable peace conference in less than two weeks.

Aside from any unforeseen

problems, which in the Middle East have an alarming habit of revealing themselves just in time to sabotage peace efforts, Mr Baker looks as if he is on the verge of a diplomatic victory, the likes of which have eluded just about every American secretary of state since William Rogers began his doomed initiative in 1970. Although Mr Baker can

justifiably take great pride in his achievement, the result of tireless diplomacy which made galvanising the multinational anti-Iraq alliance last year look easy, his tactics in forcing largely unenthusiastic parties to the negotiating table could still backfire.

Aside from the obvious

difficulties in brokering an acceptable arrangement between implacable foes, Mr Baker's other problem is that the tactic he has used to bring the parties together has left him with no idea of where the talks will lead. Unlike his predecessors who actively touted detailed peace plans, Mr Baker has no formal strategy on paper.

"After the opening session

we have no idea what will happen and I don't think anyone else does either," said one bemused Israeli diplomat. American officials said they are hopeful that the conference in itself will serve as the key to peace and that public expectations will rise so quickly among Israelis and Arabs alike that their obstinate leaders will have no choice but to make peace.

Bosnia sovereignty move heightens fear of collapse

FROM TIM JUDAH IN SARAJEVO AND ANNE McELVOY IN ZAGREB

THE central Yugoslav republic of Bosnia-Herzegovina yesterday took its first step towards independence from the disintegrating federation. The parliament in Sarajevo voted after a heated session lasting well into the small hours of yesterday to declare the republic as sovereign, increasing fears of an all-out civil war.

The Serbian speaker had attempted to close the session but when Serb deputies walked out of the chamber, the Croats and Muslims took the debate to a vote. Alija Izetbegovic, Bosnia's Muslim president, was greeted by loud cheers as he told the parliament: "There is no place for us in Yugoslavia."

The Croats and Muslims approved a document calling for increased autonomy with-

in a loose federation. Serb delegates claimed that the vote was a manoeuvre paving the way for secession. While falling short of a declaration of independence, the document is an attempt to accentuate the republic's sovereignty and a clear signal by Croats and Muslims that they will not stand for any attempts by Serbs or Serbia to dismember the territory.

The move widens the rift in the ethnically mixed republic between ethnic Serbs and the alliance of interests forged between Croats and Muslims. It also increases the likelihood that Serbs in Bosnia-Herzegovina will seek annexation to become part of a "greater Serbia". The republic's Serb leaders have already said that they will not accept the status of an ethnic minority within an independent republic.

An attempt by Serbs here to join a greater Serbia is likely to result in fighting spreading from Croatia to Bosnia, since the Serbs, who make up 32 per cent of Bosnia's population, are dispersed throughout the republic and their territorial claims are more contentious than those which have led to the hostilities in Croatia. The

Muslims, who form the largest share of the republic's population with 44 per cent (Croats make up 19 per cent), fear that they could be left as a vulnerable buffer state if Serbia and Croatia claim areas of territory.

Bosnian Serbs have already declared four so-called Serbian autonomous provinces, making up a third of the republic, and in some Croat areas people have set up tank traps and sandbag gun emplacements. "I am afraid the war may spread here," Harris Silajdzic, the republic's foreign minister, said yesterday. "We are trying everything we can to avoid violent conflict. But, with central government in Bosnia beginning to collapse, the prospects for peace look bleak."

Asked whether the vote by parliament in Sarajevo set the republic on a course for full independence, Mr Silajdzic said: "We are now bringing Bosnia-Herzegovina into line with the other republics. We want to be connected to Serbia and Croatia, at an equal distance, but if that is not possible then we shall seek another solution."

Jasna Selic, a co-ordinator of the peace movement which has sprung up in Sarajevo, said yesterday that the decision to declare sovereignty would probably hasten the violent collapse of the republic. "We are very fearful of what is coming to us because our communities are all mixed in together. The dividing lines are unclear. Bosnia is a bloodbath waiting to happen."

In one of the few optimistic signs that discourse at least was still continuing in Yugoslavia, Sarajevo was visited yesterday by General Veljko Kadijevic, the federal defence minister. Cyrus Vance, the United Nations special envoy, was also expected.

Gorbachev meets Yugoslav rivals

FROM MARY DEBEVSKY IN MOSCOW

PRESIDENT Gorbachev yesterday met separately the leaders of the warring Yugoslav republics of Serbia and Croatia in one of the more improbable international peacemaking efforts to be initiated in recent months.

Slobodan Milosevic and Franjo Tudjman had arrived in Moscow by separate planes in response to an invitation issued two weeks ago. After his talks, Mr Milosevic said the conversation was "frank and constructive" and there had been full agreement on the need for a peaceful solution.

Andrei Grachev, Mr Gorbachev's spokesman, accepted that the number of unsolved Soviet ethnic conflicts and the state of the country might not suggest President Gorbachev as a mediator for Yugoslavia, but these did help him to understand the conflict. He rejected the idea that a Soviet model might be offered. "We have long stopped offering the Soviet experience as a model for others," he said wily. Although he commended the European Community's peace effort, he hinted that Moscow might have been displeased to be left out of the sidelines. "We feel that the Soviet factor has recently not been as fully used as it might have been."

Mr Grachev confirmed that Moscow had changed its approach to Soviet conflicts and

would not intervene to decide disputes within individual republics. He drew a distinction between the Armenian-Azerbaijani conflict over Nagorno-Karabakh, in which President Gorbachev is trying to mediate, and the conflict between two armed political groups in Georgia in which Moscow has taken no action.



Coase: still to learn that he is £580,000 richer

Briton is Nobel winner

FROM AP STOCKHOLM

BRITON Ronald Coase was awarded the Nobel prize in economics yesterday for his pioneering work on how property rights and transaction costs affect the economy. The Royal Swedish Academy of Sciences said his theories were among "the most dynamic forces behind research in economic science and jurisprudence today".

Professor Coase, aged 81, was born in Middlesex and is a professor emeritus at the law school of Chicago university. He is on holiday in southern France and by last night had not yet been told that he was the winner of the £580,000 prize, Carl-Olof Jacobson, the academy's secretary-general, said. "The world knows before him," he added.

Professor Coase began to develop his theories in the 1930s of how contract terms, laws, transaction costs and property rights determine the success of an economic enterprise. Until recently, the academy said, many of his concepts were accepted as axiomatic and not studied.

Socialist mayor deals fresh blow to Cresson

FROM REUTERS IN CLERMONT-FERRAND

EDITH Cresson, the French prime minister, her public approval rating down to barely 30 per cent, suffered another blow yesterday when a Socialist government of ignoring what he called the slow death of his city.

Roger Quilliot, himself a Socialist, resigned as mayor of Clermont-Ferrand, saying he had waited for four months to see Mme Cresson about the economic plight of his region. "I am rebelling against the

idea of being the mayor of a city condemned to a slow death by the indifference of the public authorities," he said at a council meeting.

M. Quilliot, mayor for 18 years, later told France Info radio: "The technocrats in Paris continue to underestimate the problems so it required some sort of electric shock to convince them I wasn't joking." His tactic worked: Mme Cresson yesterday agreed to meet him next week.

Tamil loses leg in rail 'race attack'

FROM IAN MURRAY IN BONN

WITH attacks on foreigners becoming so common that most incidents now go unreported, a Tamil refugee in Saarbrücken has told police a story which has shocked Germany. Senkharan Rathakrishnan, aged 26, who came to the country last year to escape the civil war in Sri Lanka, said after an emergency operation last Friday that skinheads had laid him across a railway track where a train ran over his right leg below the knee.

He told officers he had been waiting for a bus in central Saarbrücken that evening when three skinheads arrived and hustled him into a car. He said they dragged him, possibly with chloroform, and then laid him unconscious on the main line. He claimed he regained consciousness in agony as a train ran over his leg and then crawled to a nearby street and collapsed.

The driver of the 17.45 express from Mannheim has confirmed seeing the body on the tracks as he slowed to stop at Saarbrücken. The train was travelling at more than 80mph, and he could not halt for more than a mile.

There have been no arrests and police say they have failed to verify the story. A spokesman said yesterday that although the abduction was supposed to have taken place during the rush hour in the city centre, no witnesses had been found. The victim, police added, showed no signs of being hurt to a struggle before he lost part of his leg.

One police theory is that he might have deliberately lain on the tracks and invented the rest of the story to ensure he was not deported from Germany. This seems unlikely, given that refugees from Sri Lanka are automatically allowed to stay because of the civil war there, even if their request for asylum is rejected. A Ghanaian died in a racist arson attack in the Saarland last month.

Insect-loving monk curses meat and drink as India's ruin

FROM CHRISTOPHER THOMAS IN DELHI

FOR nearly 40 years, Jain Ramesh Kumar, a Jain saint, has walked the byways of India, his mouth masked to avoid ingesting insects. Before taking a step he sweeps the ground with a broom. "Even if my feet are bleeding I will not wear shoes in case I tread on an insect," he says. "Insects can survive a soft foot."

He is sitting cross-legged on a charpoy at a cool and astonishingly silent temple in Chandni Chowk, a rowdy shopping street in the predominantly Muslim old city of Delhi. He has a writing pad on his lap and is mapping out another book. He has just published his 50th religious volume, a lengthy appreciation of his late guru, who would now be 100 years old.

As part of the centenary celebrations, Jains marched through Chandni Chowk on Sunday and launched yet more charity programmes, including a dona-

tion of 200 artificial legs. Jain doctors in Delhi carried out 200 eye operations in a single day free of charge. Most Jains are wealthy businessmen or successful professionals. "This is because they live simply and do not drink, smoke or eat meat," says the priest.

Some of the Jain monks who marched down Chandni Chowk were naked. They belong to a sect that takes the vow of poverty literally, after initiation into the priesthood they cast off their clothes for good. Nobody finds this offensive, because they are holy.

The elderly monk is a figure of great eminence in India's small Jain community. He walks constantly throughout India, living in poverty and begging one frugal vegetarian meal a day from villagers. Only during the four-month monsoon season does he stay in one place. "When the ground is wet you cannot see if you are about to tread on

an insect. During the rains we must not travel more than 5km (three miles) from the temple. This lessens the danger of harming something," he says. His voice is muffled behind the stiffly starched cloth mask, which he wears day and night. His wispy grey hair is chaotic; because of his vow of poverty he pulls it out by hand rather than speed money on scissors. Using finger and thumb he plucks out whiskers from his face. Razors, too, are banned.

He says poverty is one of the cornerstones of his faith. "The problems of India's poor can be summed up in a few words - alcohol and meat. The consumption of both is increasing. Ours is a beautiful land but over the years I have seen the character of its people change. They have lost their self-respect because of drinking and meat-eating. An atmosphere of tension and violence is building up."



Mask of time: Jain Ramesh Kumar has covered his mouth for 40 years to prevent hurting even a fly

ITV bets close

NO MONEY will change hands in Britain's betting shops this morning on the result of the Channel 3 licence, auction, as ITV executives and their rivals huddle around fax machines to wait the good, or bad, news. Bookmakers have refused to take a gamble on the result of the auction, saying it was too risky given the gossipy nature of the broadcasting industry. "Someone would know more about it than we do," says Malcolm Palmer of Coral. "If Thames, TVS, TV-am and TSW lose out, we'll know we did the right thing by not taking any bets." Ladbroke's dabbling in the ITV franchise market came to a halt on June 4, when Thames, TV-am and TVS were odds-on favourites to retain their franchises. "We had planned to reopen several days ago, but too much information has leaked out. But if we were to open our books again, our odds would be slightly different," says Rob Hartnett of Ladbroke. Despite confident proclamations from Thames, TV-am, TSW and TVS, industry speculation continued last night that the "four Ts" will lose out.

Boost for quality nationals

ONLY three of the 21 national newspapers, all of them Sundays, showed year-on-year sales increases in September, the month when sales traditionally lift off after the summer holidays, according to the Audit Bureau of Circulation. They were *The Independent on Sunday* (up 9.9 per cent to 386,000), the *Observer* (up 2.5 per cent to 560,300) and the *Sunday Mirror* (up 0.15 per cent to 2.89 million). After a year of recession, the good news was that sales of 14 papers were up appreciably on August, particularly on Sundays where the *Sunday Mirror* was up by 136,000, the *News of the World* by 99,500, and *The Mail on Sunday* by 56,700. Overall, Sunday sales were up by 400,000 over August, although they were still 753,000 behind sales last year, compared with a rise of 50,000 for the dailies, 830,000 down on last year.

September sales were heartening for the quality papers. Only *The Daily Telegraph* and *The Sunday Telegraph* showed small decreases and sales of *The Sunday Times*, after launching its "Makers of the Twentieth Century" partwork, rose by 66,000 over August.

Praise indeed

SIR David Nicholas, the doyen of British television news, retires this Friday as ITN chairman. Britain's broadcasting establishment were joined by cabinet ministers in paying tribute to Sir David at a party thrown in his honour at the Savoy on Monday night. Even Mrs Thatcher joined John Major and Neil Kinnock in a special ITN video to praise Sir David's achievements in his 31 years at ITN. "We would like to thank and congratulate David Nicholas for his enormous contribution. It has been done with a penny piece of taxpayers' money," she said.



Sir David: bowing out for his enormous contribution. It has been done with a penny piece of taxpayers' money, she said.

Viewers' chance to bite back

DISGRUNTLED television viewers are being sought to put BBC executives and programme-makers in the "hot seat" each month on *Biteback*. BBC1's new monthly right-of-reply programme presented by Julian Pettifer, *Biteback* is looking for complaints ranging from the serious to the lighthearted to put the BBC "on the spot" when it starts broadcasting next month. Those who want their complaints heard should write to *Biteback*, PO Box 2085, London W12 8XR.

MELINDA WITTSTOCK

The BBC has been accused of unfair reporting in its coverage of the party conferences. Tony Hall answers back

BBC bias? Not on your telly

THE BBC's political coverage is sensitive at the best of times. But for the two main parties, this is not the best of times, because within the next nine months one or other of them is going to lose an election. So our coverage across both radio and television is being subjected to the closest scrutiny and the readiest criticism. And since we do a lot more of it than anybody else, we must expect to get more than our share of the parties' attention. Over the past week, pre-election nerves and the enthusiasms of a largely pro-Conservative press have combined to produce a stream of anti-BBC rhetoric.

It is vital for the BBC to stand up for its fundamental principles: accuracy, impartiality, integrity, fairness. The BBC's conference coverage combined all these, and we must not be deflected from them by political pressure.

The job of the parties at conference time is clear: to set out their stalls to their respective supporters and hope that the country likes the merchandise, too. Along, the BBC offers viewers across the country sustained live coverage of these events, giving each party in turn an unrivalled opportunity to address the electorate in detail and at length.

As well as offering hours of live coverage, we also have an obligation to select and report the day's news in our scheduled bulletins. The political news of the day will vary. Sometimes it will reflect simply what happened in the conference hall. Sometimes it will occur on the conference fringe. Sometimes it will arise from the effects that conference announcements have elsewhere in the country. The fact is that what the party in government has to say at its conference is more apt to have an immediate impact on the country than any policy promise of a party in opposition. That is one of the attributes of being in government.

Thus with Malcolm Rifkind's speech last week on a route for the Channel link. The story was not the speech: the story was the decision itself and the reaction to it in east London, south London, Kent, and among the interested parties such as Eurotunnel, British Rail and the CBI. So our coverage reflected all of these ingredients.

The health service story was more complex. It did not begin suddenly last Thursday when William Waldegrave got to his feet in Blackpool.

frisson passes through the newsroom as the BBC comes under pre-election attack. We search through our scripts, assess how fair we have been, and find that overall we have been very fair indeed.

Wise heads such as John Cole and John Simpson, who have lived through this before, steady the wave of unease. If we are confident of our ground, we must not be swept off our feet by whatever political party or politically motivated newspaper wants to take a pot shot at us.

Every morning at the editors' 9am meeting we analyse yesterday's output, often down to the last phrase or word: how good, how fair, how clear, was the reporting? Did we get the running order right? Few newsrooms are so thoroughly self-critical. Of course there are



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mistakes. How could there not be with such a massive output, and instant decisions to be made on late breaking news. In the newsroom there is indignation at anti-BBC stories in the newspapers over the past few days that are outrageously inaccurate, and would have been so easy to check. There have been several plain libels — people quoted saying extraordinary things at parties they were not at, me accused of covering a story I did not. Of course we should be criticised, and even mocked — why not? But we take it badly when our standards of accuracy and fairness are challenged by several newspapers that have so much less regard for the truth.

POLLY TOYNBEE

The author is the head of the social affairs unit, BBC TV news.

night. Full, fair, enquiring coverage. The range and breadth of our conference coverage should be noted, even though that, too, gets us into trouble with the press. Along with mists and the mellow fruitfulness, autumn brings the odd report about BBC profligacy at conferences.

Let Times readers judge for themselves. One hundred and fifty hours of live television during the conference season. Eight hundred reports to regional television and BBC local radio. Daily reports on most of the World Service's 35 language services. News and analysis from morning to night across five domestic radio networks and two television channels. ITV used to compete with us on the television side, but a few years ago they pulled out and now both ITN and TV-am

Polls say that the NHS has been high up the electorate's list of concerns for many months. Votes are at stake here.

No doubt this accounted for Mr Waldegrave's readiness to appear on the *World at One* on the day of Labour's health debate in Brighton. It accounts, too, for the assiduous care with which the *Nine O'Clock News* on that occasion reported not just Labour's debate but also the contrary views of supporters of the NHS trusts. And it unquestionably accounts for the prime minister's decision to launch an attack on Labour over health on the first day of the Conservative conference — the political headline that night in the *Nine O'Clock News*.

Because of a leak, even the main news Mr Waldegrave had for his audience at Blackpool — an enquiry into hospital provision in London — had been reported, reacted to, and interpreted long before he announced it. The story that night was not confined to the *Empress Ballroom*; it was being widely discussed around the nation. None the less, the *Nine O'Clock News* covered Mr Waldegrave's speech at length. And we also rightly gave space to the contrary arguments. The night ended with Mr Waldegrave facing both supporters and critics on *News*

buy pictures from us. If they could do it cheaper or better, they would.

Perhaps the fact that we provide so much coverage leads some of our critics to believe we provide all of it. That might explain why we now appear to be blamed even for the actions of others. A senior Labour man is said to have praised our reporting of Neil Kinnock's conference speech as "a party political broadcast for Labour". In fact, he was referring to a news bulletin from one of our competitors: fairly or not, others must judge. It is reported that we dispatched four camera crews to record Edward Heath's Macmillan Lecture. In fact we sent one and shared the material with Sky.

Which is not to say that we do not make mistakes. We do. Given the sheer volume of our output it would be extraordinary if we did not. Political correspondents and programme producers make hundreds of editorial decisions a day under pressure. Some decisions are bound to cause public comment. But on these rare occasions when we make mistakes, we admit them. Two weeks ago at Brighton we were slow in picking up a story that Downing Street contrived to leak to selected newspapers. I regret that. But every BBC journalist aspires to those principles of accuracy, impartiality, integrity and fairness. These are articles of faith for all BBC journalists in air and off. They will not be deflected from them in what are likely to be difficult months ahead.

The author is the BBC's director of news and current affairs.

THE CONSERVATIVE COMPLAINT

As the most influential medium, television is understandably of more than passing interest to politicians, particularly at election time.

The Conservative party's relations with the BBC reached a low point in the early 1980s, following a succession of appalling misjudgments about its coverage of the Falklands conflict. Kate Adie's reports from Libya, and *Panorama's* "Maggie's Militant Tendency". Since the departure of Alasdair Milne and the appointment of Michael Checkland and John Birt things have improved. John Cole and John Sergeant deserve praise for their professionalism.

However, concern persists in Tory ranks, homing in on two programmes Radio 4's *Today* and BBC TV's *Nine O'Clock News*. Today interviewed the trade

secretary, Peter Lilley, about alleged UK exports to Iraq of products used in making nuclear weapons. He denied emphatically that was so, but they cut out his denial. In the *Nine O'Clock News* coverage of the party conferences, Labour was given a largely uncritical run on its uncosted and vague health proposals. By contrast, William Waldegrave's spirited defence of the Conservative record was "balanced" by a one-sided analysis purporting to be objective.

No one is perfect. Nevertheless, in the run-up to the general election the onus on the BBC — and others — is to be fair.

GERALD HOWARTH
The author is the Conservative MP for Cannock and Burntwood. In 1986 he won out of court damages from the BBC over allegations made in "Maggie's Militant Tendency".

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Controller, Radio 3

Applications are invited for the post of Controller, Radio 3, which becomes vacant when John Drummond relinquishes the post in May 1992. Controller, Radio 3 is responsible to the Managing Director, Network Radio for the overall editorial policy of the network, including maintaining the balance between speech and music output, for advising the Board on the BBC's music policy and is accountable for the commissioning of new works, for the appointment of conductors to the BBC's Orchestras and for the objectives, staffing and resources of the Radio 3 Music Department.

Applicants will need extensive artistic and managerial experience combined with a proven track record at a senior level in broadcasting or similar cultural enterprises and possess the qualities of leadership and persuasion required to maintain the position and development of the network in the changing broadcasting climate.

Remuneration package will be negotiable for this appointment, which will be made on a contract basis.

If you wish to be considered, please write with a c.v., together with a statement of how you would develop speech and serious music on Radio 3, to Chris Storey, Chief Personnel Officer Radio, BBC, Broadcasting House, London W1A 1AA, to arrive no later than November 8th.

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Ghost of a chance

THERE is still the ghost of a chance to win a chance of sleeping with a ghost at Castle Stuart, Inverness. Charles Stuart, who leases the castle from his distant relative Douglas Stuart, the Earl of Moray, decided that raffling off a night in the haunted turret bedroom would raise money for charity and lay the ghosts of a room that has not been slept in for 300 years. Speculation has it that the bedroom may be haunted by the Marquis of Montrose, who was hung, drawn and quartered in 1652. Tickets cost £1 each, and all proceeds go to the Cancer Research Campaign. The draw will be made on October 31. Details from Castle Stuart, Petty Parish, Inverness IV1 2JH (0463 790745, fax 0463 792604).

A step ahead

WHEN Delia Smith recommended rose water in a recipe, chemists all over Britain ran out. And when she used a clever little lattice pastry cutter on her BBC television series *Delia Smith's Christmas* last year, the supplier, Divertimenti, was deluged with requests for the gadget. The series is to be repeated next month so Divertimenti, at 139/141 Fulham Road, London SW3 (071-581 8065) or 45/47 Wigmore Street, London W1 (071-935 0689), has laid in stocks of the lattice cutter, at £9.95, as well as the sought-after metal nametags, at 76p each, that Delia Smith used to make mince-meat soufflés.

Baby sham?

DO NOT waste your money buying herbal drinks for your baby, advises the Food Commission in the new issue of *The Food Magazine*, out yesterday. Babies are no more likely to be soothed by them than by a drink of plain water, says Tim Lobstein, who investigated the drinks. "Manufacturers admitted to the Food Commission that the herb extracts are for flavour and colour, not for any pharmacological effect. But they are selling the flavoured water if it were a health drink..." he says.

VICTORIA MCKEE

The Children Act gives grandparents new rights — do they always deserve them? Liz Gill reports

Oh grannie, what big teeth you've got

On the day that the Children Act came into force *Coronation Street* offered a dramatic twist in a storyline that is providing a timely illustration of one of the new law's main concerns: the rights and the role of grandparents. The clash centres on Ivy Brennan and her former daughter-in-law Gail, newly remarried. Ivy, determined to keep her dead son's memory alive in Nicky, her grandson, has stipulated in her will that he will inherit only if he retains his father's surname, Gail, however, is equally determined to build a new life for her children with Martin, her second husband. On Monday Martin, enraged by

needed stability. Others, of course, are meddling busybodies. Thelma Fisher, the conciliation director for the National Family Conciliation Council, the coordinating body for the 55 out-of-court conciliation services in this country, has known both types. She recalls a complicated case involving two parents, four children, two new partners and two sets of grandparents. Throughout the comings and goings and rearrangements of the following years these grandparents were the linchpin of the family. "When things went wrong their homes were safe havens. They were remarkable in that although they were committed to the grandchildren they did

'As a grandparent you need to have your own life, rather than trying to get everything from others'

not get involved in the adults' battles. At the other extreme I had a case where the conflict was between the grandparents. They had taken up the cudgels on behalf of their respective children. It was like Romeo and Juliet in that it was the two houses who were doing battle," Mrs Fisher says. "Their bone of contention was whose fault the marriage break-

down was, whereas the parents had got past that stage."

Most disputes between the generations never reach court, but can still cause enormous distress. Many psychiatrists believe that difficulties in a marriage often stem from unresolved issues in the families of origin.

Dr Stuart Lieberman, a consultant psychiatrist at St George's Hospital, London, and an expert in trans-generational family therapy, explains how problems are passed on. "It is about the style in which families deal with emotions, sexuality, loss. If you had a parent who treated you aggressively and strictly you may be lax with your children. They then grow up with definite ideas of what they do and do not want. You have created the image of your mother."

Families at war: Lynne Perrie as Ivy Brennan and Helen Worth, right, as Gail Platt, are fighting over Gail's son in *Coronation Street*

Dr Lieberman, who runs the family therapy clinic at the hospital, tries to see all three generations, even four when available.

"In marriage you marry not only each other but each other's history and family," he says, hence the importance of grandparents who can be either a benign or a malevolent influence, particularly if they fan the flames in areas of potential conflict like class, race or religion. "In these cases an intense divided loyalty develops, the grandparent plays on it and the grandchildren are caught up in it. If a mother is trying to bring up the children fairly strictly, for example, and they start saying 'granny lets us do this or that' she feels her efforts are being sabotaged. I've seen families where the wife will not visit her in-laws, so the husband visits once a week at Sunday lunch. The grandparents should be saying, 'It is important to be with your wife', but they cannot let him go."

When conflicts end in a ban it may be out of a sense of revenge or bitterness or a conviction that the grandparents are a bad influence.

"I think it is much more complicated than the Children Act has portrayed it. It may be wrong to assume that access to both sides of the family is always good. If they are warring, children can become tokens to be played between one side and another."

Where grandparental love is unselfish, it can play a vital role, he says. "It's good for a child to see things can be done differently. There are times when we feel closer to our grandparents than our parents."

Robin Skynner, the psychiatrist and author of *Families And How To Survive Them*, believes grandparents cause the most trouble when they want to extend possessiveness into a third generation. "Loving works best when there is

the sense of it being available if needed rather than imposed. As a grandparent you need to have your own life, rather than trying to get everything from others."

Where children do lose touch with their grandparents the loss on both sides can be immeasurable, says Jo Tunstall, the director of the Family Rights Group for children looked after by local authorities and those placed for adoption. "Such grandparents are devastated. They can spend their lives hoping to bump into their grandchildren. A child loses part of its past and may spend years trying to find it again. The need for a sense of identity gets even stronger as you grow up."

The situation is often more extreme for children in care or placed for adoption (though even here the new law should provide more room for manoeuvre), but the question of grandparents remains wide-spread in ordinary matrimonial proceedings.

Dr Christine Piper and Felicity Kaganas, law lecturers at Brunel University, estimated in a recent research project that out of 25,590 cases a year involving children, at least 4,000 involved disputes over grandparents, too. Dr Piper says the difficulty is not where parents cannot agree — in those cases the grandparents themselves are consulted — but where the couple has agreed not to bother with visits to grandparents. Then, she says, the emphasis on the "parental unit" leaves no one to speak for the grandparent.

This is where contact orders, which can mean communication other than visits, may prove useful. "Of course letters and presents and phone calls are a poor substitute for seeing your grandchild, but anything is better than cutting the links completely. What is important is to keep lines of communication open so that one day the child will be old enough to go and visit."

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ORTHOPAEDIC & MEDIBEDS

Too tight, too short, too true

One great step for womankind: a book that ridicules ridiculous fashions

Alison Everitt was invited to review the London Design Show by *The Clothes Show* and was not, as you will see on Sunday, a great hit. "Jeff Banks (the presenter) asked me if there was anything I would wear, on display. Honestly, I had to say no. I can see why people buy Vivienne Westwood's clothes and put them on the wall as art. They're certainly not for human bodies. And as for John Richmond's stuff... he says they are for Strong Personalities. I'd say they were for people with no mirrors in their house."

Ms Everitt has put her views on fashion into a comic book dedicated to anyone who has "tried squeezing size 14 hips into size 12 trousers... and to those to whom fashion always has and always will be just a blur..." She was inspired to do so by the fact she was heading for a size 14 and that "if I got any larger, I would be doomed to wearing floor-length clothes. It's clear that fashion designers only exist for women of an ideal shape."

That's Fashion!, the launch of which is a deliberate poke at the annual clothing love-in generated by the London Design Show and the Paris collections, takes a cynical look at the industry. The chapters in her book follow the pitfalls of fashionable dressing with which many women will grimly associate. The nightmare of the wrap-over top (how to put it on? how to take it off?), the vast maternity dress with scarf-neck (so you can hang yourself when you catch a glimpse in the mirror). There are also tips on underwear and hosiery (for instance; from a distance, patterned tights look like varicose veins).

Ms Everitt, who grew up in Kettering — "with one Dorothy Perkins and where everyone my age ended up looking like their mother..." — hopes her book will supply

a much-needed retort to designers whom she feels dictate what we wear without taking our shapes, or needs, into consideration. Mini-crisis, conical bras, all those trends secretly dreamed by most people are given remorseless treatment by this woman, who says everyone should have a PMT outfit for "those days when you look six months pregnant."

"It annoys me so much to be told what to wear. Tartan, for example. Who said that was back? Someone with a major percentage in the tartan industry, I bet. And for God's sake not bondage again," Ms Everitt, blonde and Lycra-clad, admits she has had her share of dire dressing. "At art school, you had to be a fashion victim. I wore tracksuit bottoms and tie-dye T-shirts."

Even *Elle*, that bible of finery, has come under Ms Everitt's heady eye. "The editor told me her magazine was aimed at 25-35 year old women. Why then does she have teenagers modelling their clothes?" Fellow culprits in "this puffed-up rip-off," are the attendant media. "More magazines and TV programmes should show women what to wear. Many women have no idea how to dress well, and all that's in the magazines are things like how to make six outfits with three tube skirts and a tea-towel."

Fair game, but *That's Fashion!* does take the humble potter to task somewhat with its "Fashion Tips". Is this not fashion dictation? "Not at all. I think women need direction to look good. The fashion pages of newspapers never deal with normal looking women; they never give tips on how to hide big hips, for example. You can read my book as observational comedy, or you can get some good advice from it."

Tomorrow, in the svelte surroundings of Brown's Club, Covent Garden, *That's Fashion!* (published by Op-

tima) will be launched with an alternative fashion show. Ms Everitt has collected a group of her pupils from Vidal Sassoon (she teaches art to hairdressing students), and down the cat-walk will come living examples of her drawings: with false breasts, huge

padded shoulders, foam-filled cycling shorts and over-the-top taffeta. Her fashion predictions for next year? "The clothes will be too small, badly-made and over-priced. Believe me — it's true."

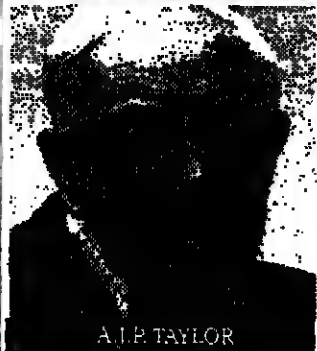
ROSIE MILLARD



DAME ANNA NEAGLE



KENNETH MORE



A.P. TAYLOR



RAY KENNEDY

PARKINSON'S DISEASE CAN BE ANYBODY'S DISEASE

It's often assumed that tremors are the only symptom of Parkinson's Disease. If only they were. Speech difficulty; inability to swallow; a face lacking expression; slow and clumsy movement; feet and legs that refuse to move. They are all symptoms. There are over 100,000 sufferers in this country alone.

There is no known cure. Parkinson's Disease Society seeks to ease the burden and find the cure for Parkinson's Disease. We need your help. Please send a donation, a covenant or leave us a legacy. You can even phone your donation by Access or Visa to 071-383 3513.

HELP MAKE IT NOBODY'S DISEASE

Parkinson's Disease Society
22 Upper Woburn Place, London WC1H 0RA. Tel: 071-383 3513
Patron: HRH The Princess of Wales

Underneath the arches, dreams come true

The new exhibition hall at Earls Court revives one of British architecture's most powerful forms — the great iron train shed roofs of 19th-century stations. "I looked carefully at St Pancras," says Kenneth Feakes, a partner of the architects RMJM, "and I travel into King's Cross every day."

Earls Court 2 is set apart from its Victorian predecessors by the breadth and shallowness of the arch. This is the top of a circle that, if drawn out, would continue hundreds of feet into the ground.

While St Pancras impresses by the strength and massiveness of its ironwork, Earls Court 2 has an airiness and grace that make apparent light work of the tensions and stresses it bears.

The form grew directly out of the brief. The clients wanted open floor space and a roof rising to 25 metres (80ft) in the middle, though it could descend to eight metres (25ft) at the sides. The Motorfair stands rising from the floor show why. Modern exhibitors are constructing stands two or three storeys high, with the adventurous shape and silhouettes of a spectacular fair. There is talk next winter of an artificial ski slope the length of the hall.

The building looks effortlessly simple and standardised. However, the extra 170,000 sq ft of space was won only by the daring and ingenious use of "air rights" over railway lines. British Rail and London Underground tracks run below it, the latter to a large, busy maintenance depot.

The whole building is supported on a forest of 1,113 piles, which rise out of the ground as 370 columns. As the railway tracks run

The adventurous design of the new Earls Court centre allows exhibitors to stage spectacular displays, writes Marcus Binney

across the site on a curve, these could not be placed on a rectilinear grid, but had to be positioned wherever space was available. Much of the work had to be done at night and weekends when the railway authorities could provide controlled access.

A concrete platform that forms the exhibition hall floor is supported by the columns. "It carries six times the standard office loading, strong enough for Chief-Tank tanks," says Geoff Taylor, who has managed the project for P&O Developments.

Large articulated lorries can drive in to deliver building materials and exhibits. Below the slab are two car parking levels. Above, the 17 trusses are supported and tied at the side by large steel X-frames. These lift the edges of the arched roof to provide a two-storey run of flexible space for offices and hospitality suites.

All the steel used in construction was British and brought in pre-fabricated units from Manchester to an airfield in Gloucestershire, where the trusses were assembled in line. Every truss consists of four sections and these were brought

one by one to London on lorries.

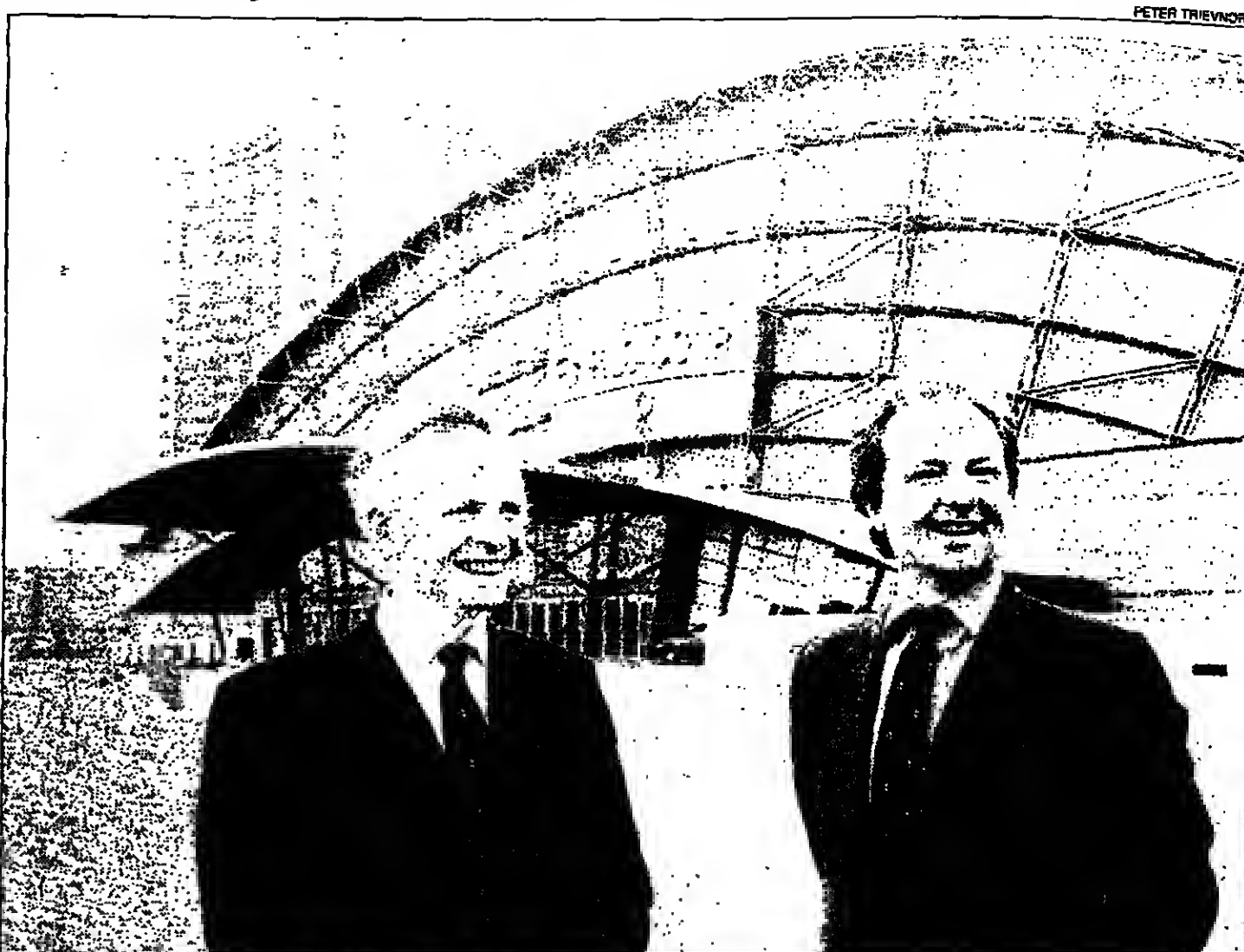
The full drama of these trusses is best appreciated from the top of the roof where, at the middle of the hall, two permanent walkways have been installed inside them. You look down 75ft through open girders, while above is a penthouse with galleries on both sides running the length of the hall. The sides are lined with automatic smoke louvers with wind sensors ensuring that they open only on the leeward side and that the smoke cannot be blown back inside.

Of the new entrance front, Mr Feakes says: "I noticed that the screens across the mouths of Victorian train sheds usually followed a rectilinear grid. 'Here I wanted the trusses to follow the curvature of the roof.' As a result, the upright members fan out like the spokes of a bicycle wheel. The shallow curve is emphasised by the entrance canopy, stepped out twice over the forecourt.

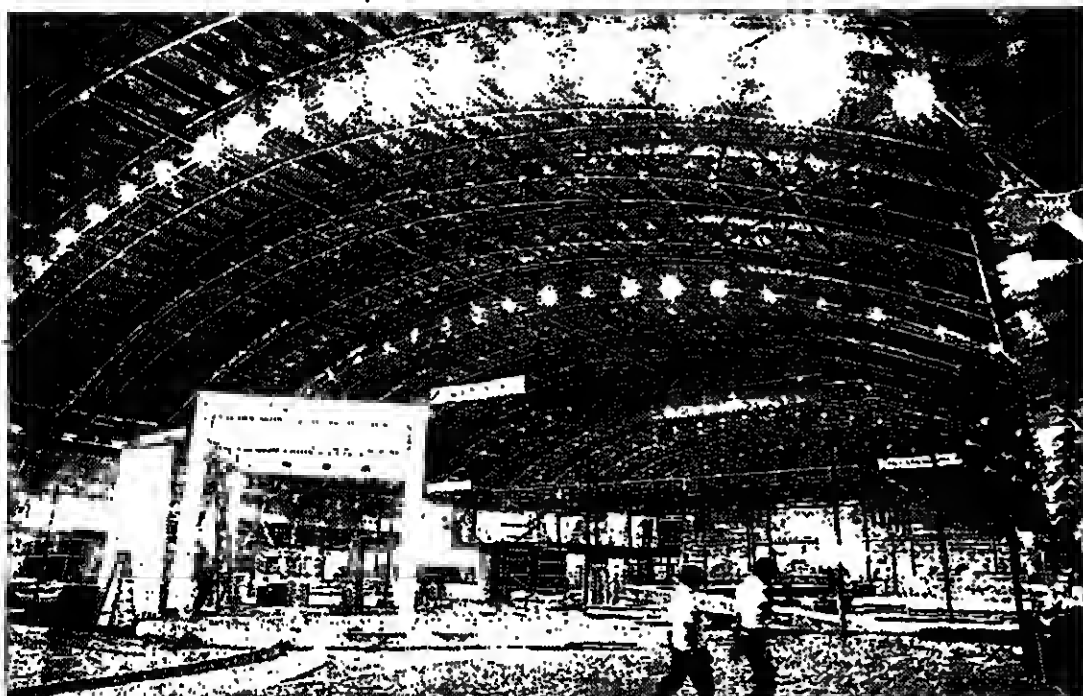
Arches and spokes give the front a dynamic tension. From this angle the building appears to be erupting from the ground. There is also a subtle matching with the next-door Empress State Building.

Bovis, which built the exhibition hall, is proud that it saved the client 25 per cent of building costs, in the design-manage-construct contract, completing the job ahead of schedule in 112 weeks.

Initial market research suggested the hall might be too big for some exhibitors, and a system of descending curtains was installed to divide it two-thirds of the way along. So far, however, every large organiser has said: "I'll take it all."



Outside: Peter Ford, left, and Hugh Scrimgeour, proud of their Earls Court 2 achievement, are now concentrating on the fine tuning



Inside: the great arch frames the scene as workmen construct the displays for tomorrow's Motorfair

Business that breeds prosperity

In its way, the Earls Court Olympia complex of exhibition halls is a great commercial feat. To most of the rest of Europe it is the pattern for governments or regional authorities to pour public money into developing exhibition facilities. They realise that exhibitions attract visitors, who then spend money in hotels and restaurants and on travelling and entertainment.

Even in the United States most exhibition halls are municipally supported. Not so with Earls Court Olympia, part of P&O, which has to pay its way.

In the last full year to the end of 1990 the operating profits of the services division of P&O, of which the exhibition halls are an important part, rose by 8 per cent to £117 million on an increased turnover of £1.3 billion. Earls Court Olympia was singled out as

The £100 million hall is part of a complex that draws visitors and boosts the economy

"performing well". The exhibition halls last year hosted more than 120 exhibitions, many of international standing, such as World Travel Market.

Last year the halls brought more than three million visitors to London. A study by the consultancy KPMG Peat Marwick estimated that this created about £450 million in extra revenue, particularly to the benefit of London hotels, restaurants, theatres and transport. The visitors also helped to support about 25,000 additional jobs.

The £100 million spent on creating Earls Court 2 is only part of P&O's recent investment in the exhibition business. Another £35 million has gone on refurbishing

existing halls and the creation of the Olympia conference centre. During the past decade £20 million has been spent on the glass-domed Olympia, home of indoor show-jumping and pop concerts.

Peter Ford, the chairman of Earls Court Olympia, who is also on the main P&O board, says: "There is always something you can improve. Having got Earls Court 2 on stream, our main preoccupation is to improve traffic access and management."

An underground link between the Seagrave Road car park and the main Earls Court halls is planned. Another project would improve road access from the

Cromwell Road area. Phased spending on the Olympia exhibition hall as great as that on Earls Court 2 is also a possibility.

The only exhibitions that Mr Ford considers out of reach for Earls Court Olympia are the huge machinery shows that tour the European circuits.

Olympia achieves greater frequency of occupancy with, typically, 200 days, than the bigger European centres, where 100 to 150 days are more usual. Hugh Scrimgeour, the managing director, says: "We have concentrated increasingly on quality of service rather than quantity of space."

Earls Court Olympia now accounts for almost two-thirds of London's exhibition hall capacity although there is competition notably from the Wembley exhibition centre.

DEREK HARRIS

Challenges are plain sailing

Earls Court has a specially constructed pit, usually hidden below the flooring, Derek Harris writes. Every year the pit is flooded to create the little ocean to host the Boat Show.

The water filling operation, which takes three days, is one example of the logistical problems that must be solved in staging an exhibition. Stands are put up, floor coverings laid, lighting installed and communications provided.

More than 500 exhibition contractors support the exhibition industry. A dozen or so companies specialise in security, an increasingly important aspect. Some groups, such as Melville and Giffspur,

cover a wide range of contracting services, but most smaller companies specialise.

The big halls, such as Earls Court Olympia and the National Exhibition Centre in Birmingham, have subsidiaries that organise exhibitions and carry out contract work in staging them. Philbeach Events is, like Earls Court Olympia, part of the P&O Group, and organises big events on home ground, including this week's Motorfair, but it also operates at other leading venues.

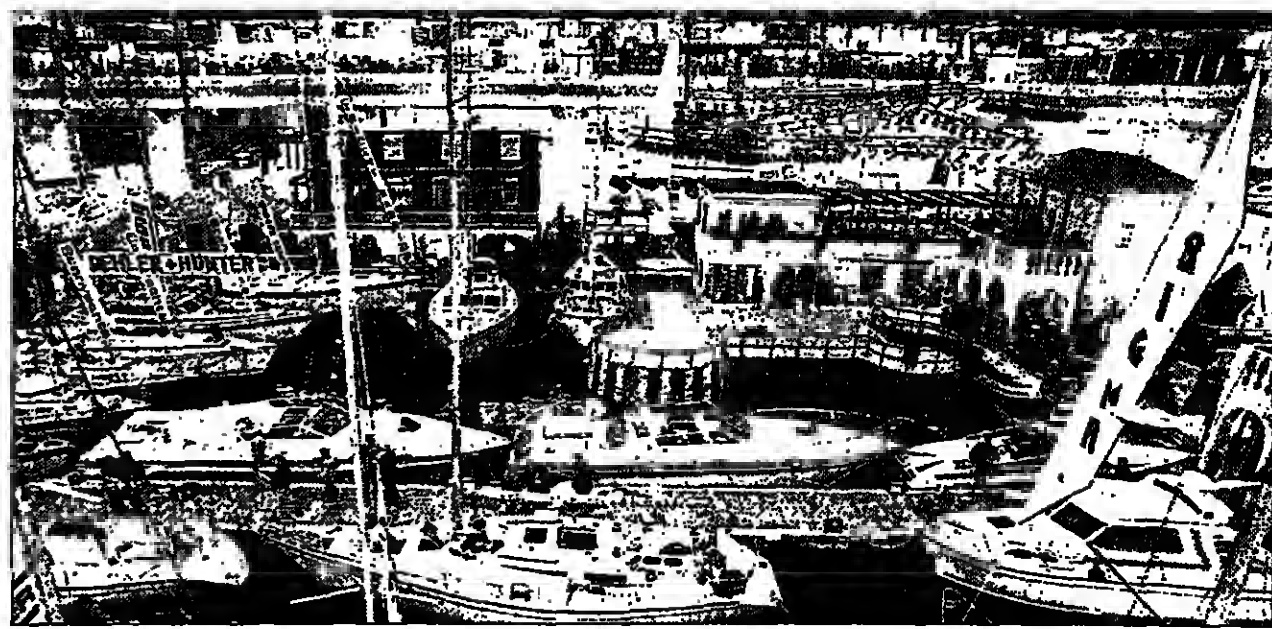
Philbeach Events has a joint venture in Japan, organising a European pavilion at next year's Osaka International Trade Fair. Earls Court Olympia

has its own caterer, Beeton Rumford, and Ecando Systems, a stand-fitting company. Three sides to the industry have their own trade associations. The contractors are grouped under the British Exhibition Contractors Association. The owners belong to the National Association of Exhibition Hall Owners, while the organisers come together with the Association of Exhibition Organisers.

Show organisers have usually emerged from media group parents, the main exceptions being those allied to the halls, the powerful Andry Montgomery and the Blenheim Group, which has the biggest international presence among British operators.

Media-backed organisers include ID International, Trenton and Stedman, all of them part of the Maxwell Group. ID concentrates on interior design, Trenton on heating and ventilation, and Stedman on electronics.

Reed Exhibitions is part of the Reed Group and its shows include the World Travel Market and Intelympia. Anger, part of Associated Newspapers Group, is best known for organising the Ideal Home exhibition. Emap, the regional newspaper and magazine publisher, has exhibition servicing interests, and is strong in gift fairs and other sectors, from refrigeration to fleet cars.



The Boat Show: how Earls Court can provide a marina complete with water for the most spectacular of exhibitions

Congratulations on the opening of Earls Court 2 from the Design Team



RMJM LONDON LIMITED

ARCHITECTS, PLANNERS & BUILDING SERVICES ENGINEERS
83 PAUL STREET, LONDON EC2A 4NQ

GARDINER & THEOBALD

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CLARKE NICHOLLS & MARCEL

STRUCTURAL ENGINEERS
GALENA HOUSE
GALENA ROAD
LONDON W6 0LT

BADENOCH POWLING

CONSTRUCTION CONSULTANTS
27 ECCLESTON STREET
LONDON SW1W 9NP

Why Britain should spend more on shows

Leading exhibition organisers, armed with new research, are hoping to attract more promotional money from British companies, Derek Harris writes. Exhibition spending as a proportion of total promotional expenditure is around 25 per cent in Germany and almost 15 per cent in the United States and France. In Britain, less than 10 per cent goes on exhibitions.

Phil Soar is the chief executive of Blenheim Group, which specialises in organising exhibitions. Almost one-fifth of its exhibition work is in Britain, and the rest mostly in France, the US, Germany and Japan.

He feels that his industry should be encouraging companies to spend more of their promotional budgets on exhibitions, since every additional 1 per cent of exhibition business would represent close to £15 million sales.

"If exhibitions are to play a similar role to those in the United States and the rest of Europe, much more space would be needed. This means an element of funding from the government or regions," Mr Soar says.



David Fasken: "One roof"

"In the past we have lacked convincing evidence about the effectiveness of exhibitions. They show off leading products in an industry with the key suppliers lined up. It is the chance for customers to compare prices. Technology experts can explain whatever is needed. Everything is done face-to-face."

David Fasken, deputy chairman of Earls Court Olympia, says: "The great joy of exhibitions is that everything happens under one roof. This is why the buyers enjoy them."

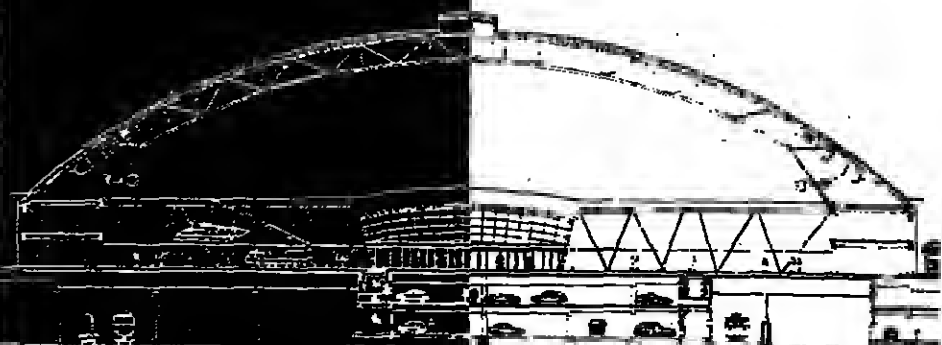
To try to emphasise these messages, a group of leading organisers linked up as the Exhibition Marketing Group. This comprises Andy Montgomery, Blenheim Group, the Birmingham NEC's Centre Exhibitions, Earls Court Olympia (Philbeach Events), Reed Exhibition Companies, part of Reed International, and Emap Exhibitions Group.

One survey discovered that visitors rated exhibitions as fulfilling their objectives better than other media, including the trade press, sales representatives and direct mail. Exhibitors rated trade exhibitions alongside the trade press and to a lesser extent representatives and direct mail as the most effective way of gaining quality sales leads.

Yet one-third of the exhibitors said they would use the trade press to unveil a new product with only one-quarter favouring an exhibition launch.

Visitors wanted to see more knowledgeable staff on the exhibition stands. They also demanded a total marketplace, with as many companies as possible from their sector represented.

How we won the Space Race



Using cost saving fast track building techniques, the Bovis Design, Manage, Construct team completed the 17,000 square metre Earls Court 2 exhibition hall, together with parking for 640 cars and ancillary features in just 112 weeks, at a cost of £80 million, without disruption to British Rail or London Underground.

P&O

Whatever your next project may be, the savings and the systems we used to build EC2 could achieve the same benefits for you.

Bovis

Contact Peter Davies at:
Bovis DMC
Bovis House
Northolt Road
Harrow
Middlesex HA2 0EE
Tel: 081-422 3488
Fax: 081-422 0097

Playing for more than laughs

THEATRE
Comedians
Royal Lyceum, Edinburgh



Jimmy Logan as Eddie Walters in *Comedians*: a period piece that speaks as powerfully as it did in the 1970s

TREVOR Griffiths's masterly dissection of the politics of comedy, *Comedians*, was first seen at the Nottingham Playhouse and the National Theatre in 1975. It is very much a product of the early 1970s, a time before the Comedy Store, before the New Man and before Ben Elton. This revival proves, however, that *Comedians* is more than a period piece; it speaks as powerfully as ever, albeit in an odd assortment of Mancunian accents.

Focusing on the final meeting of an evening class for aspiring club comedians and their subsequent first public appearances, the play blends together a "state of the nation" address, some wonderful writing and some uncomfortable questions about why we laugh and what we laugh at. *Comedians* is above all a gift for the large male cast who, in the main, seize every opportunity Griffiths offers. They provide the Lyceum audience with the most satisfying piece of theatre it has seen in a long time.

Chief delight is Jimmy Logan as Eddie Walters, the comedian who once topped bills but remained true to his principles of only cracking jokes which do not hurt people. He has declined with the variety theatre, finding himself in a new era in which comedy is, in the main, confined to the club circuits and reliant on bigotry, he has turned instead to teaching the art of the stand-up comic. With a sad sunken face and a rumpled brown suit, Logan com-

mands the stage whenever he appears. Even when he is watching the club acts perform, the eye is drawn to him, sitting at the side of the stage sinking lower and lower into his pit in disapproval. In the difficult final act, he manages his speech about a pain that is palpable. It is a glorious performance which alone would justify the revival.

The cast that surrounds Logan is near flawless. Douglas Henshall brings chilling malice as the skinhead

comic, and Joseph Logg is superb in the club routines. Stuart McQuarrie and Seamus Gubbins play the voices of decency with conviction, and Ron Pember makes a wonderfully offbeat agent. Kern Falconer as a gawky club comper almost manages to outpace every act.

The production by Ian Wooldridge and Benjamin Twist ensures that the audience never laughs at a joke without asking why. Sporadic bursts of laughter at some of the vicious jokes are soon

silenced; this is a theatrical experience in which audience embarrassment plays a part. Neil Warnington has designed a brutal concrete schoolroom, its windows drenched by rain and lit with a ghastly orange glow. It seems a pity, though, that the mainly Scottish cast were not allowed to use their own dialects. Since there has been so all-women version of *Comedians*, why not create a Scottish version?

ALASDAIR CAMERON

CONCERT
BBC SO/Lazarev
Festival Hall

HAS there ever been a better conjunction of like-minded morbid spirits than Rachmaninov's setting of Edgar Allan Poe's *The Tell-Tale Heart*? Here is music of the utmost grandeur suffused with despair, a path of glory that really do lead to the grave. Sleight of hand and wedding bells either inexorably into the alarm bells of catastrophe, and then comes the tolling funeral knell.

The fatalistic Rachmaninov, like Poe, could look back on youth and see

even there the seeds of decay and demise. But the music's curiously proud sense of melancholy suggests that, whereas he could find death enshrined in birth, he was too much the pessimist to believe that re-birth is enshrined in death.

This is a piece that demands blazing commitment allied to a discriminating taste in melodrama. Alexander Lazarev failed to provide much of either on Monday. He was too small a figure to command the stage, and Lazarev did at least obtain many broad, sonorous effects from the BBC Symphony Orchestra. Singers and Symphony Chorus. The choral singing was alert and had good attack, though it lacked Russianate clout in the nethermost regions.

But the performance had no emotional charge. Even the cor anglais's marvellous threefold at the finale's outset seemed matter-of-fact. There were also some poor misadventures, omeo more corny than the ridiculously overdone organ crescendo on the last chord. David Wilson-Johnson produced some fine, sepulchral bass singing, and the soprano Helen Field also managed to inject a little ardour into proceedings. The tenor Ian Caley, however, seemed still only halfway up some private learning curve.

Earlier, the young conductor Andrew Mogridge had obtained a precise and sympathetic performance of Panufnik's Fifth Symphony — the "Symphony of Spheres". For all its "traditional" symphonic qualities, this too

is music of desolation, but the desolation here springs not from an awareness of mortality, but from its total absence.

In this cool, mathematical world, the musical moods appear to succeed each other according to some scheme that admits no human intervention. The long sustained tones speak, neither of love nor of anguish; the clipped woodwind scherzos are, similarly, bereft of wit. Nevertheless, Panufnik's score is crafted with customary finesse, and the device of using three drummers — answering each other across the orchestra — does propel the piece towards a culmination of awe-some ferocity.

RICHARD MORRISON

CONCERT
Shura Cherkassky
LPO/Jansons
Festival Hall

LIFE clearly begins at 80. And if it is anything like Shura Cherkassky makes it out to be, I can't wait. His South Bank birthday recital revealed out a smugged note, not a stiff muscle. Here was neither the desecration of age nor the degeneration of manhood into eccentricity which can so often plague the veteran performer. No reservations or qualifications had to be made. This was Cherkassky from overvaluing to overvaluing.

If it was easy to spot what there was not, it was much harder to define exactly the nature of the artistic licence which continues to shine through everything he plays. At times this can be glimpsed through paradox: the flamboyance of playing which is in essence powerfully and soberly con-

tained; or the deep melancholy which walks a tightrope of merriment. The Bach/Busoni Chaconne illustrated the first; the Chopin F minor Nocturne (Op 55 No 1) the second.

Both performances drew new insight from deep within the heart of each piece. Cherkassky makes one remember at last, after endless evenings of the pale and the percussive, that the piano, too, can be a resonating membrane. As the hands and fingers arched over the keys in the Chaconne with his characteristically supple plasticity, a startling range of timbres played in the light and shadow of each other. Deep octaves pealed out against high carillons, and plucking staccato penetrated near whispers of melody.

Cherkassky's Chopin followed on from a rumbustious *Petrushka* Suite, and its passage was eased by an all but silent, shadowy bass improvisation of Cherkassky's own. Out of it, the Nocturne seemed to drop artfully into a still, and harmonically uncluttered, empty space. Such idiosyncratic turning of the ear continued as Cherkassky

began the piece in coy saucer vein, only to transmute its spirit in the space of a single repeated phrase, to a mood of deep reflection.

Schumann's *Etudes Symphoniques* were full of such wonderfully knowing metamorphoses. *Kaleidoskop*, by his teacher Josef Hoffmann, and Pabst's *Eugene Onegin* paraphrase revealed him, too, as the tender and audacious comedian he loves to be. Cherkassky's encores, ranging from a Chopin Tarentella to a Morricone Gaudig boogie woogie, were given generously, mischievously and discreetly. Now for the next ten years.

The London Philharmonic on Sunday evening was, for once, celebrating an anniversary, playing out no theme. With Mariss Jansons at the helm, it simply gave one of the most imaginatively and tremulously alive performances of Berlioz's *Symphonie Fantastique* London has heard for months. Each flicker of the composer's pulse had been taken, every faltering or fervent breath observed and exhaled anew.

Reveries and passions lived on the upbeat, with a mere wisp of an ascent into a truly agitated Allegro. A tight, fast vibrato shone out at the crest of a phrase. And strings, in the *Valse*, were made to sense the thrumming, half-oozes of the woodwind even within their own broader swaths of melody.

There were so many instances of how Jansons had taken a long-debated light at the way this particular score worked: as accompanist in Wagner's *Wesendonck Lieder* he was hardly less meticulous. Again it was his focusing on the inner pulse of the music which provided buoyant support for the fervently human singing of the Dutch mezzo soprano Jans van Nes. Her performance brought these ecstatic contemporaries of *Tristan* down to earth, where the hothouse blues of the third song in particular, with its fine viola solo, were happy to take root.

HILARY FINCH

Arts features, page 15

NEW RELEASES

AUNT JULIA AND THE SCRIPTWITERS (12): Gaudy but not silly (Peter Faiman), while a soap opera writer (Peter Faiman) weaves magic upon a multi-layered novel. Director, Jon Amiel. Orion Home Video (P428 916353).

THE BIG BANG (12): Newcomer Annette Bening and Tim Allen in the producer of Top Gun — face questions on sex, the cosmos, the after death. Folly amusing documentary from director James Toback. National Film Theatre (071-828 3322).

DROP DEAD FRED (12): A child's inevitable first (Fred) returns in adulthood to help overcome problems. Jerry correctly which tale to capitalise on its engaging premise. With Phoebe Cates. Also De Jolly direct. Orion Home Video (P428 916353).

HARLEY DAVIDSON AND THE MARLBORO MAN (12): Mickey Rourke and Don Johnson marooned in a dim-witted tale of a bungling a bank robbery. Director, Steve Wexler. Cannon Home Video (P428 916353).

POISON (12): Todd Haynes' style-conscious study in social deviance, inspired by James Dean's emblematic, unending. Metro (071-837 037).

URANUS (12): Dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

BECKETT (12): Powerful performance from Derek Jacobi and Robert Lindsay in Anouilh's play on the relationship between Henry II and the archbishop. Orion Home Video (P428 916353).

THE CURSE OF THE STARVING CLASS (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

DANGING AT LUGNANA (12): Brian Friel's Olivier Award-winning memory play set in 1930s Donegal. Orion Home Video (P428 916353).

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CINEMA GUIDE

Geoff Brown's assessment of films in London and (where indicated with the symbol \otimes) on release across the country.

WHY HAS BOOTH Dharma LEFT FOR THE EAST? (12): The first of two British films to be shown in London. A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

THE COMMITMENTS (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

DEKALOG PARTS 3 AND 4 (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

LET HIM HAVE IT (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

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ENTERTAINMENTS

OPERA & BALLET

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BLOOD BROTHERS (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

THUNDERBOLTS F.A.B. (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

DON'T DRESS FOR DINNER (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

STARLIGHT EXPRESS (12): A dark, powerful drama from Marcel Aymon's caustic novel about the setting of a score in post-war France. A fine cast, director, Claude Berri. Orion Home Video (P428 916353).

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LONDON'S HYSTERICAL NEW COMEDY

JILL GASCOINE the messiah with a not so gentle touch... "negotiator"

JANINE DUVITSKI the frustrated housewife who just needs a little love... "Joy"

RUSSELL DIXON the con man who gets caught out... "nerd"

STEVEN MACKINTOSH the boy blunder... "lick us two short pants but I wait to breed the boys"

DON'T MISS IT the glory of the garden... "lick us two short pants but I wait to breed the boys"

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Guide to the nation's attitudes

Britons consumed by healthy eating and modest ambitions

By RAY CLANCY

THE typical Briton has modest ambitions, likes watching television or a video, spends a lot of time in the pub but is concerned about diet, according to a book published tomorrow.

Whether the prime minister likes it or not, Britain is still a class-ridden society. "The British people fervently believe that class divisions still exist," says *Typically British*, the first in a series of annual guides to public opinion.

Women, people at the lower end of the social scale and those with less money were more likely to believe that our society was classless.

Ambition in Britain is modest. For 15-year-olds, the main ambitions were learning to

drive, getting married, travelling abroad and buying a home. Slightly higher aspirations included travelling the world, winning the pools and becoming a millionaire. However, the book says, "surely everybody has fantasised about circling the globe and making lots of money."

An analysis of ambitions paints a picture of frustration. In only two areas — living abroad and appearing on television — did achievement exactly match aspiration. "People seem either to have got more than they bargained for or less than they wanted. Mismatch between aspiration and achievement looks like the order of the day."

The three most common

leisure activities were watching television or a video, shopping for food and reading books. Despite the recession a high number still ate in restaurants or pubs. Under-35s took more exercise and went to pubs more frequently, while over-35s did more shopping for food, gardening and DIY.

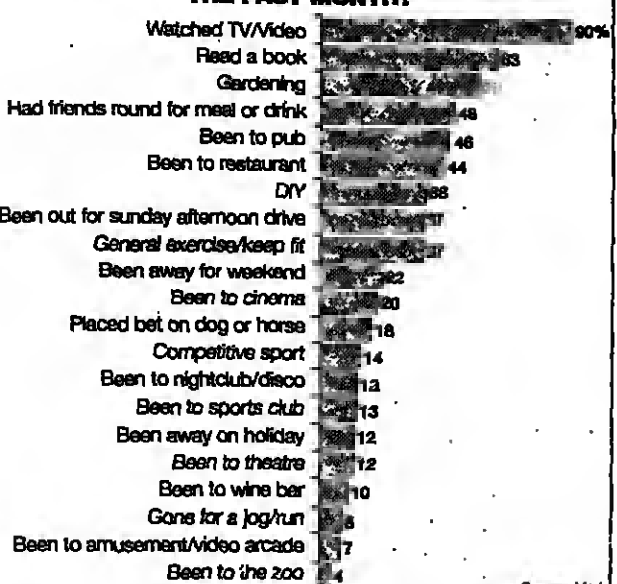
Attitude to diet has changed dramatically. Today 87 per cent of people believe that a healthy diet is important, but an examination of meals eaten showed that high-fat food such as fish and chips and fry-ups were still the most popular meals. At least half said they had eaten fresh fruit, vegetables, wholemeal bread and high-fibre cereals. Those who drank a lot of alcohol, put sugar in their drinks, smoked and ate a lot of high-fat foods were in a minority.

Being a vegetarian may be considered fashionable, although people are not rushing to give up meat. In the month up to questioning 84 per cent had eaten a roast, 74 per cent fish and chips, 72 per cent sausages, bacon and eggs, 45 per cent Chinese meals and 30 per cent Indian.

Britain's status as a nation of animal lovers is maintained, with 49 per cent of the 1,230 questioned face to face in April and May owning a pet. Asked if they preferred their pets to their relatives, 46 per cent agreed, while 23 per cent disagreed and the rest offered no opinion.

Typically British: The Prudential Mori guide (Bloomsbury Publishing, 2 Soho Square, London, W1V 5DE; £9.99)

WHAT DID YOU DO IN YOUR SPARE TIME IN THE PAST MONTH?



Midlanders are happiest

THE happiest people in Britain are married, living in the Midlands, where they are buying their home, are aged under 35 and plan to vote Conservatives (Ray Clancy writes). The unhappiest are single or divorced, live in the North in a council house and plan to vote Labour, according to the research.

The authors found most people positive about their personal happiness with only 3 per cent describing themselves as very unhappy. Marriages and relationships are generally happy and nobody regards divorce as any sort of achievement. Many things contribute to happiness but the biggest influence is money.

A comparison with a Mori

poll of a decade ago shows that the ingredients for happiness have not changed much. The main differences were that family life, although still in second place, had declined by 7 per cent in importance and health, still in first place, had increased by 5 per cent.

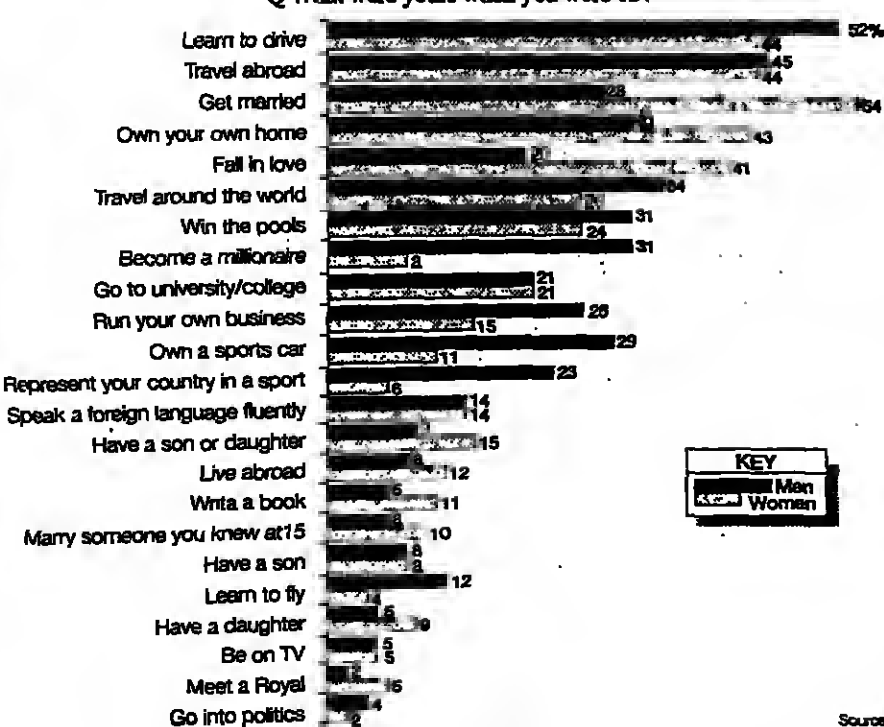
Overall, people are generally less happy in 1991 than in 1981 and specifically less happy with their relationships, which declined in contributing to happiness by 5 per cent. The most important quality for a successful relationship was deemed to be a sense of humour, the capacity to share a laugh when things go wrong. The guide found that the British are unsure about their role in the world in the next

century but more believe that the nation's destiny lies in Europe. Young people are less concerned about Britain's worldwide standing, compared with those aged over 55 who recall the era of the empire.

Over the past 22 years attitudes have moved steadily towards Europe and away from the Commonwealth and America. The Commonwealth's rating has more than halved, America's has slipped by a third and Europe's has risen more than one and a half times. Most people believe that membership of the EC has given industry greater opportunities and increased the political stability of Europe.

HOPES, DREAMS, ACHIEVEMENTS

Q What were yours when you were 15?



Business travel 'wastes time'

By HARVEY ELLIOTT, TRAVEL CORRESPONDENT

TRAVELLING to business meetings is usually a waste of time, according to 75 per cent of executives questioned on behalf of BT, which hopes to cash in on the growing disillusionment by selling more video conference equipment.

Business travel achieves little, costs a lot, adds to executive stress, reduces efficiency and increases drinking and smoking. It can be replaced with electronic equipment that can link companies all over the world for a fraction of the cost, the executives said.

The independent survey, carried out by the Kristal Corporation among 75 senior managers in five leading British companies, showed

that 91 per cent believed that business travel disrupted home, family and work routines, sent stress levels soaring yet achieved little.

The problems involved in travelling to meetings made them irritable, tired, tense, anxious, angry or bored. That caused 27 per cent to lose their temper, 20 per cent to perform badly, 16 per cent to have disturbed sleep and 13 per cent to take solace in alcohol.

The technology exists for large companies to install, at a cost of between £37,000 and £100,000, video conference equipment which can link them into similar networks in 14 countries.

By next year BT will be ready to market individual

desktop videos, initially costing £5,000, which will enable anyone to make a direct dial call to anywhere in the world and see an instant picture of the person they want to talk to at the other end.

Personal computers will be able to use the facility through a card slipped into a slot in the back. As the technology improves still further, prices are expected to drop to under £1,000 an installation. The cost of each video call is twice as much as the existing price of a telephone call.

Sales of the new equipment increased during the Gulf war when many businessmen stopped travelling.

Race driver in CS assault is freed

BERTRAND Gachot, the French formula one racing driver jailed in August for assaulting a taxi driver, was freed yesterday after he won an appeal against his 18-month sentence (Ray Clancy writes).

The Court of Appeal decided the sentence was too harsh and reduced it to nine months, of which six months were suspended, allowing M Gachot, aged 28, of Fulham, southwest London, to go free. His career driving for the British-based Jordan team was halted when he was convicted of possessing a prohibited weapon — a CS gas canister — and causing actual bodily harm to Eric Court after a minor car accident at Hyde Park Corner.

M Gachot hopes to be back on the race circuit this weekend. He said: "Being in an English prison for two months has cost me almost £1 million. That must be the most expensive accommodation in Europe. It is certainly the least attractive. I have spent two months in prison for no reason."

The appeal judges, Lord Lane, Mr Justice Roch and Mr Justice Auld, who had earlier refused Gachot leave to appeal against conviction, were told that he had missed four grand prix races and lost at least £300,000 in earnings. "These consequences are too grave for this man's conduct in this case," Mr Justice Roch said.

At his trial at Southwark crown court M Gachot said he used the CS gas in self-defence in an argument, after his car was in a minor collision with the taxi.



Free again: Bertrand Gachot leaving the court yesterday after his sentence was cut

Cleveland families agree to £1m deal

By PETER DAVENPORT

FAMILIES caught up in the Cleveland child sex abuse affair yesterday accepted an out-of-court settlement totalling about £1 million as compensation for their ordeal. They said that it was vindication of their innocence and the nearest they would get to an apology.

The settlement was agreed in the High Court at Teesside after talks between the families' lawyers and those of paediatricians at the centre of the affair, a health authority and Cleveland county council. Families returned to court yesterday to tell Mr Justice Popplewell that they accepted it.

In total, 121 children were taken from their homes after being diagnosed as victims of sexual abuse during the summer of 1987. The legal action involved 28 families and 59 children. They sued the county council, the Northern regional health authority and Dr Marietta Higgs and Dr Geoffrey Wyatt for distress. Compensation is believed to be between £7,000 and £40,000 for each child, plus legal costs. The money will be held in trust for the children.

One mother said: "To children, it shows that someone has done something wrong and is paying for it."

Suani Bell, Labour MP for Middlesbrough, who championed the parents' cause, said: "Had there been an apology four years ago, none of this court action would have been necessary."



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Duchy village plan borrows from past

The planning application is for an 18-acre development providing homes for 700 people in 244 houses and flats. The duchy has brought in Andrew Hamilton, development co-ordinator of the riverside development at Richmond upon Thames. He said: "The units are aimed at providing value for money, varying from £55,000 to £60,000 to £140,000 for a four-bedroom detached

Outline planning permission was granted two years ago and, at the insistence of the prince, much time since then has been spent in local consultations. As a result, the workshop element has been separated from the housing, though it remains only a few minutes walk away, in accordance with the ideals of the prince's master planner, Leon Krier, a critic of the post-war system of segregating uses into separate zones.

Five architectural practices have been involved in plans for the development, three in London, two in Dorset. They include John Simpson, designer of the original classical Paternoster scheme, and Demetri Porphyrios, architect of of highly acclaimed London houses in a restrained Grecian style. The local practices are Western Design and Clive Hawkins, who has built new houses in the



pointing, traditional wooden sashes and casements and

will bar such features as aluminium sliding windows and plastic or illuminated shop facades.

John Lock, chairman of West Dorset planning committee, says the application could go before the committee at the end of next month. He saw it as "a very acceptable start to a much larger scheme".

A black and white illustration of a busy street scene in London. On the left, a tall, multi-story building with many windows stands. In the foreground, a sign for the 'LONDON STOCK EXCHANGE' is visible. A vintage car is parked on the street. Several people are walking on the sidewalks. On the right, a large, dark, stylized tree or bush is prominent. The background shows more buildings and a large, dark, cloud-like shape.

Get a little extra help.

king of the lexicographical jungle, it was a financial disaster. The compact edition is part of the long slog to recoup the huge investment. It costs only £150, which brings it within the reach of the public as well as libraries. They will get value for money: 500,000 head-

Drugs arrest

A man driving a Daimler was arrested at Newhaven, Sussex, after customs officers found cocaine worth £300,000 under the back seat. It is believed to be the first cocaine seizure at the port.

king of the lexicographical jungle, it was a financial disaster. The compact edition is part of the long slog to recoup the huge investment. It costs only £150, which brings it within the reach of the public as well as libraries. They will get value for money: 500,000 head-

But, as Sam Johnson, one of the founding fathers of lexicography, said: "Dictionaries are like watches; the worst is better than none, and the best cannot be expected to go quite true." This is the best, and of course it does not go quite true.

JAZZ

Fingers on the pulse of New Orleans

Wynton Marsalis has just produced his best album to date. Clive Davis meets the trumpeter

A sunlit autumn day in Paris. In his room at the Hilton, Wynton Marsalis is hunched over an electric piano, working at the score for a ballet which is to be performed in New York later this year. He teases out a chord over and over again, trying to assess how it will sound against reeds and brass. Finally satisfied, he sits in an armchair. The conversation can begin.

Not that it flows easily. First, there are the interruptions: phone calls from friends and colleagues, and in one case from a young trumpeter seeking advice. Then, towards the end of our allotted hour, a musician arrives for a game of basketball. Marsalis disappears into the bedroom to change into a tracksuit. When he reappears he is more interested in dribbling the ball down the corridor than in discussing music.

More frustrating still, he seldom drops his guard when talking. Each answer is as measured as one of his solos. Encounters with the press appear to be treated as a necessary evil. Like most musicians, he gives the impression that he is much happier to communicate through his instrument.

Regarded for so long as a boy wonder, Marsalis turns 30 on Friday. By a happy coincidence he has released his most relaxed and enjoyable album in years, the soundtrack to *Aunt Julee and the Scriptwriter*. The record is called *Time in Tomorrow*, in keeping with the film's American title.

As the film is set in his home town of New Orleans, Marsalis was a natural choice as the composer, and he responded with a rich pastiche of Bourbon Street jazz, big band swing and blues. If the mood and instrumentation are reminiscent of Duke Ellington's late masterpiece "New Orleans Suite", that is no accident: the director Joo Amiel apparently suggested the suite as a model, and Marsalis recycled one or two of Ellington motifs.

With the death of Miles Davis, many regard Marsalis as the premier trumpeter to jazz. Unusually, he also

commands respect in the classical field. The son of the respected jazz pianist Ellis Marsalis, he made his classical concert debut at the age of 14, playing that old warhorse, the Haydn Trumpet Concerto. In 1984 he became the first musician to win Grammy awards in both the jazz and classical categories, and the pre-eminent classical trumpeter, Maurice André, acclaimed him as "potentially the greatest trumpeter of all time". Since then Marsalis has become the spokesman for a generation — dubbed "neo-classicists" — which has rejected commercial jazz-rock and the avant-garde. His early albums were, in effect, re-creations of the complex group improvisation of Miles Davis's mid-Sixties quintets.

To his admirers, Marsalis is a standard-bearer who has reasserted the primacy of technical skill. Others argue that he is an arid technocrat engaged in a vain attempt to recreate past splendours. Davis, who had long moved on to a lucrative brand of jazz-rock, voiced doubts in his autobiography: "He's still a nice young man, only confused. I knew he could play the hell out of classical music and had the technical skills in trumpet... But you need more than that to play great jazz music — you need feelings and an understanding of life that you can only get from living, from experience."

The two men were engaged in a verbal duel for most of the Eighties. Marsalis says that the dispute was blown out of proportion. "When Miles was serious about playing, he was great. The stuff he did later was pop music. He knew it. I knew it. We had many conversations, and we didn't talk about it because we knew what the deal was. He would talk about Fats Navarro or Monk to me. I didn't want to hear about 'Human Nature' and all those pop songs."

"But in public he could say whatever he liked. It was a game. He had his music and he was trying to present it to the public. Now he can't come out and say, 'Well, I'm talking bull.' Of course, most of the media



Prolific trumpeter: Marsalis is currently working on eight albums, after his successful *Time in Tomorrow*

was on his side. They thought I was disrespectful to my elders, but Miles understood. There was never any confusion between us."

The most commonly heard criticism is that Marsalis has yet to develop a distinctly personal or innovative style. Louis Armstrong, after all, made his greatest recordings — the "Hot Fives" — well before he was 30. Bix Beiderbecke was dead at 28, Clifford Brown at 25. While Davis's peak period came in his thirties, he had fashioned his individual sound long before.

Marsalis, by contrast, still seems to be absorbing influences, moving back and forth between genres like a man sampling dishes at a banquet. After the rampant commercialisa-

tion of the Seventies, he argues, his generation has had to re-learn the basics.

His first handful of albums reached an extraordinary level of virtuosity, the intricate phrasing delivered at speed above constantly shifting metres. Exhilarating stuff, if taken in moderate doses. With the release of *I Mood* in 1986, he began to explore more expressive blues-oriented compositions. *The Majesty of the Blues*, released two years later, startled everyone by delving back even further, to traditional New Orleans melodies. In contrast to his early laser precision, Marsalis was now growing through an old-fashioned plunger mute.

One problem to assessing his

progress is that he is so prolific. At the moment, he says, he has no fewer than eight albums in the can. Critics often find themselves passing judgment on material that is two or three years old. In the meantime, one of his priorities is to make his work more accessible, without succumbing to the disco beat.

"Commercialisation doesn't work," he says. "The best way to reach people is to present something in all its grandeur. The question is, how to reach a higher audience without bastardising the music. That's what I'm working on."

Wynton Marsalis appears at the Symphony Hall, Birmingham (021-212 3333) tonight, and at the Festival Hall (071-928 8800) on Saturday.

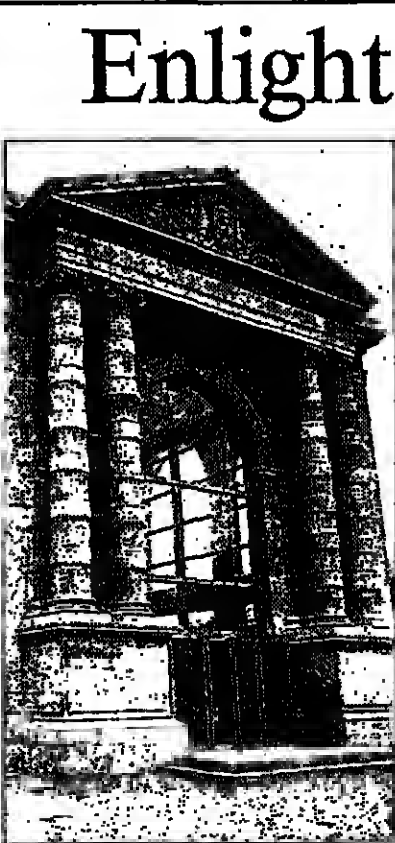
In Paris, Andrew Gibbon Williams visits the Jeu de Paume gallery, remodelled with state-of-the-art interiors

When the world's finest collection of Impressionist paintings was transferred to the stylishly converted Gare d'Orsay in 1986, few seemed concerned about the fate of its former home. This was odd, because over the previous 40 years the pavilion called the Jeu de Paume — which stands at the corner of the Tuileries, parallel with the Rue de Rivoli, had become — not withstanding its parent institution, the Louvre itself — the best loved museum in Paris.

In Mitterrand's France, however, buildings of such cultural prestige are not allowed to languish for long. The Ministry of Culture and Communication was active. An architectural competition was set up and a design submitted by Antoine Sincro chosen.

The edifice was gutted and a suite of state-of-the-art galleries inserted into the shell of the mid-19th century building. Rechristened the Galerie Nationale du Jeu de Paume, this latest architectural feather in the president's densely plumbed cap was inaugurated with an exhibition surveying the prolific last years of the artist Jean Dubuffet.

Of course, brutal Gallic confidence like this makes architects and planners on this side of the Channel drool with envy. But a process of long drawn-out committee sessions is not (as the Paris-London rail link presently forging towards Calais demonstrates) the French way. Had faint conservative hearts among France's decision-making élite interceded, however, they would have had a weak argu-



The latest architectural feather in Mitterrand's densely plumbed cap: the 19th century shell of the Galerie Nationale du Jeu de Paume (left), with rebuilt modern interiors encasing pieces such as Robert Gober's untitled artwork (right)



ment for the Jeu de Paume has been remodelled and adulterated almost continuously since it was built.

Napoleon III authorised the construction of a court for the playing of the game of "paume" or royal tennis in 1860. The game was passé even then. In 1879, after the Commune had deprived Paris of the Tuileries Palace, the Republic added a sister court, but by 1909 the complex's

original function was redundant and it was decided to use it for exhibitions. During the Twenties, all sort of permanent and semi-permanent partitions were introduced, and then, in the years preceding 1932 (in preparation for its short and illustrious life as the Musée des Ecoles Etrangères Contemporaines) previously blind bays were opened up and a second storey created inside.

Entering Sincro's Jeu de Paume is a shock, but an extremely pleasant and stimulating one. From the outside, on the Terrasse des Feuillants, all seems familiar. Once inside the plate-glassed, arched entrance, however, one is confronted by a severe arrangement of geometric planes in pristine white which might have been lifted from a Ben Nicholson sketch pad. One staircase rises diagonally from

and even the Eiffel Tower. The exhibition rooms themselves (the upper skylit, the lower illuminated artificially) are virtually windowless; they are in fact no more than grander versions of the featureless spaces so characteristic of the New York SoHo art scene. All utility mechanisms are concealed.

A criticism that will doubtless be levelled at Sincro is that within the environment he has created, the visitor is entirely oblivious of the Jeu de Paume's picturesque, pedimented, porticoed and arched exterior. But his radical solution is surely correct. Any compromise would have inhibited the new museum's purpose: to enable the most advanced developments in contemporary art to be displayed to best advantage.

In 1921, Marcel Proust roused himself from his bed in order to go and see his favourite picture, Vermeer's *View of Delft*, then on view at the Jeu de Paume. He immortalised his visit in a famous passage of *A la Recherche du Temps Perdu*.

Twenty years later, Goering gazed over the artistic spoils that he had destined for a museum to be founded in his Führer's home town of Linz. Now only descriptions and photographs of the famous museum they experienced remain. And perhaps, just as Belle Époque and Nazi-occupied Paris have disappeared, it is better that way.

ARTS REVIEWS
Theatre and classical music
Page 22

Future for the Phil

THE Philharmonia Orchestra has reached agreement with the South Bank Centre about its future Festival Hall work.

The agreement guarantees the orchestra a minimum of 40 dates per year in the Festival Hall, with each concert assured of three rehearsals in the hall itself. Not bad for the orchestra which did not win the South Bank residency. "It allows us to plan up to three years to advance," says David Whetton, the orchestra's managing director. "We can also repeat our Paris programmes in London and vice versa."

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In the running

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THEATRE FESTIVAL: DUBLIN

National pride in the waiting game

Ireland is reclaiming Samuel Beckett as one of her own. Matt Wolf reports

MEANING has been a word much on peoples' lips at Dublin's Gate Theatre during the past weeks. This ever-adventurous venue has launched — in conjunction with Trinity College (Beckett's alma mater) and Radio Telefís Éireann — the largest festival yet devoted to Samuel Beckett. For many, the very mention of Beckett portends incomprehensibility and confusion.

"He broke the first rule of the theatre: to entertain," says Patrick Murphy, a miller and husband of Beckett's niece, Caroline. Others feel the best approach is simply to let the material wash over one, unencumbered by exegesis. Still others take to interpretation with a vengeance. The festival's Trinity College programme has featured no shortage of illustrious speakers, from the breathlessly funny (Christopher Ricks, whose talk "Beckett: Dying in Style" suggested that this scholar might himself make a great Beckett actor) to the ponderous (Denis Donoghue, whose "Beckett: Winnie Says What" was far more opaque than the works themselves could ever be).

Each performance of a Beckett play in the Gate has offered a fascinatingly diverse audience. Scholars, texts open on their laps, cast their eyes repeatedly from page to stage, while an international assortment of critics lends a Babel-like feel to the interval conversation. Liberally scattered among them are the Dubliners, eager to immerse themselves in all 19 Beckett stage plays over the three-week period. The festival could never have worked if it had just played to a rarefied academic coterie. The Gate's artistic director, Michael Colgan, points out that an event budgeted at 70 per cent capacity has played to 86 per cent to date.

If the festival has allowed for any reappraisal, it has been to give back some of the fundamental Irishness to a south Dubliner who expatriated himself in 1937 to Paris, where he died in 1989, aged 53. Watching *Waiting for Godot* under the acute direction of long-time Beckett collaborator, the German Walter Hasenclever, is to see Beckett's 1953 masterpiece in the hands of a cast for whom it seems second-nature.

That is not to say that Steve Martin and Robin Williams in New York or Rik Mayall and Adrian Edmondson in London should not attempt a

writer who belongs to the world. It is merely that Beckett sounds uniquely right in the mouths of interpreters such as Barry McGuovern (Vladimir) and Johnny Murphy (Estragon). Says McGuovern: "There is a particular Irishness we feel, a Hiberno-English cadence and syntax. We have a nationalistic claim on him in some way, and not a bad way. It's a good solid pride."

One achievement of the festival has been to suggest a new crop of Beckett actors to replace those who have either died (Jack MacGowran) or opted to distance themselves from the author and move on to other writers (Billie Whitelaw). Beckett wrote his terrifyingly mesmerising *Rockaby* for Whitelaw in 1981, when she premiered it in Buffalo, New York, before transferring it off-Broadway to rave reviews. Inheriting the part of a woman rocking herself "off" life and into the embrace of death, Dubliner Maureen Potter capably met the compressed rigour of the role, her incantatory repetition of the word "more" a veritable aria expressing the urgent wish for annihilation.

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'The festival has given back Irishness to a south Dubliner who expatriated himself to Paris'

gloomy, academic, serious". Support for his argument lies in some of the lesser-known, shorter works.

WATCHING Beckett's 1956 *Act Without Words I*, a dizzying mime piece performed by an amusingly handgloved Derek Chapman, one is reminded that Beckett would go on to write a film script for the comedian Buster Keaton (the 1964 film). Even his 1983 *What Where*, a piece about torture, began in director Colm O'Brian's staging as a mordantly funny comment on theatrical rehearsals.

As for *Godot*, the Gate company achieved the perfect balance between comic desolation and rock-hard pain. If the Beckett Festival needed justification, which it does not, it found it in this staging in which the music hall gags and laughter invited one in, only to be met with an anguish from which mankind can never be let out.

● The Beckett Festival continues until Sunday. Enquiries to the Gate Theatre (010 333 174 4368).

National Savings Interest Rate Changes

INVESTMENT ACCOUNT

Beginning on 29 October 1991 the rate of interest earned on the Investment Account will go down from 10.25% pa to 9.5% pa.


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The same change will apply to Deposit Bonds (no longer on sale).

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Conor Cruise O'Brien

Irish Americans have prospered from their anti-British attitude

I spent most of last week among the Irish in Chicago. I was there to talk about Charles Stewart Parnell, as the guest of the Irish American Heritage Centre. As it turned out, my visit proved to be a test of the strength of sympathy with the provisional IRA among the Chicago Irish. The Provos came off badly, I am happy to report. When they learned I had been invited to speak, the local Provos called on the heritage centre to rescind what they called a "scheduled smearing of Parnell's sacred memory". The centre ignored the letter and the meetings went ahead. The handful of Provos pickets was also ignored.

For most Americans of Irish origin, the equation "Irish equals anti-British" has served its turn. It was always, in part, a mechanism of adaptation and upward social mobility. Irish immigrants certainly brought a lot of what Evelyn Waugh called "their ancient rancours" to America, and they soon found that these were an exploitable resource. About the first thing the children of the famine immigrants learned at school was that to rebel against British rule was a most meritorious thing in the American scheme of values. And if so, then who more meritorious than the Irish, who had been rebelling against the British for 700 years?

This had a profitable practical application. When, in the last quarter of the 19th century, the American Irish moved successfully into big city politics, they sounded off against the British. It might have seemed as if they were brooding senselessly over old, unhappy, far off things. But their real target was the American WASP establishment. Rich WASPs were vulnerable, in democratic terms, because some of them liked to socialise with the British aristocracy. This meant they could be depicted as un-American, and replaced by more red-blooded Americans, such as the Irish.

When I studied the history of Israel, I found a phenomenon closely analogous to this exploitation of xenophobia. The corresponding phenomenon in Israel has been the behaviour of the Oriental Jews who arrived in great numbers around 1950. They too were poor and disadvantaged, and faced a powerful establishment. The Israeli equivalent of the WASPs are the Ashkenazi elite, descended from the Russian Zionists who came to Palestine before the first world war and established the kibbutzim. Like the American Irish, the Oriental Jews educated in Israel soon discovered that there was a vulnerable side to this establishment. Many of the Ashkenazi elite are inclined to feel sorry for Arabs. Israelis who have lived under Arab rule have no such disposition. So the Orientals can project themselves as "better" Israelis than those who are "soft on the Arab threat".

As for the Irish in America, they advanced politically in the 19th century by implying that a person cannot be one hundred per cent American unless he is anti-British. But the breakthrough came in the early 1950s, not through playing the anti-British card, but through playing the anti-communist one, when Senator Joseph McCarthy and Cardinal Spellman convinced millions of Protestant middle Americans, including many who had been bitterly anti-Catholic, that Catholics were valuable allies in the fight against communism.

Today's Irish Americans are mostly more relaxed than their ancestors. The chip on the shoulder is somewhat out of fashion. But there are regional variations. I have never been invited to address an Irish group in New York. And if I were invited, I would make careful enquiries before accepting.

David Pannick on the secrecy surrounding judicial appointments, and what we can learn from the US

Open this private club

but in vain, to defend President Nixon's spiteful nomination of the undistinguished Judge G. Harrold Carswell. "Even if he is mediocre," enthused the Senator, "there are a lot of mediocre judges and people and lawyers. They are entitled to a little representation, aren't they?"

English lawyers are, of course, entitled to express satisfaction that we avoid such pantomimes. But before we become too complacent, we ought to note that the American legal system has the considerable virtue of recognising that judges are important public servants whose appointment should be a matter of public debate.

Earlier this month, three judges were promoted to the Appellate Committee of the House of Lords by the Queen on the advice of the prime minister. There was no prior public discussion of the criteria for appointment or the

merits of rival "candidates". We continue to apply a system of judicial appointments in which those chosen emerge after private soundings, as in papal conclaves, or the Conservative party before 1965, or a gentlemen's club.

Yet law lords have more power than backbench members of Parliament. The identity of those appointed to the Supreme Court this century, Hugo Black, only just survived the confirmation process after the revelation that he had been a member of the Ku Klux Klan. One of the last liberals still in the Court, Harry Blackmun, was appointed after President Nixon



Sir Nicholas Browne-Wilkinson: promoted by the Queen

English legal system of the European Convention on Human Rights.

The central question is not whether different, or better, judges would be appointed by a more open system. Nor does the case for reform depend on what a man's record reveals about how he will perform in the highest appellate court. One of the great liberal judges in the Supreme Court this century, Hugo Black, only just survived the confirmation process after the revelation that he had been a member of the Ku Klux Klan. One of the last liberals still in the Court, Harry Blackmun, was appointed after President Nixon

sought, and obtained, reassurance that his three daughters were not "hippie types".

The issue is whether our present private system of patronage unjustifiably ignores the views of sections of the legal and lay community and contributes to the popular perception of a judiciary remote from the public it seeks to serve. At a time when public confidence in the legal system is low, lawyers need to ensure that criteria are stated, choices are identified, and decisions explained. The appointment of an independent judicial appointments commission to assist and advise the Lord Chancellor's department on these important public decisions deserves serious consideration.

Such reforms need not entail televised investigations of the sexual proclivities of an aspiring law lord, assessment by a House of Commons committee of a

nominee's likely attitude to cases involving the health service reforms, or M15 investigations of his personal habits as a student. They would involve the Lord Chancellor's department announcing vacancies at the most senior levels, and fostering an informed public debate as to the criteria for promotion and the judicial qualities of the candidates.

For the past few weeks, lawyers have privately been discussing these topics over lunch. It is difficult to understand why the rest of the community is not encouraged to join in. The trial of Clarence Thomas will no doubt cause some English lawyers smugly to congratulate themselves that it could not happen here. It should also lead them to ponder whether the only choices for the consumer are attending the circus conducted in the Senate or standing outside while decisions are made behind closed doors in Whitehall.

The author is a practising barrister and fellow of All Souls College, Oxford.

Trains take the financial strain

Yesterday's fare rises will only aggravate the congestion on our roads, says Richard Hope

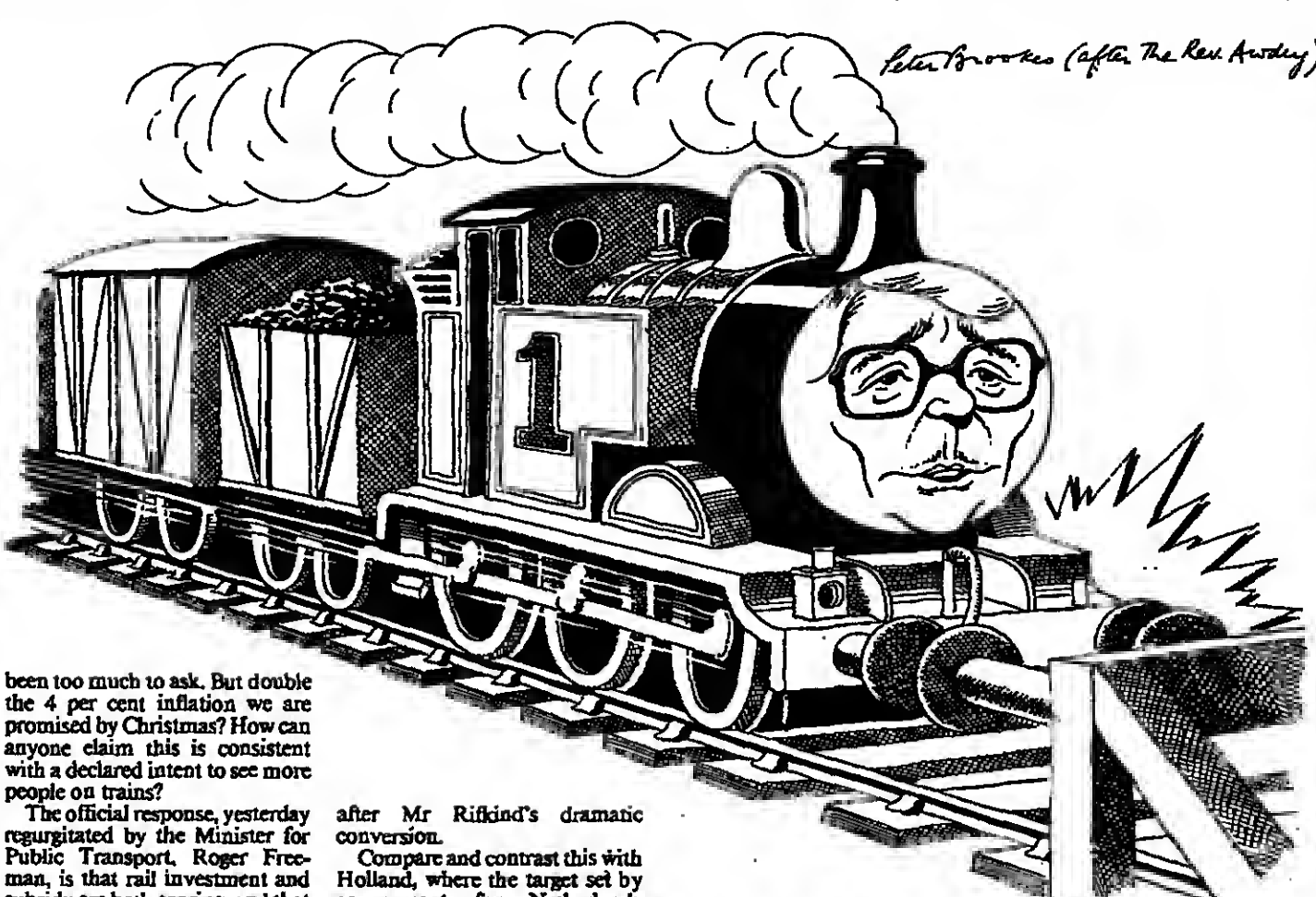
Set aside for a moment the prime minister's bizarre intervention on behalf of his Huntingdon constituents — and some other commuters otherwise facing double-digit fare rises come January. The most remarkable feature of the 7.75 per cent average increase announced by British Rail yesterday is that it is totally unremarkable; we have been here every October for the last several years.

Back in May, the Secretary of State for Transport, Malcolm Rifkind, bared his soul before a conference of planners and engineers: "I must declare myself enthusiastically and unequivocally as desiring to see far more traffic, both passenger and freight, travelling by the railways. This would help to relieve road congestion and would take advantage of the capacity which exists on railways."

Labour's transport spokesman John Prescott is seldom at a loss for words on such occasions. "A massive conversion, greater than St Paul's on the road to Damascus," he called it, adding darkly that he would have been more impressed if Mr Rifkind had spelt out in detail how he proposed to bring about this transformation.

BR's fares are the highest in Europe; per capita subsidy to rail is correspondingly the lowest. So one obvious way to increase rail travel would have been to cut fares.

Given BR's acute cash crisis — "getting worse by the month", was how a board member described it to me recently — a dramatic reduction like that introduced on London Transport by the old Greater London Council 10 years ago might have



been too much to ask. But double the 4 per cent inflation we are promised by Christmas? How can anyone claim this is consistent with a declared intent to see more people on trains?

The official response, yesterday regurgitated by the Minister for Public Transport, Roger Freeman, is that rail investment and subsidy are both soaring, and that passengers must contribute towards the better services they enjoy. The irony of John Major's intervention is that he has deliberately undermined that principle by denying Network SouthEast the right to exercise professional judgment as to what commuters are prepared to pay for the quality of service offered on particular routes.

The annual subsidy that BR receives declined steadily from 1983 to 1989, but in the last two years it has jumped 60 per cent to £800 million. Nobody in or out of government seriously expects Network SouthEast to make a profit in 1993, let alone a full commercial return on its assets by the mid-1990s. (Interesting thought: what would the London terminal be worth as vacant sites if Network SouthEast stopped running trains?) Yet these remain the formal target, five months

after Mr Rifkind's dramatic conversion.

Compare and contrast this with Holland, where the target set by government for Netherlands Railways (NS) is to double the number of passengers carried by 2005, so as to prevent road congestion from becoming even worse. The aim is not a heavily subsidised railway and give-away fares. The trick is to switch investment from road-building to expansion of the rail network so that NS can earn more. A huge expansion of the rolling-stock fleet is in hand to exploit the new infrastructure.

Here in Britain, despite the proud boasts of ministers about rising rail investment, there is currently a freeze on placing new contracts which are not specifically about safety. Thus Network SouthEast was given approval by Mr Rifkind this summer to order 188 carriages to relieve overcrowding on its Kent suburban lines, but has been prevented by the British Rail board from placing a contract because there

is no money to pay for them. Meanwhile, BR continues to scrap carriages faster than they are replaced to save the cost of maintaining them.

As to transferring funds from road to rail, this is anathema to the Department of Transport. Despite the recommendations of numerous outside bodies, contradictions abound in the way the two modes of travel are treated. For example, when assessing a new motorway, the Department of Transport will credit it with £500,000 for every life saved by transferring traffic from more dangerous parallel roads. Lives lost because the motorway will generate extra travel by car, possibly captured from public transport, are simply ignored.

Yet BR has not been allowed to take any credit for safety benefits that its recently-rejected Channel tunnel rail link might have

generated. Nor can any reduction in road congestion be included in calculations which determine whether freight using the tunnel will pass by road or rail through Kent and around London.

While recession and the downturn in property income are major factors in British Rail's cash squeeze, the huge increase in safety-related spending to £200 million a year is seriously restricting productive investment that could otherwise improve service quality. Every one of BR's projects would fail the Department of Transport's test for safety investment, by factors varying from 10 to 1,000.

Worse, a futile search for the holy grail of "absolute safety", without regard to cost or consequence, is sapping the reliability of train services, and thus

undermining revenue. Any lorry or coach operator forced to accept similar constraints would be bankrupt in six weeks.

After the King's Cross fire of 1987 and the Clapham Junction collision a year later, the then transport secretary, Paul Channon, promised that finance would never become a constraint on safety spending. Noble words, but what they mean for passengers is higher fares and fewer trains. The cause of safety as a whole is not well served by making rail travel less attractive so that more people drive instead.

It is quite true that rail investment has reached £1 billion a year, a level not seen in real terms since the post-war modernisation plan peaked 30 years ago. The trouble is that 30 years is about the life of rolling stock and signalling, so a major bulge of renewals is underway.

Then there is the £1.5 billion of investment related to the Channel tunnel to be made by 1993 — excluding the new line now recklessly postponed until 2005. Similar sums are needed for Crossrail and the Jubilee line into Docklands.

If there is to be no switch of resources from road to rail to pay for all this, what does Mr Rifkind's statement in May mean? He has not changed the rules for investment. He is not willing to subsidise lower fares. He gives no sign of being prepared to regulate or tax cars or lorries off the roads. Perhaps he is relying on remorselessly rising traffic congestion, coupled with draconian parking controls, to do the job for him.

What he does say is that allowing private operators to run their own trains in competition with British Rail will stimulate better service and lower fares. As regards freight, he may be right. But putative investors in the London, Tilbury and Southend Railway will hardly be encouraged by the thought that the higher fares which £350 million-worth of upgrading might justify could be slashed at the stroke of a Citizen's Charter.

The author is consultant editor of Railway Gazette.

...and moreover ALAN COREN



Early this morning as I lay in that snug stupor between sleep and waking, a policeman called. He had a warrant for my arrest.

The charge was that on July 27, 1956, while occupying a one-and-ninety-seen seat at the Odeon, Southgate, I did wilfully cause my uninvited fingers to steal surreptitiously along the seat beside mine and attempt to enclose the right shoulder of Miss Christine Lumsden, 17, a spinner of that parish. On attempting to shake the offending hand off, Miss Lumsden was told that not only had one-and-ninety-seen been forked out on her behalf, but that a quarter-pound bag of Malters had been purchased into the bargain, and it was not much of a bargain if the purchaser was not going to be allowed to put his tongue in anybody's ear. Miss Lumsden then left the cinema abruptly, without learning whether it was Dermot Walsh who strangled the pawnbroker, or Sydney Taffer, a loss which, to this day, still caused her distress every time she thought about it.

I mopped my brow, and asked the policeman why Miss Lumsden had waited 35 years to prefer charges. He replied that it was only last week that she had, when unwrapping her evening haddock, discovered that I wrote for an influential newspaper, and it had been borne in upon her that the public had the right to know that it was being button-holed by the Odeon Ripper. He could not, of course, comment

on the alleged offence, but he did not mind saying that Miss Lumsden had struck him as a determined lady, sorry, woman, who would not rest until I had been (a) fired, and (b) slammed.

In the event, I got off lightly. The policeman dematerialised. I slid out of bed, and by the second cup of coffee, the Ghost of Legislation Yet To Be was little more than a grim memory pulsing very faintly behind my temple. But it was a little more like all such memory visions. A Sexual Carol was clearly the offer of a chance to change my ways before I am overtaken by laws which few can doubt are imminent. If that is, it is not already too late, for who can be sure he will not be called to account for charges he did not realise he was incurring?

An affy crux, this. Because while sexual harassment may well reach levels which deserve to be recognised as criminal, bow in the normal concourse of events can we be certain that it is the level they have reached? If the current Washington shenanigans are anything to go by, it seems to depend on whether, to the victim, it felt like a crime.

I may have problems with this. I shall do my best to change my ways, but I have no clear idea of how to change them. They have never seemed to me particularly bad ways, but who knows how they seemed to their victims? We need not address those ancient advances which, repulsed, reorganised for a second

and shy, in the days before persistence was seen as harassment, because I have been *hors de combat* for some decades now, but what of all those other little bits of business deployed to breach the sexual frontier in what I believed was all innocence?

Like Judge Thomas, I have used foul language in female company, and told foul jokes; foolishly, I thought it betokened the opposite of sexist bigotry, not excluding but including. I too have been a boss, appointing women to senior positions because they were the best candidates, and sometimes thereafter bugging them if they did well or felt bad, since that was also how I treated their male colleagues. I have never shrunk from telling a woman she looked terrific, I have strewn my chit-chat with "loves" and "darlings", I have mustered such tactical roughness as I could with shop assistants and meter maids in the hope of advantage. I have made much eye contact across many crowded rooms and not invariably eschewed the leer; I have filled my wake, unwittingly, with victims. And I do not know what to do, now.

There is no line of H.L. Menckens's I cherish more than his epitaph: "If, after I depart this vale, you ever remember me and have thought to please my ghost, forgive some sinner and wink your eye at some homely girl." Should I do the one, can you find it in your hearts to do the other?

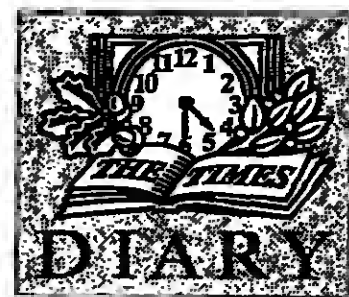
Two extra tickets

THE Commonwealth heads of government, meeting in Harare for their bi-annual jamboree, can expect some tough questioning this week from an unusual source. Two 17-year-old British schoolgirls have been invited to attend the key conference sessions alongside prime ministers, presidents and royals.

Anthea Dolman from Hampshire and Elizabeth Heston from North Yorkshire have flown out to Harare as joint winners of an essay competition organised by London's Commonwealth Institute. They are due to meet John Major, Robert Mugabe, the Queen and other heads of state from the 50 nations represented.

All the delegates can expect a grilling. To get to Harare the girls had to tackle an essay subject worthy of a *Times* leader: "How should the Commonwealth respond to the changing situation in South Africa?" Both came up with trenchant answers that will find much resonance among Commonwealth leaders. "Nothing less than a one man one vote system with equal rights for all races is acceptable," wrote Elizabeth. Her entry scored for its "thoughtfulness and an abiding curiosity". Anthea's entry was commended for its "mature social conscience" and her grasp of "aid, debt and trade".

During their stay in Harare the two girls are under the wing of Stephen Cox, the director-general of the Commonwealth Institute, which will publish their analysis of the summit on their return. Yesterday Anthea, still sleepy from the long flight, said: "We've so far only driven round Harare and been to and from the Conference Centre. I've not yet had a chance to



ask any questions, but I am particularly looking forward to meeting John Major. One question I'm going to ask is about the future of the Commonwealth." She will not be the only one interested in the reply.

After Malcolm Rifkind enraged British Rail by throwing out their preferred route for the Channel tunnel rail link, it is a surprise to learn that the secretary of state has apparently washed his hands of all responsibility for the next step. In a little-noticed exchange during this week's Commons statement, Rifkind was asked by the Labour MP Kate Hoey: "Who is now in charge of this project?" Rifkind replied: "Any questions on this matter... should be put to British Rail."

Jargon on the ball

WITH all four home nations playing tonight in soccer's European championship, a welcome insight into the problems of football hooliganism comes from the latest issue of *The Sociological Review*. If you thought that riotous behaviour was simply a matter of ill-mannered loutishness, think again.

According to Richard Giulianotti, of Aberdeen University, hooliganism has two "behavioural discursive meanings". If terrace terrorism is not "affective ma-

chismo", those putting the boot in are probably expressing their "instrumental gregariousness".

Either way, it seems, the hooligans are "secreting the cymbal-rattling abuse signifiers of the original sub discourse during social interaction". And to think that British clubs were banned from Europe for that.

Cheers, minister

THE party held at the defence ministry and this week condemned by the National Audit Office is only the tip of the iceberg. Government spending on entertainment is running at more than £10 million a year.

The Foreign Office is easily the biggest spender, largely because it foists the bill for entertaining by embassies around the world. The most recent figures, issued in

Ministers of the Crown... and Anchor



seen

At the Department of the Environment in 1989-90, the figure was a much more modest £83,500. But the problems of the poll tax have clearly meant long nights of beer and sandwiches for ministers, officials and their guests. The figure for 1990-91 soared to £145,000.

In a written answer in June, John Major said the cost of official hospitality met by the prime minister's office during 1989-90 was £27,427. That, of course, was under his predecessor. Major's Treasury training has held him in good stead: the figure is estimated to stand at £20,904 in 1991-2.

But not all ministers are big spenders. The Whitehall thrifty housekeeper's award goes to the arts minister, Tim Renton, for spending just £2,890 on entertaining in 1990-91.

Hollywood is having trouble casting its Gulf war epic. The problem is that no one wants to play the role of Saddam Hussein, even on film. The latest star to turn down the part is Omar Sharif. He would not even "contemplate thinking about it".

Playtime

WHY is Arthur Miller's play *The Ride Down Mount Morgan* currently previewing at Wyndhams in the West End, having its world premiere in London and not in New York? One understandable reason might be that with Broadway bursting at the seams with musicals, the American audience for serious plays has been driven away.

But, Miller told a packed audience during a question-and-answer session at the Royal National Theatre this week, there was one important reason. "Like most important decisions," he said with a gentle shrug, "it was made because it was 5 o'clock."



ACTION

Commonwealth governments' failure to live up to undertakings they have signed is even more depressing. Emergency laws to stifle press and political opposition and suspend *habeas corpus* are routine. The Harare summit is to issue a "declaration" on

The British government has started to make good government a central theme of its policy on development aid, 70 per cent of which goes to Commonwealth countries. Foreign Office officials, notably delicate when it comes to such human rights violators as Kenya, would have preferred other Commonwealth governments to make the running on human rights at Harare. John Major has begun by ignoring such advice. His instinct is sound. May it survive the consensus-mongering of the next five days.

President Bush responded cynically to the Bork defeat by last year nominating David

Judge Thomas's harrowing experience — which he compared to a “high-tech lynching for uppity blacks” — may deter other nominees unwilling to risk such public humiliation. Candidates for elective office, whether the presidency or Congress, already face similar moral tests, though there is no evidence of a lack of high quality applicants, yet. The real lesson of Washington's weekend melodrama is, not that public scrutiny of nominees is wrong in principle — it is a necessary part of the American constitution — but that all sides should exercise restraint. The White House should pick nominees who command widespread respect. Congress should act responsibly in assessing their character, rather than publicly salivating over every allegation.

What they were doing was abusing their position. Police officers, like other representatives of officialdom such as customs and excise officers or social workers, enjoy considerable leeway on the margins of the

Of course police officers should be able to exceed the speed limit when answering 999 calls or following speeding cars, and the public can accept some risk to other road users in such circumstances. But if what PC Gareth Owen was doing was legal – and the prosecution would be well advised to appeal against the magistrates' ruling – then the law is clearly a bad one and should be changed.

And meanwhile the Chippenhams chorus needs a final ironic verse (from more or less the same source): "The law is the true embodiment/ Of everything that's excellent/ It has no kind of fault or flaw./ And I, my lords, embody the law."

1 Pennington Street, London E1 9XN Telephone 071-782 5000

Yours faithfully,
STEFAN B. TIETZ,
S. B. Tietz & Partners
(Consulting engineers),
14 Clerkenwell Close,
Clerkenwell, EC1.
October 14.

A high-speed line is not needed for freight.

Yours truly,
ANTHONY BULL (President,
Chartered Institute of
Transport 1969-70),
35 Clareville Grove, SW7.
October 11.

indeed.
Yours faithfully,
MARTIN BRADSHAW
(Chairman, Royal Town Planning
Institute (transport panel)),
Civic Trust,
17 Carloo House Terrace, SW1,
October 14.

Yours faithfully,
ALAN R. TITCHENER,
Chairman,
The Channel Tunnel Association,
44 Westbourne Terrace, W2

Meanwhile, he remains in hospital, getting even more depressed, at an average daily cost to the health authority of £173. At the present rate of progress, he will still be in hospital at Christmas.

Any future plans for the NHS must incorporate cost-benefit information based on appropriate research. There must also be the opportunity for cost-reducing innovations, and some of these will involve greater collaboration between the statutory authorities.

Yours faithfully,
R. LANGTON HEWER (Director
of the Bristol Stroke Research Unit),
University of Bristol,
Department of Neurology,
Frenchay Hospital, Bristol, Avon.
October 15.

Sir, About 450 people living in Fincham Health district (population 224,000) suffer a stroke annually. Seventy per cent. are admitted to hospital and the district spent in excess of £2.6 million in 1989-90 on inpatient stroke care - 8 per cent. of district health care costs.

Meanwhile, he remains in hospital, getting even more depressed, at an average daily cost to the health authority of £173. At the present rate of progress, he will still be in hospital at Christmas.

Sir, "Waiting" is the giveaway word in the Vice-Chancellor of the University of London's faltering attempt (letter, October 12) to defend the self-inflicted and progressive dismemberment of its Institute of United States Studies. American studies, he says, "are alive, well and waiting to go forward here in the metropolis."

From Mr John Andrews

Sir, Sarah Jane Checkland's article (Weekend Times, October 12) on oew controls for antique dealers convinced me that Jacques Delors has finally overcome the last resistance to his dirigisme in this country and that the evil servants of North Yorkshire have enrolled in his socialist entourage.

The idea that I, a buyer of an antique priced at £101, must give the shopkeeper my name and address, so that some totally unproductive jack-in-office should keep records of my purchases, is so fantastic that I had to re-read your article and rub my eyes.

wounded metropolitan institute and Mr Jonathan Clark's not-yet-existent Oxford centre (Education, September 30). Those who sustain more than a dozen thriving and internationally respected American studies teaching and research programmes in British higher education wait on neither, and this year as in decades past will be serving the interests of additional numbers of eager students of the subject and thereby of society.

What purpose will such records serve, apart from driving yet another private sector into despair at such unnecessary bureaucracy? How many "experts" on antiques are these local councils going to employ in order to enforce these trading standards? Can I as an expert qualify for an inflation-proof pension too?

Yours faithfully,
JOHN ANDREWS,
Carriers Oast,
Northiam, East Sussex.

Sir, Clifford Longley's article "Anglican parishioners must pay up or shut up" (October 12), could only touch upon a complicated subject. The average weekly collection of a "derisive £2 a head" does not measure the full extent of giving.

congregations do not increase it is difficult to see how so many churches can be retained.

Yours faithfully,
EDWARD E. COCKSEGE
(Member, church council),
Rose Hill Farm, Bushley,
Tewkesbury, Gloucestershire.
October 13.

In economic terms the Church of England is grossly over-capitalised because of its huge legacy of churches. Regular income has fallen sharply and running costs continue to go up. Capital values of churches also rise and with them insurance premiums for buildings which would seldom be rebuilt.

From Mr C. J. Simpson
Sir, Taking up Clifford Longley's point about derisory giving, has he considered why? The congregations (i.e., the active lay members of the church) have very little real say and control over which clergy are appointed and how they perform.

Letters to the editor should carry a daytime telephone number. They may be sent to a fax number – (071 782 5046).

Yours faithfully,
C. J. SIMPSON,
86 Wells Road, Fakenham, Norfolk.
October 13.

We are not forbidden to choose when to die, but if we are so disabled in body or mind that we cannot execute this choice, even if we have expressly stated the wish beforehand, the loving friend, caring relative or compassionate physician who assists us becomes a criminal. To me this is not "obscene," an emotive and much abused word, but illogical and unjust.

From Mr Matthew Dixon
Sir, Your article commences with the words "Suicide is not a right" I

the words, "Suicide is not a right." I consider, as man is supposed to have free will, it is my right to do as I wish with my life. If the time should come when I became a burden on my family, all younger generations, I would take action to avoid this.

Directly as a result of your article I have applied for membership of "E.V.P."

In the meantime, I remain,
Your obedient servant,
MATTHEW DIXON,
172 Bedford Hill, SW12.
October 11.

Sir, The BBC and Sir John Harvey-Jones should be congratulated on their frank speaking (Sir Stephen Spender's letter, October 10). There is no time for excessive politeness when the whole framework of the Polish and East European economy is on the point of collapse. The sooner we hear the truth and learn how to set matters right the better.

Yours sincerely,
K. W. MIESZKIS,
84 Hereford Road,
Monmouth, Gwent.

Sir, Not all of Oxford is as inflexible over sporting matters as Keble has been made out to be (letter, October 11). I recently had a pupil who played ice hockey – often in the very early hours of the morning, since the rink was heavily booked. She became captain, and went on a tour which extended into term, though admittedly a lesser tour than Philip Weston's cricketing engagement. To compound the horror, she also took part in university theatricals.

She obtained a first-class honours degree this year and was awarded a university prize.

Yours sincerely,
BRIAN A. HANDS,
St Hilda's College, Oxford.
October 12.

Sir, Mr Walsh (October 10) should
reply to the Faxorandum with a
Faxkowlodgement.
Fax vobiscum,
N. R. MacNICOL,
9 Church Lane,
Greetham, Oakham, Rutland.

From Mr K. R. Stevens
Sir, Much would depend on the nature of Mr Walsh's communications. To Sotheby's he might respond with an Artyfax; a diplomatic message could be a Fax Britannica; whilst serving a writ electronically would be faxatious.

Yours faithfully,
K. R. STEVENS,
29 Lea Road,
Sonning Common, Oxfordshire.

From Mr Douglas Lowndes
Sir, Mr Walsh might consider
producing a carborundum: not for
transmission, of course, but just for
filing.
Yours faithfully,
DOUGLAS LOWNDES,
1 Colville Court, Great Missenden,
Buckinghamshire.

From Mr S. Robert Hill
Sir, In today's notice of the appointment of a new warden of Glensalmond College, they refer to the fact that Perthshire is in Scotland. Allowing for the greater ignorance of the English, was there still not a case for the same announcement to explain to us Scots that Shropshire is in England?

Yours faithfully,
ROBERT HILL,
Douglassmuir, By Arbroath, Angus.
October 11.

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and Andrew Michie
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PUBLIC NOTICES

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TO CONSTRUCT AND OPERATE A
CYCLE GAS TURBINE COMBUSTION
STATION AT SHOREHAM

POWER LIMITED hereby give notice of the requirements of the regulations under the Electricity Act 1989, in respect of the proposed station to be constructed and operated by the company. It has been made to the Secretary of State under section 36 of the Electricity Act 1989 that the proposed station is to be constructed and operated by the company. A copy of the Statement has been prepared and is available for public inspection at the following offices:

South Coast District Council,
Environmental Services Dept.,
1st Floor, 10, Broad Street, Shoreham-by-Sea, Sussex BN4 3AF

to be obtained by post from:
Pensions Division, Scottish Fi-
nancial Services, 100 George Street,
Glasgow, G4 4BB.
For each copy, inclusive of
postage.
The Secretary of State for
Scotland, SW1E 6HE, to arrive no later
than 12 noon on 12th April 1984.

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question and defendant then replied, "I did not see anything." The reuppon defendant said, "If you, I can tell you. I will give you something; I will give you something." At the same time striking his fist, on the arm of the witness, the congregation then in evidence was given for the curate-in-charge, who in consequence of Miss's behaviour in front of him, subsequently to alter his position, striking from the pulpit, the man announced that

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A sparkling new international exhibition centre opens in London tomorrow to challenge its European rivals. Derek Harris reports

Courting the crowds and raising the roof

London's international credibility as a place to hold front-rank trade fairs and exhibitions takes a £100 million leap forward tomorrow when the Princess of Wales officially opens Earls Court 2, adjacent to the existing Earls Court exhibition hall.

The new hall, with a barrel-vaulted roof giving a pillarless 17,000 sq m of sweeping space large enough to accommodate four jumbo jets, is the biggest construction of its type in the capital since before the second world war.

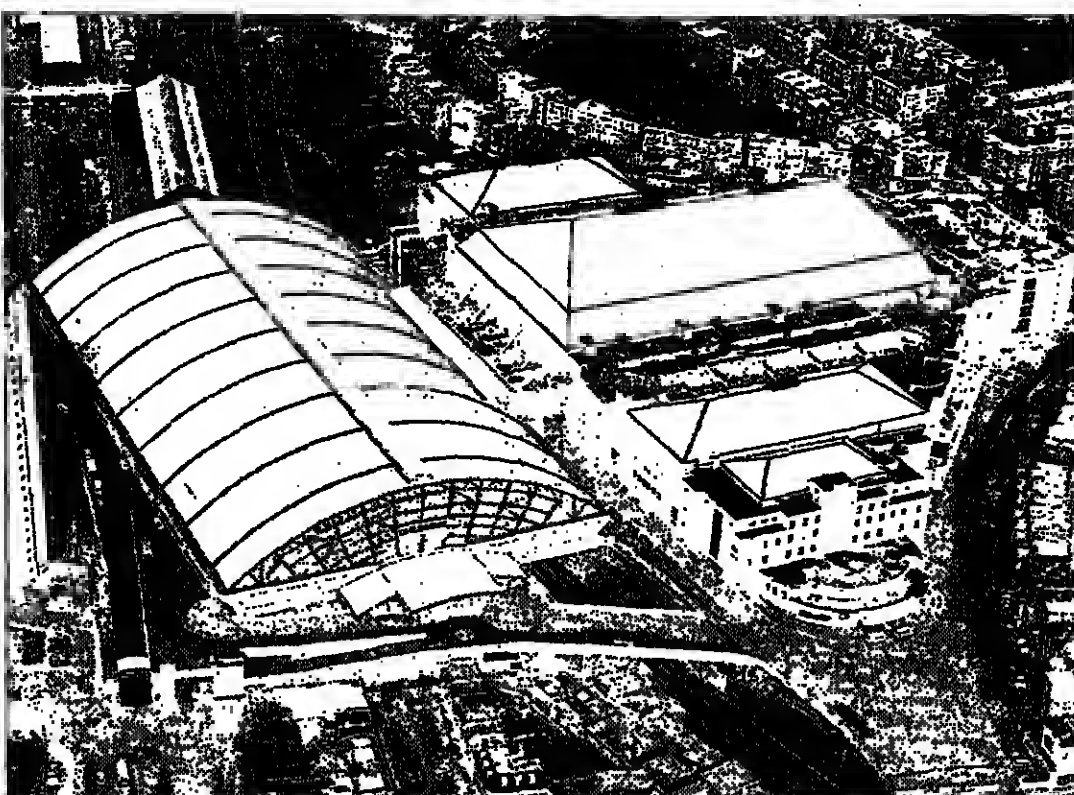
It means the two Earls Court halls, which can be linked for big exhibitions, together with the 100-year-old Olympia hall less than ten minutes walk away, offer a total of 100,000 sq m of exhibition space at the heart of the capital. Earls Court Olympia is the exhibitions arm of the shipping group P&O, which also has extensive construction and property interests.

The Earls Court expansion puts London firmly among the leaders in Europe as a home for exhibitions, running probably equal to Milan but behind Paris and much further behind Germany's front-runners — the big show centres of Hannover, Frankfurt, Cologne and Munich.

Most exhibitions generate a circus-style bounce and glitter where a degree of hype seems nothing more than normal. Hence the recession and its effects tend to be described by positive-thinking leaders of the industry as, at worst, "a temporary downward blip".

David Fasken, the chairman of the Exhibition Industry Federation and deputy chairman of Earls Court Olympia, says that while some sectors may have suffered, there have been signs of improvement. Attendance at the last boat show at Earls Court in January, for instance, was up 12 per cent and last month the junior fashion exhibition saw visitor volumes up 3 per cent.

Two of the top show organisers, Blenheim and Reed group's Reed Exhibition Company, say their detailed returns indicate a likely attendance growth for the industry so far this year of at least 3 per cent



Spectacular shows have become the hallmark of the Earls Court Olympia halls. Some of them are already traditional events, such as show jumping at Olympia and the Royal Tournament at Earls Court. More recently, world championship boxing and ice-skating have joined the line-up at Earls Court. Torvill and Dean drew audiences averaging 10,000 at each of their 17 performances, while Billy Graham's preaching has brought 27,000 in a single night. Opera has been introduced

with aplomb and impact over the past three years, starting with *Aida*, which had a cast of 600 in the summer of 1988. It was followed by *Carmen* 12 months later and then *Tosca* this summer, starring Julia Migenes and Ingrid Wixell (pictured right). The last two operas were organised by Harvey Goldsmith and the IMG management group. The stunningly staged *Tosca*, with audiences of 11,000, had a cast of 500 plus animal extras that included horses and sheepdogs.



and probably more. Certainly the federation's latest survey of the industry's performance just published shows that last year was remarkably vigorous despite the recession.

The survey nevertheless warns: "Maintaining such an impressive performance in the even more troubled times of 1991 will be hard, though the industry will certainly use all its considerable skill and energy to do so."

Earnings last year were more than £1.4 billion, almost a 5 per cent rise on the previous year and

11 per cent above the level in 1988, the first year in which the federation conducted its annual survey. Last year about £200 million of the earnings came from overseas.

The survey tracks exhibitions at venues of at least 2,000 sq m capacity. It logged 779 exhibitions during 1990, a 12 per cent increase on the previous year. There was a 10 per cent rise in space occupied.

This greater activity was reflected in spending by exhibitors, which at £901 million was almost 13 per cent up on the previous year. Trade exhibitions accounted

for much of the spending, with agricultural shows alone accounting for £65 million in exhibitor spending.

However, some weakness showed up in the number of visitors going to the events, a reduction to 9.16 million compared with the 1989 peak through the turnstiles of 10.65 million, although the 1990 total was higher than that in 1988. The main trend was for fewer members of the public to go to consumer shows.

Spending by visitors was squeezed. In 1989 they spent £537 million, which last year drifted 6 per cent down to £502 million, although overseas visitors spent more, held up better and accounted for about a quarter of the total.

Mr Fasken predicts a number of the bigger exhibitions growing now more hall space is available. The last boat show was able to expand by using a completed section of Earls Court 2.

Motorfair, the London motor show, is using Earls Court 2 this

week as well as the original hall, promising record attendances.

Recessionary effects might be expected to show up most in sectors such as furnishing and fabrics which have suffered the longest from declines in consumer demand. Certainly with the electronics industry hit by cuts in defence spending there are likely to be cutbacks and already two exhibitions — NEPCON and British Electronics Week — have been merged.

However, Phil Soar, the chief executive of Blenheim, points to

the way clothing exhibitions have been unaffected. Exhibitions can be a powerful trading method and are appreciated as such, he explained, adding: "You have to see clothes. And there is an enormous potential range of suppliers whose wares you can see under one roof and at one time."

Mr Fasken sees steady exhibition growth in Britain during the 1990s. He also believes that even more space will be needed because of the increased activity that the single European market is expected to bring.

SLEEK LINES, CLASSIC STYLING.
EARLS COURT 2, THE PERFECT VEHICLE FOR MOTORFAIR '91.

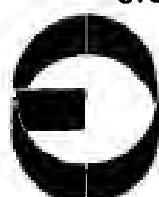
On October 17th, Earls Court Olympia will be launching a very special new model of our own — Earls Court 2. That's when Earls Court 2 officially opens its doors for the first time as host of London's largest ever motor show, Motorfair '91.

Held in both Earls Court 1 and 2, Motorfair, The London Motor Show will run from October 17th-27th.

With the addition of Earls Court 2, we'll be Europe's largest privately owned exhibition venue, with a total floor space of over one million sq. ft.

This will open up opportunities for every kind of event, from trade fairs and exhibitions to opera, sport and spectaculars.

Visit the new Earls Court and see what makes it the perfect vehicle for Motorfair '91.



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TV VARIATION

ANGELA

At London 10.15

BORDER

At London 10.15

CENTRAL

At London 10.15

GRANDMAN

At London 10.15

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6.00 CeeFax 6.30 Breakfast News
9.05 Killy. Robert Kilroy-Glik chairs a studio discussion on grandmothers' rights. **9.50 Hot Chicks.** Gary Rhodes continues his series on British cooking and prepares apple fritters.
10.00 News. regional news and weather. **10.05 Playdays.** For the very young (t) 10.25 The Family News. Cartoon adventures (t)



Memory man: Cliff Michelmore rolls back the years (10.35am)

10.35 Happy Memories.
 ● CHOICE: The autumn daytime offensive on BBC1 means a return for this friendly nostalgia show, now extended to 25 minutes. It is hosted by the TV veteran Cliff Michelmore and Wendy Gibson, who is too young to have heard of Sir Mortimer Wheeler and was not even born when Cliff first presented *Tonight's*. She has presumably been engaged to bring down the average age of the audience. The format is simple. Viewers send in golden moments from their past and ask for a piece of music. Up pops Dame Vera Lynn in an old black and white clip. Getting out of the studio, Wendy goes to the Lake District for a chat with cook John Tovey about his days as a theatrical impresario. Cliff's party piece is a selection of funny moments from *Tonight*. He even goes into the "I remember when you could get a pint of beer for 6p" routine.

11.00 News. regional news and weather. **11.05 No Kidding.** Mike Smith and Kate Copstick with another round of the family quiz game. **11.30 People Today.** Miffy Stoppard and Mairi McIvor discuss motherhood; and Russell Grant consults the stars. Includes news and weather at 12.00. **12.25 Peckish.** Judi Sayers is joined by writer Germaine Greer. Music is provided by Chris Culloway. **12.55 Regional news and weather.**

1.00 One O'Clock News and weather.
1.30 Neighbours. (CeeFax) (t) **1.50 Four Squares.** (t)
2.15 Starkey and Hatch. Concluding episode of a two-part drama. The police carrier is still at large and Hatcher is under threat. Starring David Soul and Paul Mitchell. (CeeFax) (t)

3.00 Pot Black. The first of the one-time tournament brings together Steve Davis and Stephen Hendry.
3.50 Dooby's Duck. Cartoon series (t) **3.55 Orville and Cuddles.** Cartoon. **4.00 F.L.P.** Comedy series starring Howard Lewis and Celia Toomey. **4.30 The Champions.** Cartoon. **4.35 Heartbeat.** Tony Hart and Gabriella Bradshaw with more innovative approaches to drawing. This week's theme is trains.

5.00 Newsround 5.10 Byker Grove. The last episode of the children's drama set in a youth centre in north-east England (t). (CeeFax)
5.35 Neighbours. (t) (CeeFax) (t) **5.55 O'Clock News.** with Anne Ford and Andrew Harvey. Weather. **6.30 Regional news magazines.** Northern Ireland: *Neighbours*. **7.00 Wogan.** Tonight's guests include Morton Downey Jr, Pierre Grunberg and the Glaswegian band Texas (t)

7.30 Tomorrow's World. Includes an item on combine harvesters guided by satellites; Bob Symes looks at inventions; and there is a final visit to London's King's College hospital clinic where pregnant women are undergoing pioneering treatment to save their babies. (CeeFax) (t) **8.00 Specials.** Lively drama series following the private and public lives of five special constables in the Midlands. This week Leach and Shah discover a suspicious character in a parked car and Freddy is called by an old lady convinced that her birthday celebrations are turning into an "acid house" party. (CeeFax) (t)

8.50 Points of View. presented by Anne Robinson (t)
9.00 Nine O'Clock News. with Michael Buerk. (CeeFax) Regional news and weather.

9.30 Inside Story: The Night Rider. An investigation into the killing of Medgar Evers, a black civil rights leader, who was shot dead in Mississippi in 1963. A white supremacist, Byron de la Beckwith III, was charged with the murder but acquitted by an all-white jury. Christopher Oglia's powerful film includes an interview with the volatile Beckwith and reveals that with Evers's wife pressing for a retrial, the case has to be by no means closed. (CeeFax) (t)

10.35 Sportsnight. introduced by Desmond Lyles. Highlights from five important European football championship qualifying matches - England v Turkey, Poland v the Republic of Ireland, Romania v Scotland, Germany v Wales and Northern Ireland v Austria.

12.35am Weather.

8.00 News.
8.15 Westminster. A round-up of yesterday's business in both houses.
9.00 Daytime on 2. It Doesn't Have to Hurt. **9.10 Questions.** **9.30 Quiz.** **9.45 You and Me.** **10.00 Thinkabout Science.** **10.15 Search Out Science.** **10.35 Q and A.** **10.40 Around Scotland.** - the Clearances. **11.00 Words and Pictures.** **11.15 English Time.** **11.35 Teaching Today.** **12.05 The Doctor's House.** **12.30 Lifeschool.** **12.50 Espire.** **1.20 Postman Pat.** **1.35 Crystal Tipps.** and **1.40 Zig Zag.** **2.00 News.** followed by You and Me. Series for four and five-year-olds (t) **2.15 Medical Matters.** Ways of avoiding motion sickness. **2.35 Country File.** An investigation into the true cost of conservation (t)

3.00 News and weather. followed by Westminster Live, introduced by Vivian White. **3.50 News.** regional news and weather.
4.00 Famous Places. Favourite Places. Benny Ory reveals his favourite places in the north of England.

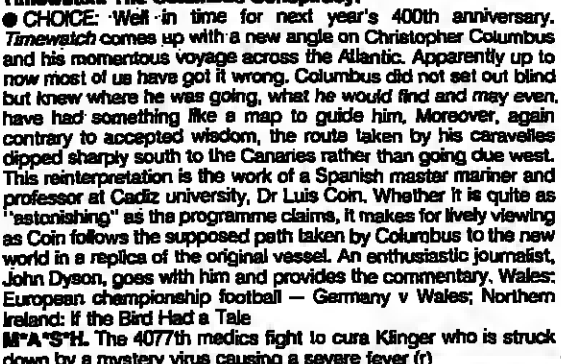
4.10 Film: Out of the Fog (1941). b/w starring John Garfield, Ida Lupino and Eddie Albert. Stylized and atmospheric thriller about a gangster who terrorises an innocent Brooklyn family. Directed by Anatole Litvak.

5.30 A Question of Sport. The start of the 21st series, presented by David Coleman, Johnny Bill Beaumont and Ian Botham are, Sean Gurnell, Robin Smith, Dean Saunders and Duke McKenzie (t). (CeeFax) (t)

6.00 Star Trek: The Next Generation. The Enterprise goes to the assistance of a colony of humans who are being threatened by a hostile race after illegally setting on another planet. (CeeFax)
6.50 DEF. It begins with Roshan Guide to the World's Journeys. Magenta de Vine and Sanku Gupta travel from Mexico City to the coast. **7.40 Gimmie 5.** Andrew Denton, Australia's answer to Ben Elton, investigates the comic side of anxiety.

8.10 Timewatch: The Columbus Conspiracy.
 ● CHOICE: Well in time for next year's 400th anniversary, *Timewatch* comes up with a new angle on Christopher Columbus and his momentous voyage across the Atlantic. Apparently up to now most of us have got it wrong. Columbus did not set out blind and knew where he was going, what he would find and may even have had something like a map to guide him. Moreover, again contrary to accepted wisdom, the route taken by his caravels did not sharply south to the Canaries rather than going due west. This reinterpretation is the work of a Spanish master mariner and professor at Cadiz university, Dr Luis Coin. Whether it is quite as "astounding" as the programme claims, it makes for lively viewing as Coin follows the supposed path taken by Columbus to the new world in a replica of the original vessel. An enthusiastic journalist, John Dyson, goes with him and provides the commentary. Wales: European championship football - Germany v Wales; Northern Ireland: *The Bird Had a Tale*.

9.00 M*A*S*H. The 407th medical flight to cure Klinger who is struck down by a mystery virus causing a severe fever (t)



Old flames: Harriet Walter and Bill Nighy meet again (8.25pm)

9.25 The Men's Room. Episode four of a five-part dramatisation of Ann Oakley's novel about adultery among university folk during the Thatcher decade. It is two years since Mark has seen Charity - will absence make the heart grow fonder? Starring Harriet Walter and Bill Nighy. (CeeFax) Wales: 10.05-10.30 M*A*S*H.

10.15 Fifth Column. Yucatec-born Chris Cova gives his verdict on the troubles in his country.

10.30 Newsnight. presented by Jeremy Paxman.

11.15 The Late Show. Kirsty Wark chairs a discussion on the results of the TV franchise race due to be announced this morning (t) Wales: The Men's Room 12.05am Fifth Column 12.20 The Late Show; Northern Ireland 11.55-12.45am: *Timewatch*.

11.55 Weather.

6.00 TV-am.
9.25 Jeopardy! Steve Jones with the quiz in which he supplies the answers and the contestants have to provide the questions. **9.55 Thames News and weather.**

10.00 The Time . . . the Place. Mike Scott hosts a topical discussion from Birmingham.

10.40 The Evening. Family magazine series presented by Judy Finnigan and Richard Madeley. With advice on video recording from photographer Terry O'Neill and on emotional matters by Denise Robertson. With national and international news at 10.55 and regional news at 11.55 followed by national weather.

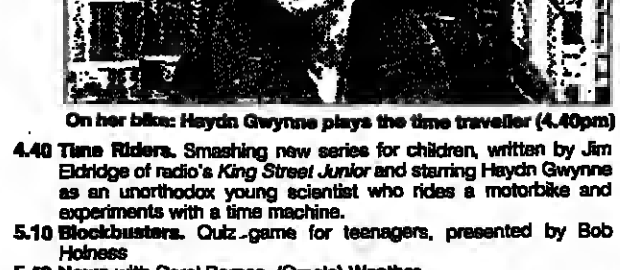
12.10 Allsorts. Children's entertainment (t).
12.30 News. with John Suchet. (Weather 1.10 Thames News and weather)

1.20 Home and Away. Australian family drama series. (Oracle) **1.50 A Country Practice.** Medical drama series set in the Australian outback (t).

2.20 Take the High Road. Soap set in the Scottish Highlands. **2.50 Give Us a Cue.** Celebrity charades chaired by Michael Parkinson. Lionel Blair and Liza Goddard are joined by Marti Caine, Kenny Everett, Roger Kitter, Mary Parkinson, Jimmy Tarbuck and his daughter Liza (t).

3.15 ITN News. headlines. **3.20 Thames News.** headlines. **3.25 The Young Doctors.** Australian medical drama.

3.55 Grottings. (t) **4.15 Rolf's Cartoon Club.** Rolf Harris admires the work of animators Mike Jiff and Robert Parker. His guest is Tessa Sanderson.



On her bike: Haydn Gwynne plays the time traveller (4.40pm)

4.40 Time Riders. Smashing new series for children, written by Jim Edrington of radio's *King Street* and starring Haydn Gwynne as an unorthodox young scientist who rides a motorbike and experiments with a time machine.

5.10 Blockbusters. Quiz-game for teenagers, presented by Bob Johnson.

5.40 News. with Carol Barnes. (Oracle) **Weather.**
5.55 Thames Help. Jackie Sprackley with advice on home income plans.

6.00 Home and Away. (t) (Oracle)
6.30 Thames. **6.55 The Story of a New Series of the potted biography programme, presented by Michael Aspel.** (t)

7.30 Coronation Street. (Oracle)
8.00 Des O'Connor Tonight. The indestructible Des returns with his musical entertainment show. Among tonight's guests is singer Beverly Craven (t).

8.00 Films: Deadly Pursuit. (1989) starring Sidney Poller, Tom Berenger and Kirstie Alley. Polished if over-the-top about an FBI agent (Poller) who teams up with a hiking guide (Berenger) in a hunt for a killer in the Canadian mountains. Directed by Roger Spottiswoode (continues after the news). (Oracle) (t)

10.00 News. at Ten with Julia Somerville and Trevor McDonald. (Oracle) **Weather.** **10.30 Thames News.** and weather.

11.45 Films: Deadly Pursuit. (1989) starring Sidney Poller, Tom Berenger and Kirstie Alley. Polished if over-the-top about an FBI agent (Poller) who teams up with a hiking guide (Berenger) in a hunt for a killer in the Canadian mountains. Directed by Roger Spottiswoode (continues after the news). (Oracle) (t)

12.15am Films: Ghost Story. (1991) starring Fred Astaire, in his last film role, Douglas Fairbanks Jr, John Houseman and Melvyn Douglas. Four elderly friends meet to swap ghost stories but are unnerved by memories from their past. Despite the distinguished cast, it is a less than frightening affair. Directed by John Ivin.

2.15 America's Top 100. (1991) starring Fred Astaire, in his last film role, Douglas Fairbanks Jr, John Houseman and Melvyn Douglas. Four elderly friends meet to swap ghost stories but are unnerved by memories from their past. Despite the distinguished cast, it is a less than frightening affair. Directed by John Ivin.

2.40 Videofashion. Italian style.
3.10 Quiz Night. Inter pub and club competition.
3.40 Books. By My Bedside. The trouble reading matter of Sir John Harvey-Jones, star of the BBC's *Crusoe*.

4.10 Motorsport Special. The British sidecar motor-cycle grand prix. **4.40 Fifty Years On (b/w).** Archive newsreels from October 1941.

5.00 Witness to Survival. More courageous feats performed by ordinary members of the public.
5.30 ITN Morning News. with Phil Roman.

6.00 News. with Phil Roman.

6.30 News. with Phil Roman.

7.00 News. with Phil Roman.

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12.00 News. with Phil Roman.

12.30 News. with Phil Roman.

1.00 News. with Phil Roman.

1.30 News. with Phil Roman.

2.00 News. with Phil Roman.

6.00 Channel 4 Daily 8.25 Schools
12.00 The Parliament Programme. presented by Anne Perkins.
12.30 Business Daily 1.00 Sesame Street
2.00 Faith, Hope and Charity. The first of a ten-part series on the world's leading religions. The afternoon Ronald Eyre examines the idea of God with Dr Ruth Page, a Christian, and the Most Venerable Pandit Vajrasana, a Buddhist (t)

2.30 Film: Libeled Lady (1936). b/w.

● CHOICE: The plot of *Libeled Lady* is far too complicated for a small space so here is a concise version. Spence Tracy as a newspaper editor about to marry Jean Harlow. But he is forced to postpone the wedding when he libels millionaire's daughter, Myrna Loy. When Loy sues, Tracy engages ladykiller William Powell to compromise her. There are more twists to come, some of them, admittedly, predictable. But the pleasures of the film, one of the best screwball comedies of the 1930s, transcend mere plot. They start with the script, a sharp and witty affair involving three writers, Maurice Watkins, George Oppenheimer and Howard Emmett Rogers. The four stars are in sparkling form, none more than Jean Harlow whose wisecracks cut like a knife. Jack Conway, a director who deserves to be better remembered, mixes the ingredients skilfully and ensures a furious pace throughout.

4.20 The Characters. Animation. **4.30 Fifteen-to-One**
5.00 The Oprah Winfrey Show. The tragic story of two Florida babies accidentally switched at birth. **5.55 Wilko the Wisp.** Cartoon.

6.00 Kate and Allie. American comedy series.
6.30 Saturday Night. Showbiz magazine. Includes an interview with Jeremy Irons on the set of his new film *Waterland*.

7.00 Channel 4 News. with Jon Snow and Zainab Badawi. (Teletext) **Weather.**

7.50 Party Political Comment. from a Labour party politician.
8.00 Brookside. Drama serial set in a Merseyside club. (Teletext) (t)
8.30 Wings Over the Rift. A survival documentary following Dr Colin Pennycuik, a gliding expert and a leading authority on bird flight as he joins vultures over the plains of the Serengeti and the Rift Valley's lakes and mountains (t).

9.00 Dispatches. An investigation into the use of perchloroethylene, commonly known as perc, in the dry cleaning industry. There is evidence that perc leads to illnesses such as nausea, headaches, miscarriages, birth defects and cancer.

9.45 Travelogue Shorts. Simon Hoggart visits Savannah, Georgia.
10.00 The Golden Girls. Delicious comedy about the four Miami matrons.

10.30 Paul Merton - The Series. A showcase for the comedian.
11.00 US: The Springers.

● CHOICE: The second in the series on British immigrant families features the Springers, who arrived from Barbados in the 1920s. But the film is less about mum and dad; strict Christians who would not let their children go to the cinema, than the oldest son, Alan, a rebellious youth behind him, he teaches in a London comprehensive and enjoys the job. But he is angry at racism in Britain and a part of him would like to move back to the Caribbean, perhaps to start up in business. He manages to persuade his small daughter but his wife is doing well in marketing and is reluctant to be uprooted. Told entirely in the words of the participants, the film presents a heartening positive view of the immigrant community while not shirking the difficulties of the Springers in adapting to a sometimes hostile culture. White Britons are notable by their absence, though they are always there by implication.

11.45 Film: Devdas (1955). b/w. The first of a season of Indian love stories from the Bombay film studios. This re-make of a 1935 film tells the story of the legendary hero and writer Samrat Chatterjee, known as Devdas, who is prevented by his parents from marrying his childhood sweetheart because she comes from a lower caste. Directed by Bimal Roy. Ends at 2.50am.

12.00 News. with Phil Roman.

12.30 News. with Phil Roman.

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ANGLIA
 to London except: 8.25pm-7.00 Anglia News

BORDER
 to London except: 2.20pm-5.00 News and Weather. 5.10-5.40 Home and Away. 6.00 Country Practice. 6.30-7.00 Blackout.

CENTRAL
 to London except: 8.25pm-7.00 News and Weather. 5.10-5.40 Home and Away. 6.00 Country Practice. 6.30-7.00 Blackout.

GRAMPAN
 to London except: 5.10pm-5.40 Home and Away. 6.00 Country Practice. 6.30-7.00 Blackout.

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BUSINESS

WEDNESDAY OCTOBER 16 1991

Business Editor
John Bell● BUSINESS AND FINANCE 25-30
● LAW REPORT 36
● SPORT 36-40MPs ask
for BCCI
details

MPs on the Commons treasury and civil service committee complained yesterday to government officials about the lack of information about local authorities' deposits in the Bank of Credit and Commerce International.

Scottish officials told the committee that Western Isles council lost £23 million, Banff and Buchan district council £2 million, Ross and Cromarty district council £1.8 million, and Clackmannan district council £700,000.

Chemist surges

Lloyds' Chemists reported taxable profits up 53 per cent to £20.8 million for the year to end-June and earnings up 21 per cent to 22.8p. The final dividend rises from 2p to 3p, making 4.17p (2.78p).

Temps, page 28

N Brown up

Pre-tax profits for the six months to end-August at N Brown, the mail order group, rose 9.4 per cent to £6.03 million. The interim dividend rose 6.1 per cent to 1.75p. The shares rose 5p to 263p.

Temps, page 28

Cheval companies

In an article on October 14 "Dubai directors on Hanson boards", we stated that Cheval Holdings (UK), Cheval Holdings Inc, Oak Stables, Cheval Property Management, Gainsborough Stud Management, FG Management, FG Management Services and the Maktoum family had links with Hanson plc and its subsidiaries. We now accept that these companies and the Maktoum family are not linked to Hanson plc and its Cheval subsidiaries and that no Maktoum family representative sits on any Hanson plc board. We deeply regret these errors.

THE POUND

US dollar

1.7040 (-0.0145)

German mark

2.9138 (+0.0018)

Exchange index

90.2 (-0.2)

Bank of England official

close (4pm)

STOCK MARKET

FT 30 share

1973.5 (-0.1)

FT-SE 100

2576.7 (+2.2)

New York Dow Jones

3027.50 (+8.05)

Tokyo Nikkei Ave

24307.65 (+446.98)

MAJOR CHANGES

RISERS:

Hammerston 'A'

602 1/2p (+8p)

Burnish Control

593 1/2p (+18p)

Enterprise

523p (+18p)

LASMO

314 1/2p (+15p)

Shell

527 1/2p (+12p)

Rank Org

640p (+8p)

Reuter

955p (+19p)

Smithline Beecham

781p (+14p)

Whesee

192 1/2p (+10p)

Broken Hill

683 1/2p (+12p)

Midwest Bank

323 1/2p (+7p)

Nat Aust Bank

351p (+7p)

FALLS:

Laporte

583p (-13p)

Amersham

381p (-8p)

Tuff

23p (-7p)

Steeltek

275 1/2p (-7p)

Redland

626p (-8p)

RMC Group

580 1/2p (-10p)

Lloyds Abbey

401p (-11p)

AIM

167 1/2p (-16p)

Closing Prices...Page 30

INTEREST RATES

London: Bank Base: 10 1/4%

3-month interbank 10 1/4%-10 1/2%

3-month eligible bills 10 1/4%-10 1/2%

US: Prime Rate 8%

Federal Funds 5 1/4%

3-month Treasury Bills 4.98-4.97%

30-year bonds 102 1/2-102 3/4%

CURRENCIES

London:

New York:

£ \$1.7025

DM £1.7115

SwF £1.4835

S ¥175.8300

Yen £130.20

Index: 90.2

Index: 94.9

ECU £0.70306

SDR £1.75

£ SDR 1.421856

£ SDR 1.421856

London forex market close

GOLD

London Fixing:

AM \$338.60 pm \$357.55

close \$357.60 \$358.10 (\$210.00)

210.50

New York:

Comex \$350.45 \$350.95

RETAIL PRICES

RPI: 134.6 September (1987=100)

* Denotes midday trading price

NORTH SEA OIL

Brent (Nov) \$22.65 bbl (\$22.40)

Sharp drop worries City economists

Lamont firm
on recovery
as output falls

By COLIN NARBOROUGH AND ANATOLE KALETSKY

NORMAN Lamont, the Chancellor, stuck firmly to his view that the recession in Britain's manufacturing industry is over in the face of an unexpectedly sharp fall in output during August.

"We have always said it would be a modest and gradual recovery and the figures are consistent with this," he said. "At this point in the economic cycle you often get statistics pointing in different directions. You get some pointing up, then a few pointing down."

Comparing the latest three months with the three months before, industrial production was up by 1.5 per cent and manufacturing was up marginally by 0.1 per cent, he noted.

Mr Lamont refused to be drawn on when he expected growth to accelerate or what

he might do if the economy continued to stall. "Two months of industrial production going up and one month falling is consistent with the recession bottoming out and the economy moving into recovery," he said.

But his confident remarks at the International Monetary Fund meeting in Bangkok failed to impress City economists, who were mainly concerned about the very slow recovery, foreshadowed by yesterday's figures.

Industrial output, after adjustment for seasonal factors, fell by a provisional 1.5 per cent in August, instead of the small rise forecast, after an 0.3 per cent drop in July. Overall industrial output was buoyed by oil and gas production in the North Sea, which has started to return to more normal levels after a long period of disruption caused by safety and maintenance pro-

grammes. Manufacturing, widely seen as a better guide to the health of the economy, was hit badly by a dramatic decline in motor vehicle output, which dropped to its lowest since early 1987. This was the main factor behind a 1.1 per cent fall in manufacturing in August that more than cancelled out the revised 0.5 per cent rise in July.

The Central Statistical Office estimate of the underlying trend in manufacturing showed it declining at an annual rate of 2 per cent, unchanged from July. CSO statisticians said it "still appears as if the decline in manufacturing output since the spring of 1990 may have halted".

Comparing the latest three months with the previous three, manufacturing showed a tiny 0.1 per cent increase, but remained 5.7 per cent below the same period last year.

Total industrial output on this basis was up 1.5 per cent over the latest three months, but 3.3 per cent below what it was a year before.

On the inflation front, the figures were more encouraging, pointing to a further subsidence in upward pressures on prices in September.

The rise in factory gate prices charged by manufacturers on domestic sales slowed from an annual 5.7 per cent in August to a provisional 5.6 per cent in September, the lowest since March last year. Excluding food, drink and tobacco, the increase in output prices slowed from an annual 4.9 per cent to 4.7 per cent, the lowest since mid-1988.

After seasonal adjustment, the output data indicated a slight acceleration in underlying producer prices, but analysts saw this as little cause for concern.

Prices paid for fuel and raw materials dropped an annual 3.1 per cent in September, heavily distorted by the effect of the Gulf tension on oil prices last year. In August, the annual drop was just 0.8 per cent.

Although the producer price figures point to lower retail inflation ahead, the effect is only felt after a lag of up to six months.

Moral support, page 27

Comment, page 27

World Bank must
change, says US

FROM ANATOLE KALETSKY IN BANGKOK

AMERICA is demanding a fundamental reform in the World Bank's constitution and method of operation - to permit it to lend directly to the private sector - a change that most of the bank's other shareholders, including Britain, are understood to oppose.

Nicholas Brady, the US Treasury secretary, yesterday insisted that the bank change its articles of association to enable this. The bank can lend at present only to member governments or entities that governments guarantee.

Other bank shareholders and management have consistently opposed the suggestion of lending directly to the private sector, arguing that it would weaken the bank's credit rating and constitute the most significant change in the bank's articles since it was established 45 years ago.

The bank has a separate subsidiary, the International Finance Corporation, which can deal directly with the private sector, buying and selling equities as well as lending to private companies.

Last summer, however, Washington insisted that the bank's board should review its entire policy towards the private sector, as a condition for approving a \$1 billion boost in the capital of the IFC.

Speaking yesterday to the bank's annual meeting in Bangkok, Mr Brady said that this review must result in changes in the articles of association that would permit direct private sector lending. "At stake is the relevance of the World Bank in support of economic development," he said.

Bank officials were shocked by the vehemence of Mr Brady's demand and said they expected Europe and the developing countries to oppose the American move.

"We believe the World Bank should support the private sector but its existing powers to do this are sufficient. We do not think an amendment to the articles is necessary," a British official said.

Moral support, page 27

Comment, page 27

Asda set to name new chief



Norman: the favourite

ARCHIE Norman, the 37-year-old finance director of Kingfisher, is set to become the next chief executive of Asda, the supermarket group that has launched a rescue rights issue to shore up its balance sheet (Gillian Bowditch writes).

Neither Mr Norman nor Patrick Gillam, Asda's newly appointed chairman, was available for comment but reports of the appointment were gaining credence in the market.

Asda's shares rose 1p in 45p and Kingfisher's fell 4p to 544p.

Asda's rights issue will be approved at today's extraordinary general meeting in Leeds. Asda has received

enough proxy votes to ensure it goes ahead and the group has finalised negotiations with the banks on amendments to its loan covenants.

The share price is 10p ahead of the rights price but the issue does not close until November 8. Mr Norman's appointment as chief executive would lead a degree of credibility to the troubled group, which has been without a chief executive since John Hardman resigned in June.

Mr Norman was part of the three-man Paternoster team that bought into the old Woolworth's group and turned it into one of Britain's best-performing retailers.

Comment, page 27

TV jitters as screens go blank

By MARTIN BARROW

THE London Stock Exchange moved swiftly to reassure investors that despite the partial failure of Topic, the exchange's on-screen information service, it can provide an orderly market in television shares when winners of the Channel 3 franchise auction are named today.

A restricted service was provided to Topic's 10,000-plus subscribers yesterday after a software fault developed in the link between Topic and the commercial company news service, through which the full text of company announcements is relayed to investors.

A makeshift service operated through the regulatory news service during the day, making available edited information considered to be price sensitive. Despite delays, the exchange said it had received no complaints from investors.

Engineers prepared to work through the night to trace the fault which appears

to have occurred in software installed late last year when the Stock Exchange upgraded Topic, launched in 1978, and introduced the regulatory service for rival systems such as Reuters and Etelex.

Ironically the system collapsed in the week that two new competitive services are being offered. Reuters has launched UK Equity Focus, repackaging information already available to many of its existing subscribers into a format designed to appeal to Topic users. Quotron Systems, a subsidiary of Citicorp, is promoting Quotron Horizon which provides on-line prices, research and ten years of historical financial data.

Despite the assault, the Stock Exchange remains confident that can maintain its market leadership. Although brokers agreed that yesterday's fault was little more than an inconvenience, approval for the system is far from universal. The exchange was

confident that a full Topic service will be restored today but contingency plans have been drawn up to cope with the huge volume of price-sensitive announcements that will follow the Independent Television Commission's declaration, probably at 10.30am. The 30 quoted companies affected are expected to make individual announcements once the implications of the ITC decisions have been assessed.

Given the likely activity in these companies' shares, the Stock Exchange has ruled that market makers' price displays on Seag will be indicative only between 8.30am and the time of the ITC announcement. The indicative period may be extended after consultation with the companies involved. During the indicative period market makers will be obliged to make firm prices over the phone in no less than the normal size of the relevant security.



Back from Japan: Sir Alastair Morton, of Eurotunnel, which is seeking an injunction

Citicorp and IBM plunge

FROM PHILIP ROBINSON IN NEW YORK

CITICORP, America's largest bank, stunned Wall Street yesterday by suspending dividend payments, writing off \$930 million against bad loans and announcing a third-quarter loss of \$885 million.

The announcement, at lunchtime, caused immediate suspension of trading in its shares, which had been 37.5 cents up at \$14 in the morning. Third-quarter results were much worse than analysts expected.

Earlier this year, John Reed, chairman, said he believed full-year earnings would cover the dividend, though it would be trimmed if that would hurt the bank's credit rating. Citicorp's dividend had already been cut from an annual \$1.78 to \$1 a share, which has now been cut.

For the past year, Citicorp, with \$17 billion worth of loans in the troubled commercial property market, has been trying to raise \$1 billion of fresh capital. Last April, it persuaded Alwaleed Bin Talal Bin Abdulaziz, the Saudi prince, to invest \$800 million for what will become a 13 per cent stake and make him Citicorp's largest shareholder.

The bank also launched a \$1.5 billion cost-cutting programme that is now expected to mean the loss of almost 20,000 of its 95,000 staff.

Yesterday's figures show the bank lost \$2.72 per share in the third quarter, compared with a 56 cent per share loss in the same period a year ago. The total for the first nine months of this year shows some improvement, however, with losses falling from \$2.22 to \$1.36 per share.

Earlier, IBM, the world's largest computer maker, announced its profits were still plunging.

Announcing a near 85 per cent third-quarter profits drop yesterday, John Akers, IBM chairman, said the workforce

worldwide would fall by more than 20,000 this year.

IBM's \$2.3 billion cost cutting programme had expected 17,000 staff to volunteer in leave, but by the summer that figure was 20,000 and could increase further. In Britain, IBM employs 18,000, of a worldwide workforce of 373,000 at the end of last year. An IBM spokesman said: "We won't know how many will go until the end of the year, but it is much more than we expected."

IBM profits for the three months ending September sank from \$1.1 billion to \$172 million after a further \$100 million was set aside for

severance pay. Total sales dropped 5.5 per cent to \$14.4 billion. In the first nine months of this year, sales dropped 7.1 per cent, but IBM plummeted \$1.4 billion into the red after making a \$3.6 billion profit for the same period a year ago.

Mr Akers blamed the global recession and price wars, but added: "Although business conditions remain unsettled, we expect improvement in the pace of our business as shipments of our new product line begin to build."

Wall Street wiped \$430 million off IBM's value, cutting 75 cents from the shares to \$100.50.

Comment, page 27

Tunnel
group
acts
against
TMLBy ROSS TIEMAN
INDUSTRIAL CORRESPONDENT

EUROTUNNEL, the developer of the £8 billion Channel tunnel, has applied for an injunction against Transmanche Link, the contractors' consortium. Eurotunnel alleges that TML has threatened to stop work on the tunnel's cooling system. The injunction is intended to compel the contractors to carry on.

The application is expected to be heard by a judge in chambers tomorrow. The action comes amid a growing campaign by the contractors to extract £610 million of additional payments for the "lump sum" part of the tunnel construction from the developer. The ten-member Anglo-French contractors' consortium says changes in the tunnel specification have caused the cost of the lump-sum works, which include boring the tunnel and fitting the mechanical and electrical system, to almost double from the £620 million envisaged.

Eurotunnel insists TML has failed to substantiate its claims - a charge rejected by a senior TML executive as "absolute nonsense".

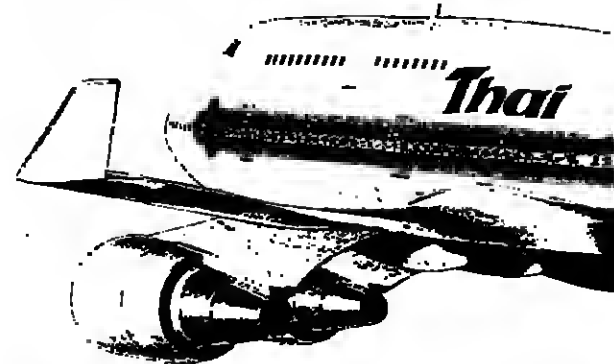
The contractors issued a statement this week in which they said they would take "all necessary steps to protect their interests". TML executives have privately acknowledged they are "economising where we can on the project". However, one officer said: "Contractors don't go on strike."

TML lawyers have been reviewing their contract with Eurotunnel to find ways of bringing more pressure to bear. The cooling system, designed to pump cold water through the tunnel to mitigate heat generated by the trains, was not part of the original lump sum contract concluded in 1987.

Eurotunnel insists the tunnel can open on June 15, 1993. TML believes operations cannot begin until late summer or autumn of 1993.

Sir Alastair Morton, chief executive of Eurotunnel, was returning from Japan last night, where he had been talking to worried investors.

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British Gas lifts price to generators

By ROSS TIEMAN, INDUSTRIAL CORRESPONDENT

BRITISH Gas yesterday increased the price of supplies for power stations and reduced the attractiveness of its terms after signing three more contracts with generators.

The changes to prices and terms, approved in advance by Ofgas, the regulator, signal that British Gas does not expect to have any further supplies of gas available for power stations before November 1996. Power station developers keen to begin operations before the end of 1996 will have to look to independent suppliers for their gas.

Since it was forced by Ofgas to make more supplies available for developers of gas-fired power stations on September 17, British Gas has contracted to supply five projects. National Power, Britain's biggest generating company, is seeking a judicial review of the terms on which gas was offered to the first two, Thames Power and Coryton, both Essex.

AES Medway, part of AES Electric of America, has con-

tracted for supplies for a power station generating up to 470 megawatts to be built on the Isle of Grain, Kent. Derwent Co-Generation, which is buying gas for a plant to be built near Derby, is sponsored by Mission Energy of America. The fifth contract is with Keadby Power, 51 per cent owned by Scottish Hydro-Electric, which plans a 670 megawatt power station on Humberide.

The combined cost of the plants will exceed £1 billion. Together with the Thames and Coryton projects, they will consume 1.6 billion therms of gas a year, slightly more than the amount British Gas expected to have available in 1995 and 1996.

Under the latest bulk gas schedule, prices will be increased by an average of 0.9p a therm to range from 20.5p to 21.2p a therm. Since March, when British Gas first raised the price of power station supplies, prices have risen more than 25 per cent.

St Ives drops 31% to £20.2m

By GRAHAM SEARJEANT, FINANCIAL EDITOR

ST IVES, the book, magazine and financial printing group, suffered a 31 per cent drop in pre-tax profit to £20.2 million to the year to August 2. Robert Gavron, the chairman, said trading conditions had been "the worst experienced in the company's history".

The recession hit in the last year of a five-year investment programme that cost £130 million, cutting turnover volume to less than 80 per cent of capacity. Employee numbers fell 400 to 3,100 and St Ives has cut £8 million from costs.

Mr Gavron said the group had integrated a series of acquisitions, cutting the number of sites from 30 to 21. Capital spending will halve after the re-equipment programme ends during the first half of the current year.

Mr Gavron said the group was well placed to profit from any economic upturn. "We are now where we want to be and want to settle down and make some money".

Tempos, page 28



"Worst conditions": Robert Gavron, the chairman

S&P says Lloyd's fund is inadequate

By JONATHAN PRYNN

THE Lloyd's central fund, which guarantees that claims are met when names are unable to pay their losses, may not be adequate to meet the increasing demands on it, Standard & Poor's, the credit rating agency, said.

The fund currently stands at about £400 million, but Lloyd's has said it wants to boost it to £1 billion within three years. Additional subscriptions, however, would bring in only about £60 million from names this year, John Gardner, the managing director of Insurance Solvency International, a subsidiary of Standard & Poor's, said.

Mr Gardner was speaking at the launch of a new service for corporate and institutional buyers of insurance policies, which reports on the financial strength of individual Lloyd's syndicates. Subscribers to the new service will receive detailed financial analysis of more than 350 syndicates.

According to the Standard & Poor's analysis, the Lloyd's "balance sheet" showed a deficit of £1.25 billion last year, with assets of £10.004 billion and liabilities of £11.25 billion.

BUSINESS ROUNDUP

Paterson's net liquid balances steady

PATERSON Zochonis, the Cussons toiletries group, held net liquid balances of £112.8 million at May 31, against £12.4 million a year previously. The group made pre-tax profits for the year of £25.4 million, against £25 million. PZ is raising its final dividend from 7.4p to 8.25p a share, making 10.4p for the year, against 9.45p. The indications are that the results for the six months to November 30 will be slightly ahead of those achieved in the comparable period a year ago.

The group has made a £1.34 million provision as an extraordinary item to cover the closure costs of the Interparco subsidiaries in the Ivory Coast, Senegal and the Central African Republic. Cussons maintained its turnover and profits in Britain in a depressed and competitive market. Profits from Australia were lower.

Frost to be relisted

FROST Group, the independent petrol retailer, finally unveiled plans to issue 19.5 million shares at 235p each, in a rare £45.9 million relisting of the group. The move means that Frost's petrol stations will be salvaged from Norfolk House Group, which went into administrative receivership in March. Frost owns 73 service stations.

Cityvision warning

CITYVISION, the video rental chain, says profits for the second half to end-November are unlikely to match the £3.5 million first-half profits. The group has a strong cash flow from trading and remains in a net cash position, but while June was a good month, trading since has been disappointing, the company said. The shares fell by 7 1/2p to 26 1/2p.

Elswick slides to £1m

INCREASED losses from the cycles division took their toll on profits at Elswick, the packaging to mowers and bicycles group. Pre-tax profits fell to £1.01 million in the six months to end-July, down from £1.51 million last time, despite sales up from £29.9 million to £31.9 million.

Reduced margins and reorganisation costs at the cycles division, which now represents less than 15 per cent of the group's business, led to substantially higher losses in spite of a marked increase in sales. Diluted earnings per share slid from 0.61p to 0.41p. The interim dividend is maintained at 0.22p. The shares firmed 1/2p to 9p.

Another 140 jobs for NI

THE privately owned Ulster Carpet Mills is to build a £14.5 million extension to its two plants at Portadown, Co Armagh, which will add 140 jobs during the next three years to the workforce of about 600. UCM claims to be the world's third-largest producer of woven carpets, manufacturing 2 million square yards of Axminster and Wilton every year.

Crossroads raises £2.1m

CROSSROADS Oil Group, the American oil and gas company quoted in London, is raising £2.1 million through a no-underwritten rights issue of one share for every five held at 28p each. Crossroads earned record net income of £296,000 (£16,000) in the six months to the end of September. It is establishing an American depository receipt facility.

Finlan losses grow

FINLAN Group, the troubled property and glass trading company, reports increased pre-tax losses of £15.7 million (£8.26 million losses) for the year ended March 31. There is again no final dividend.

Finlan hopes to benefit to its current financial year from substantial savings that should arise from further reduction in overheads and lower interest costs. New preference shares are being issued to satisfy obligations to certain creditors. Finlan also proposes to change the conversion rights on its loan stock issue.

Recession lowers Farnell

By JONATHAN PRYNN

FARNELL Electronics, Europe's second-largest distributor of electronic components and a manufacturer of power supplies, has announced a 17 per cent fall in first-half pre-tax profits from £15.9 million to £13.3 million for the six months to end-July.

The company said group sales, which fell 7 per cent to £81.8 million, were affected by the recession, particularly in the domestic market for capital goods.

Farnell Electronic Components produced profits at a similar level to the comparable period in the previous year. The overseas distribution subsidiaries continued to grow in line with expectations.

The figures include one month's contribution from ESD Distribution, which was bought for £61 million in July.

The manufacturing activities traded profitably during the period, despite lower demand from UK customers, and are "competitively priced" for the recovery.

The company moved into net debt during the first half as a result of recent acquisitions, but half-time borrowings of £17.5 million were less than expected. The acquisitions made a small contribution to pre-tax profits after financing costs. The company said all subsidiaries were managing the economic situation "satisfactorily" but it could see "little sign of improvement in current UK trading".

The interim dividend is raised from 2.5p to 2.6p.

News Corp expects profit rise

From BRIAN BUCHANAN IN SYDNEY

THE News Corporation expects to report a higher operating profit this financial year, said Richard Seabury, the deputy chairman. He also said after the company's annual general meeting in Adelaide yesterday that News Corp could pay the remaining US\$2 billion short-term debt owed to its bankers from operating cash flow.

News Corp must repay \$800 million to its lenders by next February and three half-yearly instalments of \$400 million by June 1993, as part of a debt-restructuring negotiated earlier this year. Mr Seabury said the February payment was already covered and no more asset sales were expected this year.

An equity issue "was not on the agenda", but the option was "always open to review. But it's no more under review now than at any time." Mr Seabury stood at the meeting for Rupert Murdoch, the chairman and chief executive, who was in the United States on business.

Mr Seabury told shareholders that News Corp did not expect "any significant upsurge" in revenues while depressed economic conditions continue. He said economies by the group were expected to show in the bottom line and "to place the company, leaner, more efficient and with improved margins and better products, in a strong position for the future".

British Gas introduces changes to the LT13 Schedule for Contract Gas Customers

With effect from 15th October 1991 British Gas introduces changes to its LT13 Schedule printed below.

BRITISH GAS plc. CONTRACT GAS PRICING SCHEDULE LONG TERM INTERRUPTIBLE GAS	
REF: LT13	Effective: 15th October 1991
(i) Introduction	
<p>This Revised Schedule LT13 supersedes LT12 and Schedule LT13 effective 1st September 1991 in respect of all Long Term Interruptible Gas contracts entered into from 15th September 1991.</p> <p>Under Section 14(4) of the Gas Act 1986 British Gas may enter into special agreements (contracts) with Customers for the supply of gas through pipes to premises which they own or occupy on the prices and terms shown in this Schedule subject to the conditions of a standard contract entitled "Special Agreement for the Supply of Gas: Long Term Interruptible Gas". British Gas reserves its position as to whether to enter into contracts where it considers that to do so is not consistent with its overall duties under Section 9(1) of the Gas Act 1986. The prices and terms shown do not apply to back-up gas or to the other forms of supply identified in Condition 5 of British Gas' Authorisation.</p> <p>Copies of this schedule and conditions of contract are available from the Registered Office or Regional Head Offices of British Gas plc.</p>	
(ii) Standard Terms of a Long Term Interruptible Gas Contract	
<p>Gas will be supplied under a standard contract, on the basis that the supply is taken for not less than 10 and not more than 15 Contract Years to a Customer wishing to consume gas at premises in its ownership or occupation at which its Nominated Consumption of gas must be in excess of 50 million therms per Contract Year at the premises. Each Customer (including its affiliate companies), see note (ii) is limited to a maximum of 525 million therms Nominated Consumption in aggregate under this Schedule and any previous Long Term Interruptible schedules, which is equivalent to a maximum actual consumption of 634 million therms.</p> <p>The earliest start date is 1st October 1990 and the latest start date is 30 September 1997 (see note (i)).</p> <p>Under the standard contract terms the supply of gas will be interruptible for a minimum period of "x" days (see note (i)) and a maximum period of 55 days in each Contract Year. The periods of interruption, which will occur at British Gas' discretion, may or may not be continuous.</p> <p>The Basic Scheduled Reference Price for all quantities of gas consumed under a Long Term Interruptible Gas contract will vary in accordance with the specific type of escalation terms chosen by the Customer. These choices are set out in Table 1.</p>	

TABLE 1 LONG TERM INTERRUPTIBLE GAS			
ESCALATION TYPE	A	B	C
INDEXATION	15 Gas Oil 15 Heavy Fuel Oil 15 PPI 15 Electricity or Coal	20 Gas Oil 20 Heavy Fuel Oil 20 PPI 20 Electricity or Coal	25 Gas Oil 25 Heavy Fuel Oil 25 PPI 25 Electricity or Coal
BASIC SCHEDULED REFERENCE PRICE (pence per therm)			
	21.20	20.70	20.50

(iii) Optional terms for a Long Term Interruptible Gas contract

The following options are available in respect of which the Basic Scheduled Reference Price will be modified by the amount stated:

(a) Restricted Interruption Option

While still retaining a maximum period of 55 days interruption in a Contract Year, the facility is offered to restrict periods of interruption to a maximum of 15 days in any continuous period of 30 days. The charges for this alternative are set out in Table 2.

TABLE 2 ADDITIONAL CHARGE FOR RESTRICTED INTERRUPTION			
ESCALATION TYPE	A	B	C
ADDITION TO BASIC SCHEDULED REFERENCE PRICE (p/therm)	1.0	1.0	1.0

(b) Price Phasing Option

Provided the resulting price does not fall below 10 pence per therm, the Basic Scheduled Reference Price (Table 1) or its Restricted Interruption alternative (Table 2) may be modified by the price per therm figures set out below or by any proportion of those price per therm figures.

TABLE 3 PHASING MODIFICATIONS TO PRICE (p/therm)										
CONTRACT YEAR	1	2	3	4	5	6	7	8	9	10-15
OPTION (1)	-1.5	-1.5	-1.5	-1.5	0	+1.51	+1.51	+1.51	+1.51	BASIC PRICE
OPTION (2)	-1.25	-1.25	-1.25	-1.25	-1.25	+1.50	+1.50	+1.50	+1.50	BASIC PRICE

Appropriate proportions of the financial amounts arising from the application of such price phasing will be repayable to British Gas in the event of termination within the first ten Contract Years.

(iv) Price reduction for gas consumed in excess of 125 million therms per Contract Year

Customers who have taken more than 125 million therms at any one premises under this Schedule in a period of one Contract Year will be given a reduction on the Basic Scheduled Reference Price including, if applicable, the options referred to in (iii) above, for gas consumed in excess of 125 million therms in that period. See Table 4 in next column.

TABLE 4 PRICE REDUCTIONS FOR EACH INCREMENTAL TRANCHE OF GAS CONSUMED IN A LONG TERM INTERRUPTIBLE CONTRACT		
TRANCHE	THERMS CONSUMED IN A CONTRACT YEAR	PERCENTAGE REDUCTION FOR EACH TRANCHE OF GAS CONSUMED
1	1 to 125,000,000	NIL
2	125,000,001 to 200,000,000	0.25
3	200,000,001 to 300,000,000	0.50
4	300,000,001 to 400,000,000	0.75
5	400,000,001 and thereafter	1.00

(v) Notes

1. Conditions of Contract

The notes given in this Schedule summarise elements of the standard conditions of a Long Term Interruptible Gas contract and the way in which they will be applied. They are not exhaustive and cannot take precedence over, or modify, any of the terms or conditions of the standard contract entered into by any individual Customer.

2. Annual Nominated Quantity of Gas

An annual nominated quantity of gas may be fixed for each Contract Year by the Customer within the range of plus or minus 10% of the Nominated Consumption, except that in the first Contract Year the range will be plus or minus 20% of the Nominated Consumption. The Customer shall take at least, or make a minimum payment for gas equivalent to, 80% of this annual nominated quantity. If the supply has been interrupted at the direction of British Gas, then an allowance will be given for the days interrupted in ascertaining the annual consumption for the purpose of minimum payment calculations.

3. Start Date

The Start Date is the date from which the Contract Years will run and the minimum payment obligations will apply, although British Gas and the Customer may agree that gas for commissioning may be taken prior to the Start Date.

4. Customer's Financial Status

Potential Customers will be required to evidence, prior to or within 6 months of signing the contract, to the reasonable satisfaction of British Gas that they have the financial capability to meet their contractual payment, indemnity and other obligations so as to sustain a Long Term Interruptible Gas contract. Evidence of satisfactory progress on associated planning, engineering and commercial agreements will be required before initial signing.

5. Pressure

The pressures at which British Gas supplies gas vary at different parts of the gas supply system. British Gas will supply gas to a Customer at a pressure above the statutory minimum level if this is available at the point of supply. For pressures up to 35 bar British Gas will use reasonable endeavours to maintain any such elevated pressure. If British Gas expects the supply pressure to reduce to a lower level permanently then not less than 30 months' written notice will be given.

6. Price of Gas

Under the contract the mechanism for determining the price of gas, in accordance with the specific escalation terms selected by the customer, shall be set out in a price indexation formula utilising indices which give effect to these escalation terms. Prices are Quarter 1 1990 prices.

7. Revision of Terms

The prices and other terms shown in this Schedule may be modified at the discretion of British Gas. These prices and other terms will not be altered within 28 days of any previous alteration without the consent of the Director General of Gas Supply (Ofgas). Customers should note that alterations to the prices and other terms may be put into effect immediately upon notification by British Gas. However, such alterations will not have effect on Customers who have entered into a contract under this Schedule prior to such modification.

8. Interruption

Without prejudice to the rights of British Gas to interrupt supplies of gas provided in accordance with this Schedule, the requirement for a minimum period of interruption shall be deemed to have been suspended unless and until at least three months have expired from the giving by British Gas of notice under the contract with the Customer of its intention to implement such minimum period of interruption.

9. Taxation

The prices in this schedule are exclusive of Value Added Tax or any other tax, duty or impost.

10. Affiliate Companies

For the purposes of determining maximum actual consumption under this LT13 Schedule "Affiliate" means (a) any holding company or subsidiary company of the Customer or any company which is a subsidiary of such a holding company and the expressions "holding company" and "subsidiary company" shall have the meaning specified in Section 746 of the Companies Act 1985 (except that the words "a majority of" in Section 746(1)(a), (b) and (c) shall be replaced with the words "50 per cent or more of");

(b) any company which controls a Customer or any company which is subject to control by a company which also controls a Customer using the definition of control set out in Section 416(2)(a), (b) and (c) of the Income and Corporation Taxes Act 1988 (except that the words "the greater part of" in those Sections 416(2)(a), (b) and (c) shall be replaced with the words "90 per cent or more of");

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Last chance for educating Asda

COMMENT

Should Archie Norman, finance director of Kingfisher, be revealed as the new chief executive of Asda today, it would be a rare and real coup for the troubled company, just when it is most needed. The extraordinary meeting may otherwise be a bad-tempered affair.

There is many a slip 'twixt interview and contract but the City would view Mr Norman as a first-rate choice for the job. He has ability, energy, confidence and youth. He is also good at sums, something the previous Asda management had trouble with if the pre-rights balance sheet is anything to go by.

Even Mr Norman, with his boyish enthusiasm and MBA from Harvard, will however, need a strong dash of luck and a pretty clever calculator to get Asda back on the right track. Those analysts who believe shareholders should take up their rights admit that the £357 million rescue package negotiated by the board will not be enough to see the company out of the woods.

Initially, the group's £931 million of debt will be reduced and pro-forma gearing will be

down to a manageable 36.6 per cent, 45 per cent if the convertible bond is included. Profits are under pressure, however, so it will take more than a squeeze on capital expenditure to keep borrowings down to a sensible level longer term.

Asset sales are an inevitability but asset sales were what the previous management failed to achieve two years ago when it bought the 60 Gateway supermarkets for £700 million. The lack of an asset revaluation at the time of the rights issue may also add to the difficulties.

Asda's salvation is likely to come in the form of a retrenchment to the north of England, its core market and the one it understands best. There are those who believe it would do best to transform itself into a discount retailer. This would mean the sale of its quality southern stores, something it has not contemplated before, but the

stakes are high, with Sainsbury paying £30 million for its new Southampton store. Retreat could be Asda's best and possibly only chance.

Speak up

Behind the latest outbreak of hostilities between Euro-tunnel and its contractors lie two undeniable facts. The tunnel builders are being hurt by the worst conditions to hit the industry in more than a decade and they cannot tell shareholders how badly.

Sir Alastair Morton and his colleagues on the Eurptunnel board have the responsibility for telling their shareholders the implications of the dispute over £800 million of claims by Transmanche Link. For the

moment, Sir Alastair says that the claims have not been substantiated. His job, in this respect, is done.

Shareholders in the five British contractors that are members of TML are in a more unfortunate position. Under the contractual arrangements between TML and Eurotunnel, the individual companies carrying out the building work are sworn to silence. Journalists and others seeking information from BICC, Costain, Taylor Woodrow, Tarmac or Wimpey have become used to a polite form of words, constructed by lawyers, which deflects all questions and allows no answers. Yet the closer the tunnel comes to its completion, the more urgently the question of provisions against losses or potential losses has to be considered by those who have invested in

shares of the consortium members. The sums involved are not peanuts. Outstanding claims may soon reach £1 billion, or £100 million apiece for the builders. The oath of silence has never made much sense. Now it seems unduly oppressive. Unless revoked, it could lead to a false market in the shares of companies concerned.

Black shoots

Norman Lamont will have to go on relying on confidence surveys for a while yet as his main evidence that the economy is sprouting green shoots of recovery. The output figures for August were a bleak disappointment, just the type of bad month you get when the economy is bumping along the bottom.

Much of the sharp monthly downturn was due to disappointing sales of new cars

for the J. registration. After building up stocks in July, the manufacturers cut back heavily in August. That accounts for virtually the entire 1 per cent drop in the seasonally adjusted figures for manufacturing output over the month.

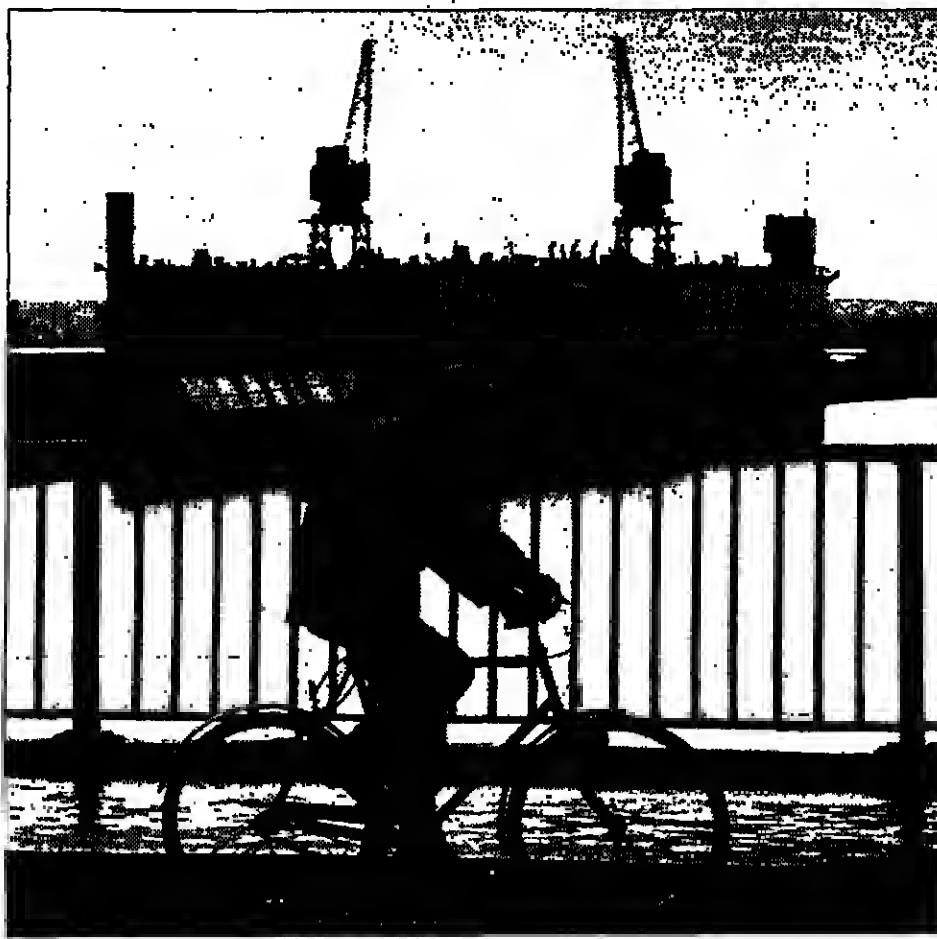
Much of the rest of the monthly production drop is due to an erratic fall in North Sea oil production along with the downturn in investment goods.

The good news is that the improving trend is unbroken on the more meaningful three month running figures. Manufacturing output is up 0.1 per cent quarter on quarter, the same as a month ago, after a continuous improvement from the 3.5 per cent quarter on quarter drop at the end of last year. The longer-term recovery in oil output has also left total production up 1.5 per cent over three months.

If any conclusion is to be drawn, it is surely that the beginning of recovery is likely to prove uncertain and slow, leaving embattled industrialists baffled by the supposed upturn until the spring. Voters may be baffled too.

What's good for the world is bad for Barrow-in-Furness

In the second of three articles on defence cuts, Philip Bassett looks at the plight of towns dominated by the industry



End of the day: will the sun finally set on the VSEL shipbuilding yard at Barrow?

MIKHAIL Gorbachev may well be the most popular leader of the Soviet Union the world has ever seen. But not in Barrow-in-Furness. Since the Soviet president's reforms set in motion changes in the world order graphically exemplified by the Berlin wall coming down, the defence world and the Cumbrian town of Barrow with it — has turned upside down.

What happens to Barrow is governed by what happens to the defence industry. What happens in defence governs what happens to VSEL, the Trident submarine that will carry Britain's future nuclear deterrent.

Barrow, Britain's most defence-dominated town, is at once a microcosm and an extreme example of what is happening to the defence sector. It is dominated physically by the 165-ft high Devonshire dock hall — known in the town as "Maggie's shed", after the prime minister who opened it five years ago — which looms over the town; and dominated in every other sense by VSEL, which employs more than half the town's working population.

VSEL managers will have been minutely scrutinising what Tom King, the defence secretary, said in the Commons defence debate over the past two days to pick up any clues, or hints of clues, about the future of Trident, and what happens after the Trident-building programme ends. Buffeted by the revolution over the past two years in the future of the defence industry, just turning on the

television can now be a voyage of discovery for VSEL as America or the Soviet Union announce more arms reductions with far-reaching implications for their suppliers.

Noel Davies, VSEL's chief executive, agrees "it's a bit like that" though he claims that most of the developments in defence, while fast-moving, are in line with the detailed corporate planning and projections VSEL has carried out since he returned to Barrow in 1989.

With 583,000 UK employees directly dependent on Britain's defence expenditure, there are few parts of the country unaffected when the defence industry contracts. But around the M25 or in the Bristol-Bath belt, cuts in defence, though economically painful, can at least be borne more easily than in Barrow.

Perched on the southern edge of the Lake District, an industrial centre in a rural tourist area, Barrow has little livelihood other than defence.

As a result, this natural Labour town has returned a Conservative MP since 1983, and it was this fact that forced the government into a little-noticed about-turn during the summer. Gritting his teeth, Peter Lilley, the fiercely non-interventionist trade secretary, announced a £16 million aid package for the area aimed at creating new jobs.

At the start of 1990, VSEL had 17,000 employees in the town; the real target is 5,000 by mid-decade.

Faced with Gordon Brown, Labour's industry spokesman, sweetly enquiring whether the government's regional aid policies had now been reversed, Mr Lilley said that the area "faces severe industrial and employment difficulties

over the next few years. The government recognises this and are not prepared to let the region fall into decline."

As well as the expected job fallout from the completion of the "Thorp" reprocessing project at Sellafield in neighbouring Cumbria, the area is already grappling with major job losses as VSEL adjusts to the changes in defence. At the start of 1990, VSEL employed 17,000; now that figure is below 11,000. In March, the company announced further reductions, to bring the workforce down to about 7,000, and the real target is 5,000 by mid-decade.

But not below that. For VSEL, 5,000 is Barrow's operational floor. Below that the yard cannot function economically. Going below that means closure. Not going below that depends on what the government intends to do with its next bout of warship spending. Two weeks ago, VSEL put in its bid for the new Type 23 frigates — the govern-

ment is committed to building up to three at a total programme cost of £1.74 billion.

VSEL is convinced that the only sensible way for the government to build the ships economically is to concentrate their construction, rather than by spreading the order around the five warship yards. But VSEL's corporate planning is based on there being only two warship yards in the future. If possible, it means to be one, and believes its order book, facilities, skills, nuclear capability and flexibility will be decisive; but of the others — its own Cammell Laird yard on Merseyside, GEC's Farrow yard on the Clyde, Swan Hunter on Tyneside and Vosper Thornycroft at Southampton — it thinks only one will survive.

Barrow is buttressed by the £9.8 billion Trident programme. The first boat, Vanguard, is now 80 per cent complete and is due to be launched next spring. Victorious, the second, is 60 per cent ready, while Vigilant, the contract for which was awarded a year ago, is 30 per cent done.

The contract for the fourth is not yet signed but about 10 per cent of the work on it is already done. Though Labour has not been as specific, Tom King maintains that the Trident deterrent will need four boats. Any cuts in the programme, VSEL hopes, will be in missile or warhead numbers, rather than in boats; cancelling Trident remains the awful unthinkable.

Even with that, VSEL has been diversifying, trying to reposition itself through acquisitions and other moves in the highly competitive area of offshore construction work, but is inevitably finding the change difficult — moving from a stable-market, defence ministry-led culture to a market-led, differently managed and differently specified business like offshore engineering.

But whether or not the attempt to move into different areas works, for both VSEL and Barrow, and towns and businesses like them around Britain, even a smaller, post-Gorbachev, defence industry is still vital. "We will do our best to diversify," Mr Davies says, "but without a core business in defence this company would not survive."

Brady offers Soviet Union nothing but moral support

NICHOLAS Brady, the American Treasury secretary, yesterday redoubled the Bush administration's moral support for the Soviet Union, comparing its present transformations with the American revolution 200 years ago. But behind his enthusiastic rhetoric, Mr Brady pointedly failed to suggest any financial assistance for the Soviet Union or to modify his government's opposition to its early membership of the International Monetary Fund and World Bank.

Separately, German and Soviet officials estimated that the Soviet government could face a foreign exchange shortage of between \$5 billion and \$10 billion in the next six months. But European officials said they had been assured that the Soviet Union had enough hard currency to service debts for at least the next two months. They denied that the Group of Seven had agreed a gold-backed loan to help the Soviet Union.

German officials said there had been no agreement on emergency financial measures because the most immediate problems facing the Soviet Union were political, not financial.

Mr Brady, delivering his main address to the IMF/World Bank meeting, urged that "no effort be spared" to help the Soviet Union address the "pressing problems of comprehensive reform". The changes in the Soviet Union "brought to mind the colonial American experience of making a fresh start and creating a new form of government," he added.

Over 200 years ago, the United States began its efforts to create stable institutions, a process which took decades to



Fine words: Nicholas Brady, US Treasury secretary

complete. Yet the Soviet Union is trying to accomplish a similar task in only a matter of months.

On details of assistance, however, Mr Brady stuck firmly to America's established formula of training, technical help and encouragement of private investment flows. Discussing the Soviet Union's future application for full membership of IMF and World Bank, which could make it eligible for loans of around \$10 billion annually, he was no more encouraging.

Three hours earlier, however, Michel Camdessus, the IMF's managing director, expressed the hope that spe-

cial association would lead to full membership "soon" and officials confirmed that the IMF could admit the Soviet Union within a year if it were not for American opposition.

European officials suggested, however, that America was not really attempting to block full Soviet membership. The Bush administration was simply trying to keep this prospect off the agenda at present because of concern that it might antagonise right-wing factions in Congress, which has to ratify the latest increase in financing for the IMF in the next few months.

ANATOLE KALETSKY
Bangkok

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Curry favours retirement

SIR Ernest Harrison, chairman of Racal, and Lady Harrison were among 100 well-wishers who gathered at the Dorchester, on Monday evening to bid farewell to John Curry, maître d'hôtel at the Grill Room for the past 24 years. Curry, a dapper and discreet figure who is known to many of Britain's most influential business leaders, such as Lord Weinstock, stayed on after the hotel's £70 million refurbishment to pave the way for Jan Quero, his successor. Field Marshall Lord Bramall, who was chairman of the Dorchester until the hotel passed into the hands of the Brunei Investment Agency in May, for a tidy £500 million, says: "He never forgot a name or a face or a like or a dislike."

Call of duty
DIRECTORS of Save & Prosper, the investment house, have held a belated welcome home party for Ian Lindsey,

THE TIMES CITY DIARY

director of banking, who was unexpectedly called away from his desk earlier this year. Lindsey, a Royal Air Force reservist, was whisked off to the Gulf in February to act as a press liaison officer during the hostilities. While in Riyadh, he heard on CNN news that interest rates in Britain had fallen, and immediately swung into action. "I borrowed a mobile telephone and called my deputy," says Lindsey.

PICKFORDS, the removal specialists, on hearing of last week's reorganisation at Pilkington, Europe's biggest glass manufacturer, offered to move the company's headquarters to Brussels lock, stock and barrel. "It's had to explain that the group headquarters will be remaining at St Helens and that the Pilkington Safety glass people going to Brussels could

probably be accommodated in a fairly small van," says an amused spokesman.

Swampy returns
OLDER hands in the City have been raising their glasses to Keith "Swampy" Swan, who is returning to his old

haunts after three years in the provinces. Swan, head of European trading at County NatWest from 1986-8, set up a stockbroking practice in Sidmouth, Devon. "It was too quiet," says Swan, who today joins John D McKeown, an American broker, to set up and run a European desk. He gained his nickname in the early Eighties, when a circular landed on his desk, addressed to a Mr Swamp.

Sir Kenneth Cork
SIR Kenneth Cork, former Lord Mayor of London and one of the City's most respected ambassadors, has died at the age of 78 after a short illness. A father figure in the world of insolvency, and adviser to many of Britain's top companies, Sir Kenneth had a tremendous list of achievements to his name. "He was great fun to be with and had

the ability to enthuse people around him with his ideas," says a colleague from his days at Cork Gully, the insolvency firm of which Sir Kenneth was senior partner for nearly 40 years. He was appointed vice-chairman of Ladbroke in 1986.

Obituaries, page 18

Showing metal
THE City's gold dealers have at last triumphed over their old adversaries at the London Metal Exchange. The scene of Monday's showdown was Blackmoore Golf Course, Hampshire, where the rivals were competing for the metal markets' equivalent of the Ryder Cup. John Coley of Sharps Pixley led a team from the London Bullion Markets Association to its first victory in five years, helped by John McArthur, managing director of Brink's Mat. Humble in victory, the LBMA is allowing the trophy — a silver-plated copper salver — to remain in its usual place in the LME cabinet in Plantation House.

JON ASHWORTH

ACCOUNTANTS
INCE APPOINTED
071 481 4421

By PHILIP PANGALOS

National Savings rates cut

Interim halved

Dunhill's buy

Dunhill Holdings is taking 34 per cent of Duoco, the main distributor of Dunhill products in Japan.

TRADITION

First Dealings Last Dealings
October 7 October 18
Call options were taken out on: 15/10/91
Thames TV, Tyne Tees TV, Ultramar.

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
October 7	October 18	January 8	January 20
Call options were taken out on 15/10/91 Allied Lyons, Ferranti Int'l, ML Laboratories, Thames TV, Time Tees TV, Ultramar.			

TEMPUS

Kingswood, bought in May for £55 million, came aboard just a month or so before the June year-end. Integration of Kingswood's 163 outlets has since been completed, giving Lloyds 1,035 chemists, drug-stores and healthfood shops and leaving it almost ock-and-neck with Boots after doubling the size of its retail network in just 12 months.

A rise in profits from £13.6 million to £20.8 million is attributed to further margin enhancement arising from an increase in sales of own-label goods, tight cost control and contributions from earlier acquisitions. To increase earnings by 21 per cent to 22.8p a share in the face of severely depressed consumer expenditure is a formidable achievement; to culminate a year of concerted expansion through acquisition with cash in the bank is exceptional.

Lloyds has continued growing at breakneck speed when the popular view was that a period of consolidation was required to reassure shareholders. Yet there was no shortage of takers when the company called for £73.8 million in April to fund the Kingswood deal. Investors who took up their rights are now rewarded with a 50 per cent increase in the final dividend to 3p a share, making 4.17p for the year, against 2.78p for the previous 12 months.

Llyndys' appetite for deals remains unsatisfied as its £83 million recommended offer for Macarthy showed. The City has faith in its ability to swallow another acquisition. Even without Macarthy, prospects for the current year

are healthy. Alleo Lloyd, the chairman, said sales in the chemists division were up 60 per cent, while drugstore sales were 25 per cent ahead. Panmure Gordon, the company's broker, expects pre-tax profits of £34.5 million and earnings of 25p a share.

Having risen from 171p to 280p in one year it would be easy to assume that the shares



In the can: Allen Lloyd celebrates an impressive advance in chemist trade

are due to pause for breath. But the multiple of 11.2 times prospective earnings is hardly demanding and there are probably further gains to be made. Worth buying.

St Ives

SHARES in St Ives do not sell at bargain basement prices, and no wonder. For a printing group in the middle of a restructuring and investment splurge, the group has fared well through the slump.

Turnover fell 4 per cent to £218 million in the year to end-August. Depreciation rose £2 million, much of the £8 million annual cost savings went to customers and the lack of City activity left the Burrups financial printing group with only a small profit after a first-half loss.

Given the problems of the magazine and book markets, a £9 million overall drop in pre-tax profit to £20.2 million is no disgrace. Lower tax left earnings 26 per cent down at 14.6p per share and the dividend is only maintained at 5p. The upside is that strong cash flow still left the group ungeared despite a £3 million preference share repayment and £24 million of capital spending, the culmination of a £130 million programme.

The only sign of recovery so far has been in bids and share issues that have brought the financial side back to life. Since capital spending will be halved from nzw n\$, however, St Ives is well set to bank any sales recovery. There will be a first-half overhang from the capital programme. Thereafter, gross operating margins of 23 per cent could feed straight through to profits.

The shares, unchanged at 250p, sell at a challenging 17 times historic earnings with a yield of only 2.7 per cent, but still look a fine recovery prospect no a two-year view.

N Brown
WHERE do you hoy a folding walking stick, a pair of triple-E fitting acrylic-lined bootees, a portable bidet or a heron decoy for your goldfish pond? The answer, as several million customers will tell you, is in an N Brown catalogue.

While the rest of the mail order market has been in a state of upheaval, N Brown has been building up its direct customer base and exploiting new niche markets. Three catalogues were launched last year, including Special Collection, aimed at disabled people, who may find shopping on the high street difficult.

N Brown's sophisticated approach to systems, scrupulous attention to detail and cautious approach to new business are continuing to pay off. Pre-tax profits for the six months to end-August rose 9.1 per cent to £6.03 million in sales up 10.2 per cent to £69.1 million. Interest payable fell 24 per cent to £2.28 million and before a £557,000 exceptional item for the cost of moving to a new warehouse, pre-tax profits were up 19 per cent. Earnings per share for the six months to end-August rose 3.8 per cent to 5.99p and the interim dividend rose 6.1 per cent to 1.75p.

Central costs fell 14.5 per cent to £100,000 and profits after the financial and property division fell 19.5 per cent to £381,000. Turnover in the home shopping division rose almost 11 per cent, of which 7 per cent represented growth in the core catalogues.

The shares, up 5p at 263p are on a p/e rating of 17, assuming full-year profits of £16 million, but the company deserves its premium rating. The shares have moved ahead steadily during the past 12 months and the full benefits of the new Manchester warehouse will be felt in 1992-3. In the meantime, shareholder loyalty is likely to match customer loyalty.

UNLISTED SECURITIES

1981		Price					1981		
Low	Company	Mid	Other	Change	%	A/E	High	Company	
26	ASB	12	15	70	-1		188	89	Hendrix Inds
29	ASB	12	15	70	-1	5.6		90	Inds Inc
34	ASB	12	15	70	-1	5.6		91	Inds Inc
35	ASB	12	15	70	-1	5.6		92	Inds Inc
36	ASB	12	15	70	-1	5.6		93	Inds Inc
37	ASB	12	15	70	-1	5.6		94	Inds Inc
38	ASB	12	15	70	-1	5.6		95	Inds Inc
39	ASB	12	15	70	-1	5.6		96	Inds Inc
40	ASB	12	15	70	-1	5.6		97	Inds Inc
41	ASB	12	15	70	-1	5.6		98	Inds Inc
42	ASB	12	15	70	-1	5.6		99	Inds Inc
43	ASB	12	15	70	-1	5.6		100	Inds Inc
44	ASB	12	15	70	-1	5.6		101	Inds Inc
45	ASB	12	15	70	-1	5.6		102	Inds Inc
46	ASB	12	15	70	-1	5.6		103	Inds Inc
47	ASB	12	15	70	-1	5.6		104	Inds Inc
48	ASB	12	15	70	-1	5.6		105	Inds Inc
49	ASB	12	15	70	-1	5.6		106	Inds Inc
50	ASB	12	15	70	-1	5.6		107	Inds Inc
51	ASB	12	15	70	-1	5.6		108	Inds Inc
52	ASB	12	15	70	-1	5.6		109	Inds Inc
53	ASB	12	15	70	-1	5.6		110	Inds Inc
54	ASB	12	15	70	-1	5.6		111	Inds Inc
55	ASB	12	15	70	-1	5.6		112	Inds Inc
56	ASB	12	15	70	-1	5.6		113	Inds Inc
57	ASB	12	15	70	-1	5.6		114	Inds Inc
58	ASB	12	15	70	-1	5.6		115	Inds Inc
59	ASB	12	15	70	-1	5.6		116	Inds Inc
60	ASB	12	15	70	-1	5.6		117	Inds Inc
61	ASB	12	15	70	-1	5.6		118	Inds Inc
62	ASB	12	15	70	-1	5.6		119	Inds Inc
63	ASB	12	15	70	-1	5.6		120	Inds Inc
64	ASB	12	15	70	-1	5.6		121	Inds Inc
65	ASB	12	15	70	-1	5.6		122	Inds Inc
66	ASB	12	15	70	-1	5.6		123	Inds Inc
67	ASB	12	15	70	-1	5.6		124	Inds Inc
68	ASB	12	15	70	-1	5.6		125	Inds Inc
69	ASB	12	15	70	-1	5.6		126	Inds Inc
70	ASB	12	15	70	-1	5.6		127	Inds Inc
71	ASB	12	15	70	-1	5.6		128	Inds Inc
72	ASB	12	15	70	-1	5.6		129	Inds Inc
73	ASB	12	15	70	-1	5.6		130	Inds Inc
74	ASB	12	15	70	-1	5.6		131	Inds Inc
75	ASB	12	15	70	-1	5.6		132	Inds Inc
76	ASB	12	15	70	-1	5.6		133	Inds Inc
77	ASB	12	15	70	-1	5.6		134	Inds Inc
78	ASB	12	15	70	-1	5.6		135	Inds Inc
79	ASB	12	15	70	-1	5.6		136	Inds Inc
80	ASB	12	15	70	-1	5.6		137	Inds Inc
81	ASB	12	15	70	-1	5.6		138	Inds Inc
82	ASB	12	15	70	-1	5.6		139	Inds Inc
83	ASB	12	15	70	-1	5.6		140	Inds Inc
84	ASB	12	15	70	-1	5.6		141	Inds Inc
85	ASB	12	15	70	-1	5.6		142	Inds Inc
86	ASB	12	15	70	-1	5.6		143	Inds Inc
87	ASB	12	15	70	-1	5.6		144	Inds Inc
88	ASB	12	15	70	-1	5.6		145	Inds Inc
89	ASB	12	15	70	-1	5.6		146	Inds Inc
90	ASB	12	15	70	-1	5.6		147	Inds Inc
91	ASB	12	15	70	-1	5.6		148	Inds Inc
92	ASB	12	15	70	-1	5.6		149	Inds Inc
93	ASB	12	15	70	-1	5.6		150	Inds Inc
94	ASB	12	15	70	-1	5.6		151	Inds Inc
95	ASB	12	15	70	-1	5.6		152	Inds Inc
96	ASB	12	15	70	-1	5.6		153	Inds Inc
97	ASB	12	15	70	-1	5.6		154	Inds Inc
98	ASB	12	15	70	-1	5.6		155	Inds Inc
99	ASB	12	15	70	-1	5.6		156	Inds Inc
100	ASB	12	15	70	-1	5.6		157	Inds Inc
101	ASB	12	15	70	-1	5.6		158	Inds Inc
102	ASB	12	15	70	-1	5.6		159	Inds Inc
103	ASB	12	15	70	-1	5.6		160	Inds Inc
104	ASB	12	15	70	-1	5.6		161	Inds Inc
105	ASB	12	15	70	-1	5.6		162	Inds Inc
106	ASB	12	15	70	-1	5.6		163	Inds Inc
107	ASB	12	15	70	-1	5.6		164	Inds Inc
108	ASB	12	15	70	-1	5.6		165	Inds Inc
109	ASB	12	15	70	-1	5.6		166	Inds Inc
110	ASB	12	15	70	-1	5.6		167	Inds Inc
111	ASB	12	15	70	-1	5.6		168	Inds Inc
112	ASB	12	15	70	-1	5.6		169	Inds Inc
113	ASB	12	15	70	-1	5.6		170	Inds Inc
114	ASB	12	15	70	-1	5.6		171	Inds Inc
115	ASB	12	15	70	-1	5.6		172	Inds Inc
116	ASB	12	15	70	-1	5.6		173	Inds Inc
117	ASB	12	15	70	-1	5.6		174	Inds Inc
118	ASB	12	15	70	-1	5.6		175	Inds Inc
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121	ASB	12	15	70	-1	5.6		178	Inds Inc
122	ASB	12	15	70	-1	5.6		179	Inds Inc
123	ASB	12	15	70	-1	5.6		180	Inds Inc
124	ASB	12	15	70	-1	5.6		181	Inds Inc
125	ASB	12	15	70	-1	5.6		182	Inds Inc
126	ASB	12	15	70	-1	5.6		183	Inds Inc
127	ASB	12	15	70	-1	5.6		184	Inds Inc
128	ASB	12	15	70	-1	5.6		185	Inds Inc
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130	ASB	12	15	70	-1	5.6		187	Inds Inc
131	ASB	12	15	70	-1	5.6		188	Inds Inc
132	ASB	12	15	70	-1	5.6		189	Inds Inc
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134	ASB	12	15	70	-1	5.6		191	Inds Inc
135	ASB	12	15	70	-1	5.6		192	Inds Inc
136	ASB	12	15	70	-1	5.6		193	Inds Inc
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138	ASB	12	15	70	-1	5.6		195	Inds Inc
139	ASB	12	15	70	-1	5.6		196	Inds Inc
140	ASB	12	15	70	-1	5.6		197	Inds Inc
141	ASB	12	15	70	-1	5.6		198	Inds Inc
142	ASB	12	15	70	-1	5.6		199	Inds Inc
143	ASB	12	15	70	-1	5.6		200	Inds Inc
144	ASB	12	15	70	-1	5.6		201	Inds Inc
145	ASB	12	15	70	-1	5.6		202	Inds Inc
146	ASB	12	15	70	-1	5.6		203	Inds Inc
147	ASB	12	15	70	-1	5.6		204	Inds Inc
148	ASB	12	15	70	-1	5.6		205	Inds Inc
149	ASB	12	15	70	-1	5.6		206	Inds Inc
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154	ASB	12	15	70	-1	5.6		211	Inds Inc
155	ASB	12	15	70	-1	5.6		212	Inds Inc
156	ASB	12	15	70	-1	5.6		213	Inds Inc
157	ASB	12	15	70	-1	5.6		214	Inds Inc
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161	ASB	12	15	70	-1	5.6		218	Inds Inc
162	ASB	12	15	70	-1	5.6		219	Inds Inc
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169	ASB	12	15	70	-1	5.6		226	Inds Inc
170	ASB	12	15	70	-1	5.6		227	Inds Inc
171	ASB	12	15	70	-1	5.6		228	Inds Inc
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174	ASB	12	15	70	-1	5.6		231	Inds Inc
175	ASB	12	15	70	-1	5.6		232	Inds Inc
176	ASB	12	15	70	-1	5.6		233	Inds Inc
177	ASB	12	15	70	-1	5.6		234	Inds Inc
178	ASB	12	15	70	-1	5.6		235	Inds Inc
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184	ASB	12	15	70	-1	5.6		241	Inds Inc
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192	ASB	12	15	70	-1	5.6		249	Inds Inc
193	ASB	12	15	70	-1	5.6		250	Inds Inc
194	ASB	12	15	70	-1	5.6		251	Inds Inc
195	ASB	12	15	70	-1	5.6		252	Inds Inc
196	ASB	12	15	70	-1	5.6		253	Inds Inc
197	ASB	12	15	70	-1	5.6		254	Inds Inc
198	ASB	12	15	70	-1	5.6		255	Inds Inc
199</									

Date	Steel			Yr	P/E	1981			Yr	P/E	
	Days of	Wk	A/E			High	Low	Company			Mid
8/2	87	102	85	-	-	136	33	Steelco Prep	35	35	-
8/3	13	13	13	-	-	137	34	Steelco Prep	36	36	-
8/4	13	13	13	-	-	138	35	Steelco Prep	37	37	-
8/5	13	13	13	-	-	139	36	Steelco Prep	38	38	-
8/6	13	13	13	-	-	140	37	Steelco Prep	39	39	-
8/7	13	13	13	-	-	141	38	Steelco Prep	40	40	-
8/8	13	13	13	-	-	142	39	Steelco Prep	41	41	-
8/9	13	13	13	-	-	143	40	Steelco Prep	42	42	-
8/10	13	13	13	-	-	144	41	Steelco Prep	43	43	-
8/11	13	13	13	-	-	145	42	Steelco Prep	44	44	-
8/12	13	13	13	-	-	146	43	Steelco Prep	45	45	-
8/13	13	13	13	-	-	147	44	Steelco Prep	46	46	-
8/14	13	13	13	-	-	148	45	Steelco Prep	47	47	-
8/15	13	13	13	-	-	149	46	Steelco Prep	48	48	-
8/16	13	13	13	-	-	150	47	Steelco Prep	49	49	-
8/17	13	13	13	-	-	151	48	Steelco Prep	50	50	-
8/18	13	13	13	-	-	152	49	Steelco Prep	51	51	-
8/19	13	13	13	-	-	153	50	Steelco Prep	52	52	-
8/20	13	13	13	-	-	154	51	Steelco Prep	53	53	-
8/21	13	13	13	-	-	155	52	Steelco Prep	54	54	-
8/22	13	13	13	-	-	156	53	Steelco Prep	55	55	-
8/23	13	13	13	-	-	157	54	Steelco Prep	56	56	-
8/24	13	13	13	-	-	158	55	Steelco Prep	57	57	-
8/25	13	13	13	-	-	159	56	Steelco Prep	58	58	-
8/26	13	13	13	-	-	160	57	Steelco Prep	59	59	-
8/27	13	13	13	-	-	161	58	Steelco Prep	60	60	-
8/28	13	13	13	-	-	162	59	Steelco Prep	61	61	-
8/29	13	13	13	-	-	163	60	Steelco Prep	62	62	-
8/30	13	13	13	-	-	164	61	Steelco Prep	63	63	-
8/31	13	13	13	-	-	165	62	Steelco Prep	64	64	-
9/1	13	13	13	-	-	166	63	Steelco Prep	65	65	-
9/2	13	13	13	-	-	167	64	Steelco Prep	66	66	-
9/3	13	13	13	-	-	168	65	Steelco Prep	67	67	-
9/4	13	13	13	-	-	169	66	Steelco Prep	68	68	-
9/5	13	13	13	-	-	170	67	Steelco Prep	69	69	-
9/6	13	13	13	-	-	171	68	Steelco Prep	70	70	-
9/7	13	13	13	-	-	172	69	Steelco Prep	71	71	-
9/8	13	13	13	-	-	173	70	Steelco Prep	72	72	-
9/9	13	13	13	-	-	174	71	Steelco Prep	73	73	-
9/10	13	13	13	-	-	175	72	Steelco Prep	74	74	-
9/11	13	13	13	-	-	176	73	Steelco Prep	75	75	-
9/12	13	13	13	-	-	177	74	Steelco Prep	76	76	-
9/13	13	13	13	-	-	178	75	Steelco Prep	77	77	-
9/14	13	13	13	-	-	179	76	Steelco Prep	78	78	-
9/15	13	13	13	-	-	180	77	Steelco Prep	79	79	-
9/16	13	13	13	-	-	181	78	Steelco Prep	80	80	-
9/17	13	13	13	-	-	182	79	Steelco Prep	81	81	-
9/18	13	13	13	-	-	183	80	Steelco Prep	82	82	-
9/19	13	13	13	-	-	184	81	Steelco Prep	83	83	-
9/20	13	13	13	-	-	185	82	Steelco Prep	84	84	-
9/21	13	13	13	-	-	186	83	Steelco Prep	85	85	-
9/22	13	13	13	-	-	187	84	Steelco Prep	86	86	-
9/23	13	13	13	-	-	188	85	Steelco Prep	87	87	-
9/24	13	13	13	-	-	189	86	Steelco Prep	88	88	-
9/25	13	13	13	-	-	190	87	Steelco Prep	89	89	-
9/26	13	13	13	-	-	191	88	Steelco Prep	90	90	-
9/27	13	13	13	-	-	192	89	Steelco Prep	91	91	-
9/28	13	13	13	-	-	193	90	Steelco Prep	92	92	-
9/29	13	13	13	-	-	194	91	Steelco Prep	93	93	-
9/30	13	13	13	-	-	195	92	Steelco Prep	94	94	-
9/31	13	13	13	-	-	196	93	Steelco Prep	95	95	-
10/1	13	13	13	-	-	197	94	Steelco Prep	96	96	-
10/2	13	13	13	-	-	198	95	Steelco Prep	97	97	-
10/3	13	13	13	-	-	199	96	Steelco Prep	98	98	-
10/4	13	13	13	-	-	200	97	Steelco Prep	99	99	-
10/5	13	13	13	-	-	201	98	Steelco Prep	100	100	-
10/6	13	13	13	-	-	202	99	Steelco Prep	101	101	-
10/7	13	13	13	-	-	203	100	Steelco Prep	102	102	-
10/8	13	13	13	-	-	204	101	Steelco Prep	103	103	-
10/9	13	13	13	-	-	205	102	Steelco Prep	104	104	-
10/10	13	13	13	-	-	206	103	Steelco Prep	105	105	-
10/11	13	13	13	-	-	207	104	Steelco Prep	106	106	-
10/12	13	13	13	-	-	208	105	Steelco Prep	107	107	-
10/13	13	13	13	-	-	209	106	Steelco Prep	108	108	-
10/14	13	13	13	-	-	210	107	Steelco Prep	109	109	-
10/15	13	13	13	-	-	211	108	Steelco Prep	110	110	-
10/16	13	13	13	-	-	212	109	Steelco Prep	111	111	-
10/17	13	13	13	-	-	213	110	Steelco Prep	112	112	-
10/18	13	13	13	-	-	214	111	Steelco Prep	113	113	-
10/19	13	13	13	-	-	215	112	Steelco Prep	114	114	-
10/20	13	13	13	-	-	216	113	Steelco Prep	115	115	-
10/21	13	13	13	-	-	217	114	Steelco Prep	116	116	-
10/22	13	13	13	-	-	218	115	Steelco Prep	117	117	-
10/23	13	13	13	-	-	219	116	Steelco Prep	118	118	-
10/24	13	13	13	-	-	220	117	Steelco Prep	119	119	-
10/25	13	13	13	-	-	221	118	Steelco Prep	120	120	-
10/26	13	13	13	-	-	222	119	Steelco Prep	121	121	-
10/27	13	13	13	-	-	223	120	Steelco Prep	122	122	-
10/28	13	13	13	-	-	224	121	Steelco Prep	123	123	-
10/29	13	13	13	-	-	225	122	Steelco Prep	124	124	-
10/30	13	13	13	-	-	226	123	Steelco Prep	125	125	-
10/31	13	13	13	-	-	227	124	Steelco Prep	126	126	-
11/1	13	13	13	-	-	228	125	Steelco Prep	127	127	-
11/2	13	13	13	-	-	229	126	Steelco Prep	128	128	-
11/3	13	13	13	-	-	230	127	Steelco Prep	129	129	-
11/4	13	13	13	-	-	231	128	Steelco Prep	130	130	-
11/5	13	13	13	-	-	232	129	Steelco Prep	131	131	-
11/6	13	13	13	-	-	233	130	Steelco Prep	132	132	-
11/7	13	13	13	-	-	234	131	Steelco Prep	133	133	-
11/8	13	13	13	-	-	235	132	Steelco Prep	134	134	-
11/9	13	13	13	-	-	236	133	Steelco Prep	135	135	-
11/10	13	13	13	-	-	237	134	Steelco Prep	136	136	-
11/11	13	13	13	-	-	238	135	Steelco Prep	137	137	-
11/12	13	13	13	-	-	239	136	Steelco Prep	138	138	-
11/13	13	13	13	-	-	240	137	Steelco Prep	139	139	-
11/14	13	13	13	-	-	241	138	Steelco Prep	140	140	-
11/15	13	13	13	-	-	242	139	Steelco Prep	141	141	-
11/16	13	13	13	-	-	243	140	Steelco Prep	142	142	-
11/17	13	13	13	-	-	244	141	Steelco Prep	143	143	-
11/18	13	13	13	-	-	245	142	Steelco Prep	144	144	-
11/19	13	13	13	-	-	246	143	Steelco Prep	145	145	-
11/20	13	13	13	-	-	247	144	Steelco Prep	146	146	-
11/21	13	13	13	-	-	248	145	Steelco Prep	147	147	-
11/22	13	13	13	-	-	249	146	Steelco Prep	148	148	-
11/23	13	13	13	-	-	250	147	Steelco Prep	149	149	-
11/24	13	13	13	-	-	251	148	Steelco Prep	150	150	-
11/25	13	13	13	-	-	252	149	Steelco Prep	151	151	-
11/26	13	13	13	-	-	253	150	Steelco Prep	152	152	-
11/27	13	13	13	-	-	254	151	Steelco Prep	153	153	-
11/28	13	13	13	-	-	255	152	Steelco Prep	154	154	-
11/29	13	13	13	-	-	256	153	Steelco Prep	155	155	-
11/30	13	13	13	-	-	257	154	Steelco Prep	156	156	-
11/31	13	13	13	-	-	258	155	Steelco Prep	157	157	-
12/1	13	13	13	-	-	259	156	Steelco Prep	158	158	-
12/2	13	13	13	-	-	260	157	Steelco Prep	159	159	-
12/3	13	13	13	-	-	261	158	Steelco Prep	160	160	-
12/4	13	13	13	-	-	262	159	Steelco Prep	161	161	-
12/5	13	13	13	-	-	263	160	Steelco Prep	162	162	-
12/6	13	13	13	-	-	264	161	Steelco Prep	163	163	-
12/7	13	13	13	-	-	265	162	Steelco Prep	164	164	-
12/8	13	13	13	-	-	266	163	Steelco Prep	165	165	-
12/9	13	13	13	-	-	267	164	Steelco Prep	166	166	-
12/10	13	13	13	-	-	268	165	Steelco Prep	167	167	-
12/11	13	13	13	-	-	269	166	Steelco Prep	168	168	-
12/12	13	13	13	-	-	270	167	Steelco Prep	169	169	-
12/13	13	13	13	-	-	271	168	Steelco Prep	170	170	-
12/14	13	13	13	-	-	272	169	Steelco Prep	171	171	-
12/15	13	13	13	-	-	273	170	Steelco Prep	172	172	-
12/16	13	13	13	-	-	274	171	Steelco Prep	173	173	-
12/17	13	13	13	-	-						

MONEY MARKETS

Exchange index compared with 1985 was down at 90.2 (day's range 90.2-90.3).

[illegible]

OTHER STERLING RATES		DOLLAR SPOT RATES	
Argentina (estad*)	1987.45-1986.15	Australia	1.2529-1.2534
Austria dollar	2.1906-2.1978	Austria	12.10-12.12
Bahian dollar	0.841-0.849	Belgium (Com)	35.10-35.21
Brazil cruzeiro	977.27-978.57	Canada	1.1297-1.1302
Cypriot pound	1.9358-1.9365	Denmark	8.0318-8.0388
Filipino peso	7.0725-7.0735	France	5.8820-5.8870
Greece drachme	332.90-332.10	Germany	1.7080-1.7090
Hong Kong dollar	7.242-7.243	Italy	7.7342-7.7352
India rupee	49.48-49.49	Ireland	1.8200-1.8205
Kuwait dirham KD	4.8985-4.8985	Italy	127.60-127.70
Malaysia dollar	4.8985-4.8985	Netherlands	2.2000-2.2005
Mexico peso	52.16-52.16	Malaysia	2.7420-2.7475
New Zealand dollar	3.0008-3.0008	Netherlands	1.9200-1.9270
Pakistan rupee	1.9358-1.9365	Norway	8.0318-8.0388
Singapore dollar	2.8674-2.8674	Portugal	149.25-149.60
S Africa rand (Rn)	5.2785-5.2848	Singapore	1.8940-1.8950
Saudi riyal (Sd)	4.8985-4.8985	Spain	167.00-167.00
U A E dirhem	6.2425-6.2425	Sweden	5.2320-5.2370
Bancaria Bank QTS * Sterling Bank.		Switzerland	1.4900-1.4915

EGDR: Fixed Rate Lending Certificate Prices. Make-up day: Sept 30, 1991 Agreed rates: 1991 Agreed rates: Oct 28, 1991 to Nov 25, 1991 Scheme I at 11.70%. Schemes II & III: 11.54%. Reference rate Aug 31, 1991 to Sept 30, 1991 Scheme I at 7% V: 10.35%.

LONDON FINANCIAL FUTURES						
	Period	Open	High	Low	Close	Volume
FT-SE 100						
Previous open interest:	Dou 91	2922.0	2983.0	2880.0	2818.0	5773
	Mar 92	-	-	-	2881.0	9
Three Month Sterling						
Previous open interest:	Dou 91	98.05	98.28	98.00	98.05	28129
	Mar 92	98.05	98.28	98.00	98.05	9
Three Month Eurodollar						
Previous open interest:	Dou 91	94.82	94.82	94.81	94.82	1110
	Mar 92	94.82	94.83	94.81	94.82	197
Three Month Euro DM						
Previous open interest:	Dou 91	99.96	99.96	99.95	99.96	9288
	Mar 92	99.96	99.96	99.95	99.96	250
US Treasury Bond						
Previous open interest:	Dou 91	99.25	99.30	99.20	99.21	631
	Mar 92	-	-	-	99.27	9
Long Call						
Previous open interest:	Dou 91	99.01	99.10	99.04	99.09	2082
	Mar 92	-	-	-	99.09	9
Japanese Govt Bond						
Previous open interest:	Dou 91	99.28	99.27	99.22	99.27	39696
	Mar 92	99.28	99.27	99.23	99.28	9
German Govt Bond						
Previous open interest:	Dou 91	99.28	99.27	99.22	99.28	39696
	Mar 92	99.28	99.27	99.23	99.28	9
Three month ECU						
Previous open interest:	Dou 91	90.24	90.24	90.23	90.25	60
	Mar 92	90.24	90.24	90.23	90.25	60

INVESTMENT TRUSTS

[illegible]

COMMODITIES

NON-FOX OFFICE 546-517 546-518 546-555 546-556 546-557 546-558 546-559 546-560 546-561 546-562 546-563 546-564 546-565 546-566 546-567 546-568 546-569 546-570 546-571 546-572 546-573 546-574 546-575 546-576 546-577 546-578 546-579 546-580 546-581 546-582 546-583 546-584 546-585 546-586 546-587 546-588 546-589 546-590 546-591 546-592 546-593 546-594 546-595 546-596 546-597 546-598 546-599 546-600 546-601 546-602 546-603 546-604 546-605 546-606 546-607 546-608 546-609 546-610 546-611 546-612 546-613 546-614 546-615 546-616 546-617 546-618 546-619 546-620 546-621 546-622 546-623 546-624 546-625 546-626 546-627 546-628 546-629 546-630 546-631 546-632 546-633 546-634 546-635 546-636 546-637 546-638 546-639 546-640 546-641 546-642 546-643 546-644 546-645 546-646 546-647 546-648 546-649 546-650 546-651 546-652 546-653 546-654 546-655 546-656 546-657 546-658 546-659 546-660 546-661 546-662 546-663 546-664 546-665 546-666 546-667 546-668 546-669 546-670 546-671 546-672 546-673 546-674 546-675 546-676 546-677 546-678 546-679 546-680 546-681 546-682 546-683 546-684 546-685 546-686 546-687 546-688 546-689 546-690 546-691 546-692 546-693 546-694 546-695 546-696 546-697 546-698 546-699 546-700 546-701 546-702 546-703 546-704 546-705 546-706 546-707 546-708 546-709 546-710 546-711 546-712 546-713 546-714 546-715 546-716 546-717 546-718 546-719 546-720 546-721 546-722 546-723 546-724 546-725 546-726 546-727 546-728 546-729 546-730 546-731 546-732 546-733 546-734 546-735 546-736 546-737 546-738 546-739 546-740 546-741 546-742 546-743 546-744 546-745 546-746 546-747 546-748 546-749 546-750 546-751 546-752 546-753 546-754 546-755 546-756 546-757 546-758 546-759 546-760 546-761 546-762 546-763 546-764 546-765 546-766 546-767 546-768 546-769 546-770 546-771 546-772 546-773 546-774 546-775 546-776 546-777 546-778 546-779 546-780 546-781 546-782 546-783 546-784 546-785 546-786 546-787 546-788 546-789 546-790 546-791 546-792 546-793 546-794 546-795 546-796 546-797 546-798 546-799 546-800 546-801 546-802 546-803 546-804 546-805 546-806 546-807 546-808 546-809 546-810 546-811 546-812 546-813 546-814 546-815 546-816 546-817 546-818 546-819 546-820 546-821 546-822 546-823 546-824 546-825 546-826 546-827 546-828 546-829 546-830 546-831 546-832 546-833 546-834 546-835 546-836 546-837 546-838 546-839 546-840 546-841 546-842 546-843 546-844 546-845 546-846 546-847 546-848 546-849 546-850 546-851 546-852 546-853 546-854 546-855 546-856 546-857 546-858 546-859 546-860 546-861 546-862 546-863 546-864 546-865 546-866 546-867 546-868 546-869 546-870 546-871 546-872 546-873 546-874 546-875 546-876 546-877 546-878 546-879 546-880 546-881 546-882 546-883 546-884 546-885 546-886 546-887 546-888 546-889 546-890 546-891 	
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هكذا من الاصل

By PHILIP PANGALOS

MAJOR INDICES

*Denotes midday trading price

STOCK MARKET



The FT-SE 100 index finished 2.2 up at 2,576.7, having

	Vol 000	Vol 000	Vol 000	Vol 000			
Abbey Nat	1,630	Cadbury	1,229	Lorrho	2,610	Royal Bank	830
All-Lyons	1,513	CU	212	Lucas	4,736	Royal Ins	1,240
Amnion	315	Courtesy	478	M&S	3,429	Sainsbury	1,200

Platinum, the pens and houseware group, was unchanged at 24p. Stanley Cohen, Platinum's joint non-executive chairman, has sold 16.4 million shares, at 2p each, and Queensway Securities, which is controlled by Mr Cohen, has sold a further 31.6 million shares at 2p each. They were placed with a number of institutions. The combined transaction is equivalent to 23.4 per cent of the issued capital.

MICHAEL CLARK

Dow eases in choppy trading

Kleinwort High Inc	11
Lowndes Lambert (290p)	338 +
Manchester Ltd (385p)	29
Mirror Group (125p)	90 +

14 Oct 15 Oct 14

● See main prices page for Electricity charges

RIGHTS ISSUES

Crown Comm N/P	3
Dentist N/P	3
Domino Printing N/P	65 -
MB Caradon N/P	24 +
Porter Chedburn N/P	31
Starlin N/P	2
Wills Group N/P	2

(Issue price in brackets)

gross price in units

THE TIMES UNIT TRUST INFORMATION SERVICE

Bd Offer Chng Yld				Bd Offer Chng Yld				Bd Offer Chng Yld				Bd Offer Chng Yld				Bd Offer Chng Yld			
ADORE UNIT MANAGERS LTD				CAPEL CURE MYERS UNIT TRUST				EAGLE STAR UNIT TRUST MANAGERS				GENUINE FUND MANAGERS				GENERAL FUNDS			
Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88			
Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88			
Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88			
Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88				Bd: 10/20/88, 10/20/88, 10/20/88			
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Portfolio

PLATINUM

From your Portfolio Platinum card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches you have won outright or a share of the daily prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Color on card
1	ENAP	Newspapers, Pub	
2	Jardine Math	Industrials E-K	
3	Heiden MacLellan	Industrials E-K	
4	Sketchley	Industrials S-Z	
5	Asia New Z	Banks, Discount	
6	Simon Eng	Industrials S-Z	
7	Wellcome	Industrials S-Z	
8	Farrar Elect	Electricals	
9	Peterson	Newspapers, Pub	
10	Bowater	Industrials A-D	
11	Unilever	Industrials S-Z	
12	Reed Int	Newspapers, Pub	
13	Colson (A)	Industrials A-D	
14	Smith WH A	Drapery, Stores	
15	Phos	Chemicals, Plastics	
16	Electrocomp	Electricals	
17	Park Foods	Foodstuffs	
18	Thames TV	Leisure	
19	Hartstone	Drapery, Stores	
20	Phos-Mc	Industrials L-R	
21	City Centre Rest	Hotels, Caterers	
22	P & O Ltd	Transport	
23	Island Foods	Foodstuffs	
24	Kwik-Fit	Motors, Aircraft	
25	South West	Water	
26	NFC	Transport	
27	Br Airways	Transport	
28	Ranger	Oil, Gas	
29	News Int	Newspapers, Pub	
30	Hawthorn	Foodstuffs	
31	Ryl Bk Soc	Banks, Discount	
32	Canning (W)	Chemicals, Plastics	
33	Br Petroleum	Oil, Gas	
34	Lensat	Textiles	
35	General Motor	Motors, Aircraft	
36	Polysag	Industrials L-R	
37	Brown (N)	Drapery, Stores	
38	Kleinwort Benson	Banks, Discount	
39	Morrison (W)	Foodstuffs	
40	Warburg SG	Banks, Discount	
41	Alfred Irish	Banks, Discount	
42	Bridon	Industrials A-D	
43	Morgan Cole	Industrials L-R	
44	Aldermore	Industrials A-D	

Please take into account any minus signs

Weekly Dividend						
Please make a note of your daily totals for the weekly dividend of £4,000 on Saturday's newspaper.						
MON	TUE	WED	THU	FRI	SAT	Weekly Total

There were no winners of the Portfolio Platinum prize yesterday. The £2,000 will be added to today's competition.

BRITISH FUNDS

High	Low	Company	Price	Change	%	YTD	%

SHORTS (Under Five Years)

High	Low	Company	Price	Change	%	YTD	%

FIVE TO FIFTEEN YEARS

High	Low	Company	Price	Change	%	YTD	%

OVER FIFTEEN YEARS

High	Low	Company	Price	Change	%	YTD	%

UNDATED

High	Low	Company	Price	Change	%	YTD	%

INDEX-LINKED

High	Low	Company	Price	Change	%	YTD	%

BANKS, DISCOUNT, HP

High	Low	Company	Price	Change	%	YTD	%

STOCK EXCHANGE PRICES

Oil shares rise

ACCOUNT DAYS: Dealings began October 14. Dealings end October 25. Settlement day November 4.
Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close, but adjustments are made when a stock is ex-dividend. Where one price is quoted, it is a middle price. Changes, yields and price earnings ratios are based on middle prices.

BREWERIES

High	Low	Company	Price	Change	%	YTD	%

BUILDING, ROADS

High	Low	Company	Price	Change	%	YTD	%

ELECTRICITY

High	Low	Company	Price	Change	%	YTD	%

FINANCE, LAND

High	Low	Company	Price	Change	%	YTD	%

FINANCIAL TRUSTS

High	Low	Company	Price	Change	%	YTD	%

FOODS

High	Low	Company	Price	Change	%	YTD	%

L-R

High	Low	Company	Price	Change	%	YTD	%

CHEMICALS, PLASTICS

High	Low	Company	Price	Change	%	YTD	%

DRAPERY, STORES

High	Low	Company	Price	Change	%	YTD	%

HOTELS, CATERERS

High	Low	Company	Price	Change	%	YTD	%

INDUSTRIALS A-D

High	Low	Company	Price	Change	%	YTD	%

S-Z

High	Low	Company	Price	Change	%	YTD	%

NEWSPAPERS, PUBLISHERS

High	Low	Company	Price	Change	%	YTD	%

OILS, GAS

High	Low	Company	Price	Change	%	YTD	%

PAPER, PRINT, ADVERTISING

High	Low	Company	Price	Change	%	YTD	%

PROPERTY

High	Low	Company	Price	Change	%	YTD	%

INSURANCE

High	Low	Company	Price	Change	%	YTD	%

LEISURE

High	Low	Company	Price	Change	%	YTD	%

MINING

High	Low	Company	Price	Change	%	YTD	%

TEXTILES

High	Low	Company	Price	Change	%	YTD	%

MOTORS, AIRCRAFT

High	Low	Company	Price	Change	%	YTD	%

TOBACCO

High	Low	Company	Price	Change	%	YTD	%

TRANSPORT

High	Low	Company	Price	Change	%	YTD	%

WATER

High	Low	Company	Price	Change	%	YTD	%

WATER

High	Low	Company	Price	Change	%	YTD	%

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WATER

High	Low	Company	Price	Change	%	YTD	%

WATER

High	Low	Company	Price	Change	%	YTD	%

Portfolio

PLATINUM

Three Newspapers Limited
DAILY DIVIDEND
£4,000

Claims required for +38 points

Claimants should ring 0254-53272

High	Low	Company	Price	Change	%	YTD	%

High	Low	Company	Price	Change	%	YTD	%

High	Low	Company	Price	Change	%	YTD	%

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High	Low	Company	Price	Change	%	YTD	%

High	Low
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071-481 4481

CRÈME DE LA CRÈME

071-481 9313
071-782 7828EXPERIENCED IN
SECRETARIAL
AGENCY MANAGEMENT?A unique start-up opportunity
with directorship potentialStarting package worth £30K + choice of car
London

A large, well-established Looe-based employment agency which has long been a leader in its specialist field is planning to launch into the secretarial/PA market place. This strategy is a natural extension of the company's existing expertise and infrastructure, one that will build on excellent administrative and financial systems. It is also a unique opportunity for the professional they're seeking to lead its development from the very beginning.

The company is looking for a dynamic individual with a lengthy track record and a high profile in the secretarial agency business - someone who knows the industry from every angle and could meet the unique start-up challenges of positioning the agency, defining the service, costing it, selling and marketing

it and, in time, recruiting consultants and staff as the business develops. Such a rare opportunity demands total commitment, exceptional energy, commercial flair and leadership ability. In return, a directorship and equity are possibilities in the long-term, whilst a salary and PRP package worth around £30K, plus choice of car, will be the initial rewards for discussion. As a guide, anyone with less than 5 years' management experience of this business will almost certainly be out of the reckoning.

Please send your CV with covering letter to: Alan Spillman, Director, Ref 403, Associates In Advertising, 5 St John's Lane, London EC1M 4BH. Please state in your covering letter any company to which your application should not be forwarded.

ASSOCIATES IN ADVERTISING

PA TO SENIOR
PARTNER IN
PROPERTY

Grimley J R Eves Incorporating Vigners is one of the most prestigious firms of Property Consultants with a national presence.

We are seeking a first class Executive PA/Secretary with Audio/Shorthand skills (70/120) and a sound knowledge of Wordperfect 5.1, to work for one of our Joint Senior Partners. This successful applicant will become involved in all aspects of the work and therefore excellent organisational ability is required. You will need to have a professional telephone manner, be used to client liaison at all levels and experience of providing the full range of administrative support. Personality, excellent appearance and a sense of humour are essential qualities and previous experience within Property is desirable.

Please apply, with CV to:
Mrs Claire Mowbray,
Personal Officer,
Grimley J R Eves Incorporating Vigners,
10 Stratford Street,
London, W1X 5FD

GRADUATE TO £24,000

We need a well educated PA between 28 and 38 - preferably a graduate - to assist the Chief Executive of this large multi-national group with offices throughout the world.

This is a very demanding role requiring a good communicator who thrives on pressure in an exciting and ever-changing environment.

You will be expected to set up meetings, presentations and seminars on a global basis as well as managing your own projects. Although secretarial skills (100/70) are essential, it will be your administrative and organisational qualities that will be most in demand.

A high profile appointment for a committed, versatile and ambitious PA.

DIRECTORS' SECRETARIES
0800 833104

SECRETARY - BAKER STREET

Property Consultants require experienced Audio Secretary with excellent telephone manner age 21-30. Knowledge of Multitask an advantage.

Salary £2.5k

RECEPTIONIST/TYPIST

With confident telephone manner and typing of approximately 40 wpm. Would suit college leaver.

Salary £2.5k

CONTACT: Dyanne Benjamin or Amanda Broughton on 071 486 7707
(Strictly No Agencies)

PRIVATE PERSONAL
SOCIAL SECRETARY

working alone for titled Lady, Belgrave, WP and accounts experience required. Reference essential. Age 25 - 55.

Tel: 071-938 6542

P.A. SECRETARY

To the Managing Director of Property and Building Company. Must be able to work on own initiative. Excellent references essential. Salary from £15,000 depending on experience.

Please send full details to:
Managing Director, ROMULUS CONSTRUCTION
LIMITED, Burlington House, 184 New Kings Road,
London SW6 4SW

Guaranteed
Career
Progression

We have been retained by one of the leading Merchant Banks in the City to recruit a number of bright, young secretaries. Our client is offering career opportunities for those who are ambitious to take the next step up the ladder. The positions are in Corporate Finance - dealing with major UK and international companies and on their hectic Trading Floor - handling shares worldwide private client portfolios and expansion in capital markets and foreign exchange.

- Secretarial skills (90/35)
- Min one year's experience
- Good presentation
- Strong personality yet team player
- Able to progress and work under pressure

Salary: £12,500 + mortgage subsidy + paid overtime + bonus + + +

Please call Marianne Hope on:

071-872 8887

RECRUITMENT CONSULTANTS
MacBlain Nash
CITY

Public Relations
in Aylesbury

Graduate PA required for Group Head Office of leading Environmental Services Company.

Along with possessing excellent secretarial and organisational skills, candidate must be discreet, well-spoken and able to liaise with senior figures in media and politics. An interest in public and current affairs a must. Working knowledge of French useful. Salary £12,000 plus benefits. Pls reply with cv to: Helen Robinson, Human Resources, 22/23 Cambridge Street, Aylesbury, Bucks HP20 1NS. No Agencies

RESIDENTIAL
LETTINGS AGENCY

Secretary required to join busy team. Typing and good telephone manner essential. Small friendly company. Telephone 071 581 7654. Lucy Martin

W-A-ELLIS

SEC/PA
£15,000
My client, small but not French H.O. is seeking for Deputy Chairman to join. Good comm. exp. Audio/Shorthand exp. 24/30. Very interesting prospect for the successful company.

REC CONS
071 379 0344

GALE ASSOC

Lively Team

Dynamic team of ambitious Fund Managers urgently require a professional, well organised young secretary to support them. They are highly successful in developing new business, handling international property deals, setting up funds etc. They need your full involvement in their work. You will liaise extensively with brokers and clients, assist in marketing campaigns, organise lunches and entertainment, juggle diaries, arrange travel and smooth running of their administration.

Age 24-30: Skills 90/60. £14,500 plus package (mortgage subsidy, paid overtime, bonus etc).

Please call Marianne Hope on:

071-872 8887

RECRUITMENT CONSULTANTS
MacBlain Nash
CITY

MD'S SECRETARY

£215,000 + Benefits
We are a medium size company enjoying a high reputation in the field of legal recruitment and mergers & acquisitions. We need a well spoken, versatile secretary/office manager (preferably with shorthand) to support our team. An ability to prioritise, work under pressure and communicate with people at all levels are pre-requisites. Age 25+, non-smoker. Please apply in writing with cv to:

Mark Dinsmore,
Managing Director,
Law Partners, 95 Abchurch Lane, London EC4N 3JF
Tel: (071) 242 1281

TEAM
SECRETARY

£10,500
Develop your full potential in a team role, working as a Shorthand Secretary/Admin Assistant within the executive office of this prestigious, well known retail group. Excellent command of English, confidence and a strong personality, together with speed of 50/50 wpm are essential to secure this position.
Tel: 071 491 0383
MACKEY-PARKES
Recruitment Consultants

LEARN NEW SKILLS
and
REFRESH OLD ONES

St. James's College to Kensington offers short courses in Word Processing, Keyboarding, Shorthand and more!

Telephone
Training Consultant:
071 373 3852
02190/5389

Do you possess the commitment we're looking for?

Situated near Chancery Lane, S J Berwin is a leading City law firm which has enjoyed considerable growth and profitability since inception in 1982. With over 100 lawyers, our activities include Corporate Finance, Tax, Commercial Property and Litigation. We are now seeking to appoint highly motivated individuals for two key positions.

Secretary to Partner
Secretary to Assistant Solicitor

Your background:

Aged 23 + with a good educational background you must be able to display fast, accurate secretarial skills to a high standard. Previous experience will have been gained in the legal or financial sector.

Your personality:

You will possess confidence and enjoy working with changing priorities. As well as a flexible attitude you must be able to deal effectively with clients and above all ensure the job is done on time!

With S J Berwin you will have all the advantages of being part of a prosperous and highly charged team. We will support and encourage you to build a better career and offer a highly competitive salary and benefits including LVS, STL, 4 weeks holiday, Christmas bonus, free life assurance and PPP after a qualifying period.

If you feel you are a self motivated team player, please send your CV, together with a hand written letter, to Ann Leman, Personnel Officer, S J Berwin & Co, 236 Gray's Inn Road, London WC1X 8BH, all applications will be treated in strictest confidence.

S J Berwin & Co

Early Bird
£18,000 package

An energetic young secretary is needed to assist a highly productive team within a large City based investment bank. The environment is quickly dynamic, the team successful and fun. With the latest technology at your fingertips, you'll produce high quality presentation material, reports and correspondence. (Experience of Microsoft Word for Windows is very useful). Willingness to take advantage of paid overtime, starting at 7.30am, is essential. Age 22-30. Typing 60wpm. Please call Elizabeth Williamson on 071-377 9919.

HOBSTONES

RECRUITMENT CONSULTANTS

INTERNATIONAL
MARKETING AND SALES
PROMOTION GROUP

We are looking for a bright, motivated secretarial assistant for our Purchasing Team. This would suit someone who is prepared to become involved in all aspects of our Purchasing Department. Fast and accurate typing and the ability to work as part of a team are essential, as is a good sense of humour and the ability to work under pressure.

Our offices are situated in a Garden Square between Baker Street and Marylebone Stations and office hours are from 9.00 - 5.30.

Salary is negotiable and we expect this to be in the region of £11,000 p.a. with a discretionary annual bonus, BUPA and a company pension scheme after a qualifying period.

Please write enclosing CV, and current salary to:
Ms Sue Spurr, Personnel Manager, Innovative Marketing International Ltd, 21 Dorset Square London NW1 8QG
NO AGENCIES

BEAR STEARNS

We are an American firm of stockbrokers and investment bankers based at Canary Wharf (Docklands). We need a young secretary to work with a busy team of brokers and research analysts covering the European Markets. You will have to enjoy working under pressure and without supervision, have excellent communication skills and be able to use your initiative. Your typing and shorthand should be good (50/90 wpm). An attractive salary and package are offered.

If you are interested, please apply in writing stating your current salary and send a copy of your CV to:

Miss S Paton

Bear, Stearns International Limited
One Canada Square, London E14 5AD
STRICTLY NO AGENCIES

A way to the top!
to £17,000 + exc benefits

PA/Sec to new Chief Secretary of a reputable insurance company. He has to develop and will help you to learn the ropes as long as you have lots of initiative, confidence and excellent presentation.

Mid 30's, 'A' Levels, 5 years exp in large organisations, W/typing 60wpm and good communication skills. Excellent, DMK and useful French preferred.

Call us now.
International Secretaries
174 New Bond Street, London W1Y 9PB
071 491 7100
(Fax: 071-491 2875)
Recruitment Consultants

SECRETARY/P.A.
Excellent Salary + Benefits

We are an American law firm specialising in international finance and are looking for a secretary with good shorthand and word processing skills (WordPerfect preferred, but will cross-train). We need someone who is cheerful, unflappable and prepared to work to deadlines. In return, we offer an excellent salary and benefits, including paid overtime.

Please call Tracy at Cleary, Gottlieb, Stein & Hamilton on 071-638 5291

BORN ORGANIZER

£16,000

Based in luxurious offices at this International Investment House, assisting the Administration Supervisor. This is a key role that will keep you on your toes. You need to have a flexible attitude with an ongoing personality, along with excellent secretarial and administrative skills. Shorthand 50wpm, typing 50wpm. Age 22 - 28.

Call Sue Carter on 071-638 9285.
Zarak Hay Associates (Rec. Cons.)

LOOKING FOR A STEP UP?
ARE YOU READY FOR A CHALLENGE?

Chairman of investment group needs a Personal Assistant/Secretary with flair and energy. As well as technical ability, good interpersonal skills for board level organisation, flexibility, an eye for detail and a commitment to the success of the company are also essential. Ideal for a calm, pre-emptive, ambitious person in the 25-30 age group wanting to work in a very busy Chairman's office. Good salary and benefits for the perfect person.

Please send full details to Box No 5779. No Agencies

SECRETARY

DESIGN STUDIO

071-481 4481

We are one of the UK's leading design consultancies. We need a responsible and organised person to assist our Marketing Director and his staff with their heavy and varied workload. You will help to provide the highest standards of service to our clients and will need to be able to deal with people of all levels. An eye for detail and Wordperfect 5 skills of 65+ wpm are essential. Languages and shorthand are desirable. You will enjoy working hard in a busy environment and will be looking for a challenging and rewarding opportunity.

Please write enclosing your CV to:

RUTH MOORE
THE JENKINS GROUP
11 TUFTON STREET
WESTMINSTER
LONDON SW1P 3QS

ENJOY WINE?
£15,000

It's not mandatory, but if you are interested in learning about wine you will be encouraged to do so. First and foremost however, you need good shorthand/typing skills as the director generates a lot of correspondence. In addition, you can cope with whatever arises in his absence and are comfortable dealing at the very highest levels. The environment is just lovely, as are your colleagues. Age 25-40.

Call Lyn Widdie on: 071 439 7001

SECRETARIES PLUS
The Secretarial Consultants

GROSVENOR

£16,500
+ MORTGAGE SUBSIDY +
EXCELLENT BENEFITS

Challenging new position in an investment bank offering plenty of scope for a right candidate. If you match the following criteria:-

- Want to work in smart West End offices
- Like to be appreciated
- Banking experience
- Aged between 25-30
- Good secretarial skills (s/h advantageous)
- Excellent communications skills
- Enjoy being a team player

Please call to discuss the vacancy in more detail.

GROSVENOR BUREAU LTD RECRUITMENT
CONSULTANTS
TEL: 071 499 6566

Part-Time Assistant
Required - NW1

Managing Director of French Kitchen Equipment Manufacture seeks assistant 3 days per week. Part-time, demanding environment with excellent prospects for talented and flexible person. Good secretarial skills required. Spoken and written French essential. WP, database, book-keeping skills useful. Salary £11,000.

Please Reply in writing enclosing CV to Box No 5833
No agencies please

PA/SECRETARY

British experienced educated lady to work in front office of a dynamic multinational in beautiful suburban surroundings near Balgrange Yugoslavia. Accommodation and tickets for home leave provided by employer.

Detailed CV and salary expectancy
Please Reply to Box No 5789.

BRIGHT SPARK
FOR MANAGEMENT

CONSULTANCY £16,000 + BONUS

Enjoy using your own initiative as well as handling a busy workload assisting 3 dynamic consultants, your talents to be kept on your toes. Client contact as well as secretarial duties. You need to be well spoken & presented aged between 28-35 'A' Level educated and have audio typing of 60wpm.

Please See Carter on 071-638 9285.
Zarak Hay Associates (Rec. Cons.)

ZARAK HAYP.A. TO THE
DIRECTORS

West End Stockbrokers/Corporate Finance, profitable, well backed, young and innovative; seeks P.A./Secretary. Strong admin, org and secretarial skills essential inc S/hand. Languages an advantage. Considerable client contact so excellent presentation a must. Self confident and interested in Business/Finance then write CV to:

Graham Shore,
Shore Capital Group PLC
1 Maddox Street, London W1R 9WA
Salary Negotiable. No Agencies Please!

LEADING DIRECT
MARKETING GROUP

(Includes Innovations and
The Leading Edge Retail Chain)
BASED IN RICHMOND

This dynamic group of companies currently seeks:-

Personnel Administration Assistant

Reporting to the Human Resource Manager, your duties will include Payroll and Personnel administration. An excellent opportunity for someone with personnel background and experience. Candidates should be Educated to or above A level standard, have some payroll background, and preferably may have or be studying for IPM qualifications.

P.A. to Group Legal Adviser

To provide clerical and secretarial backup as well as legal support. You will have the opportunity to learn and be involved with Commercial legal work. 100/60 shorthand and typing required as well as strong literacy.

Salary range 13-15K

The above are busy challenging jobs requiring initiative, flexibility and commitment as well as a mature and confidential approach.

Please write to: Irene Daskley, MSP Group Ltd, MSP House, 211 Lower Richmond Road, Richmond, Surrey TW9 4LN enclosing a full Curriculum Vitae to include details of current remuneration. (No agencies please.)

Bank on it!
£16,000 + bens

A team of young Americans in a successful West End Investment Bank need your secretarial expertise. Working primarily for the globe-trotting Partner, you will use your knowledge of graphics and spreadsheets for preparing presentations and updating investment information. Numeracy and a quick wit are essential. Age 23-30. 60 wpm typing. Banking experience an advantage.

Please telephone Virginia Wemba on 071-434 4512.

Crone Corkill
Banking

PROPERTY P.A. £17,000 + free travel + bonus

(Age 25-32)
Undeniable P.A. to assist the Senior Partner of this major City property firm with interests in Europe. Excellent social and secretarial skills including shorthand (100/50). Extensive diary planning; organizing meetings and presentations; general administration. A Level education.

INTERNATIONAL LAW £16,000 at 23

Self-motivated, young secretary to assist two dynamic Attorneys within a prestigious US law firm. Offer full secretarial support and enjoy a demanding, involving role. Audio and Wordperfect 5.1 essential.

TELEPHONE 071 499 0880/071 236 2522
FAX 071 236 2526

Recruitment Consultants
**CAREER
DESIGN**

P.A. Secretary to
European President

£18,000 + excellent benefits

U.S. Multinational in the clothing industry located in Covent Garden requires sophisticated, energetic, intelligent, experienced individual to work with American executive. Operations cover international marketing and manufacturing. Shorthand, W.P. and supervisory skills are vital. Languages - French, German and Spanish would be a plus.

Please call Ness Shirley on 071 589 4567 for an immediate interview, or send your CV to Executive, 163-169 Brompton Rd, London SW3.

Bond Street Bureau

CHARITY

£16,000 + Perks

A professional Secretary is urgently required for a busy Director of this prestigious Charity Organisation. You will need good shorthand and typing skills and have a flair for enabling you to liaise with top officials etc. Good education desirable. Preferred age 22 plus.

(Rec Cons)
22 South Molton Street, W.1.
071 629 3692 071 629 5380

PA TO CHAIRMAN

A small but dynamic international company requires a Confidential PA, with minimum 3 years experience at executive level, fast accurate typing (Apple Mac) and good shorthand.

The position is demanding, and requires dedicated organisational skills and an ability to work to deadlines.

Complete confidentiality, dedication and loyalty are prerequisites of the position.

The position is well paid based on experience. Applicants should be prepared to travel occasionally to Europe if required.

If you are available immediately and fit the above outline, please send your CV to Ms Fiona Elliott-Smith, 19 Draycott Place, LONDON SW3 2SE.

OFFICE MANAGER/
PERSONAL ASSISTANT
REQUIRED

For busy London Architectural Practice with expanding workload

Ability to work on own initiative essential. Good working knowledge of Wordperfect required.

Shorthand an advantage, but not essential. Salary: Circa £15,000 depending on experience.

Apply in writing with full C.V. in the first instance to:

Mrs Palmer
6 Vicarage Road
Strood, Kent, ME2 4DG

071-481 4481

GENERAL SECRETARIAL ASSISTANT

Hectic City stockbroking firm has a vacancy for a General Secretarial Assistant. The ideal candidate should be mature, reliable, and, since the position will involve working for several departments, extremely well organised. The position requires first class shorthand with a knowledge of Multimate and Word.

CONTACT BOX NO. 5827

CRÈME DE LA CRÈME

071-481 9313
071-782 7828

EXPERIENCED SECRETARY

£12,500 - £13,500
(Depending on qualification)

Experienced Secretary required to work for Project Director of international survey company specialising in employee attitude surveys. We are looking for a cheerful, professional, skilled secretary to join our highly professional team. The successful candidate will ideally have knowledge of WordPerfect and Freelance (graphics package). Additional knowledge of shorthand and a European language (particularly Dutch and/or German) would be helpful.

Please write enclosing full personal and career details to:
Ms Sarah Matthews
Project Director
ISA International Survey Research
50 Conduit Street
London W1R 0NP

INSR

DRAKE INTERNATIONAL

RECRUITMENT PROFESSIONALS CAREER OPPORTUNITIES £20,000 + OTE

ORAKE INTERNATIONAL have been at the forefront of the Recruitment and Training industry for the past 40 years, with over 400 offices worldwide and now plan to expand our UK operations to meet the challenges of 1992.

We are interested in talking to experienced permanent recruiters with successful track records in recruitment, consultancy, banking, legal and executive placements.

We are also pleased to discuss opportunities for successful sales executives experienced in selling new-style or conceptual solutions to industry and commerce who seek a future career in recruitment.

In return we offer you a very attractive salary/commission plan, first class training, client/applicant benefits unmatched in the industry and excellent career prospects.

For an early interview in complete confidence, please call GORDON HAYES on 071-623 1226 today or fax your CV to 071-929 2265.

Current Affairs £16,000 + Bens

Your contribution will be truly appreciated as PA to the Managing Director of a small firm of Political Consultants based in SW1. They advise blue chip companies on the impact and implications of Government and EC policies, and your role will involve arranging meetings, liaising with clients and preparing reports. A methodical, conscientious and team oriented approach is required and skills of 80/50/10. Interest in current affairs an advantage. Age 25-35. Please call Caroline Tuck on 071-437 6032.

HOBSTONES

RECRUITMENT CONSULTANTS

ASSISTANT TO ADMINISTRATION MANAGER

City-based stockbroking company requires an enthusiastic person to help with hectic administration duties. Candidates should have an extremely flexible approach together with a friendly and outgoing personality. The position requires accurate typing skills together with experience on Multimate, Word and Lotus 123. Rusty shorthand would also be an asset.

Please Reply to Box No 5827

Senior Secretary £16,000 + mortgage subsidy

In this new corporate banking position, you will be providing full secretarial and administrative support to an exceptionally talented and high flying boss who has just been promoted to deputy head of department. Working closely with one other senior secretary within a small professional team, you will be at the heart of this prestigious investment bank. Attending meetings, taking minutes, setting up and maintaining systems are just some of the varied duties of this demanding role.

Age: 23-28 Skills: 100/60.

RECRUITMENT COMPANY

071-631 1220 5 GARRICK STREET WC2E 9AR

AUTHORS' AGENT £14,000: Well known literary agent seeks bright, literary PA who will have the enthusiasm for the world of publishing and enjoy liaising with authors and publishers. You will have excellent telephone manner, good sec. skills and be educated to 'A' level standard. Publishing experience an advantage.

ROY PROPERTY £14,500: Charming Senior Director of leading Mayor Property Company needs an experienced secretary to join his friendly young department dealing with the sale of properties nationwide. If you are looking for a rewarding career where you are able to exploit your talents for organisation and contribution to the full ring us today.

TELEVISION £14,000: Are you a bright enthusiastic young secretary looking for an opening in television? As part of a small team involved in advertising and marketing you will learn about all aspects of the exciting fast-moving world. If you have skills of 80/50 and a flexible outgoing personality this well known company would like to meet you.

JUDY FISHER ASSOCIATES
071-437 2277
Recruitment Consultants

SUSAN HAMILTON PERSONNEL SERVICES

PERSONNEL - SW1

PERSONNEL ADMINISTRATOR - An exciting opportunity in Personnel is offered in a well known, successful company (Lexus or similar), numerous and good admin skills. You will be dealing with developing procedures, budgets, contracts and PAYE data. Salary £14,500 a year.

FINANCIAL/PERSONNEL ADMINISTRATOR - Our client needs someone able to control and make travel arrangements, undertake reimbursement of expenses, oversee PAYE, salaries and pension contributions, and prepare reports. This busy and responsible post requires accuracy, experience of spreadsheets and attention to detail. Italian language useful. Salary £17,000.

Call Maureen or Helen on 071 235 7114

33 ST GEORGE'S ST LONDON W1 6GB 9167

COMMUNITY CREME

SCHOOL OF ORIENTAL AND AFRICAN STUDIES University of London

SECRETARY (17½ hours per week) £11K - £12½K (pro-rata)

We are looking for someone with good typing/WP (WordPerfect) and clerical skills to join our small friendly Registry team. The post-holder's main duties will involve supporting the Dean of Postgraduate Studies. Short-hand/audit skills would be an advantage, as would previous experience of working in higher education.

SECRETARY (17½ hours per week) £11K - £12½K (pro-rata)

We are looking for a secretary to work 17½ hours a week in a new research centre working on international environmental policy.

You will be interested in environmental problems and international development and in working in a university environment.

Application forms and further details from the Personnel Office, School of Oriental and African Studies, Thornhaugh Street, Russell Square, London, WC1H 0XG (tel. 071-637 2388, ext. 2234). Closing date: Wednesday, 30 October. SOAS is an equal opportunities employer.

MULTI-LINGUAL OPPORTUNITIES

SCHOOL OF ORIENTAL & AFRICAN STUDIES UNIVERSITY OF LONDON

SECRETARY TO EDITOR OF THE CHINA QUARTERLY £14K - £16.5K

We seek an individual who possesses professional secretarial skills, fluency in spoken Mandarin Chinese, and preferably a background in Chinese studies at the university level. Initiative, responsibility, interpersonal communication and strong writing skills are desired. Some background in publishing is useful.

Application forms and further information are available from the Personnel Office, School of Oriental and African Studies, Thornhaugh Street, Russell Square, London WC1H 0XG; telephone 071-637 2388, ext. 2234.

Closing date: Tuesday, 5 November.

SOAS is an equal opportunities employer.

Zarak Hay Language Division

ADMIN SECRETARY EUROPEAN LANGUAGES £18,000 + perks

International Insurance Company - new division based in London. The successful candidate will be responsible for the day to day running of the office. Translations scope to realise your full potential - fluency in one European language essential, shorthand preferable. Financial background desirable.

Tel: (071) 638 9205 Fax: (071) 588 2942

NATIONAL HEART AND LUNG INSTITUTE

University of London Chelsea

Secretary/PA

£14K per annum negotiable

This leading medical research and teaching centre is looking for a well-organised Secretary/PA with experience at senior level. The successful applicant will be an integral part of a busy working environment comprising the Company Secretary's Office and the Industrial Liaison function. Personal Assistant skills will be equally important to the expected secretarial and word processing expertise. The appointee will be encouraged to develop special interests within the overall programme of the office. Benefits include 5 weeks' annual leave, STL, pension scheme.

To apply please forward a CV to the Personnel Manager, The National Heart and Lung Institute, Dovehouse Street, London, SW3 6LY quoting reference number RA10/174 by 25.10.91.

PART TIME VACANCIES

URGENT

Opportunity to take part-time receptionist/secretarial (audio) position with young lively company in West London. Minimum 50 wpm (word processor). Mornings hours 8.30 a.m. to 1 p.m.; salary negotiable.

CONTACT FIONA HIPWELL ON 081-741 8361.

RECEPTIONIST - A young, friendly, enthusiastic person to join a busy office in the City. The successful candidate will be responsible for answering the phone, taking messages, and general office duties. Salary £11,000 - £12,000. Call: 071-481 4481.

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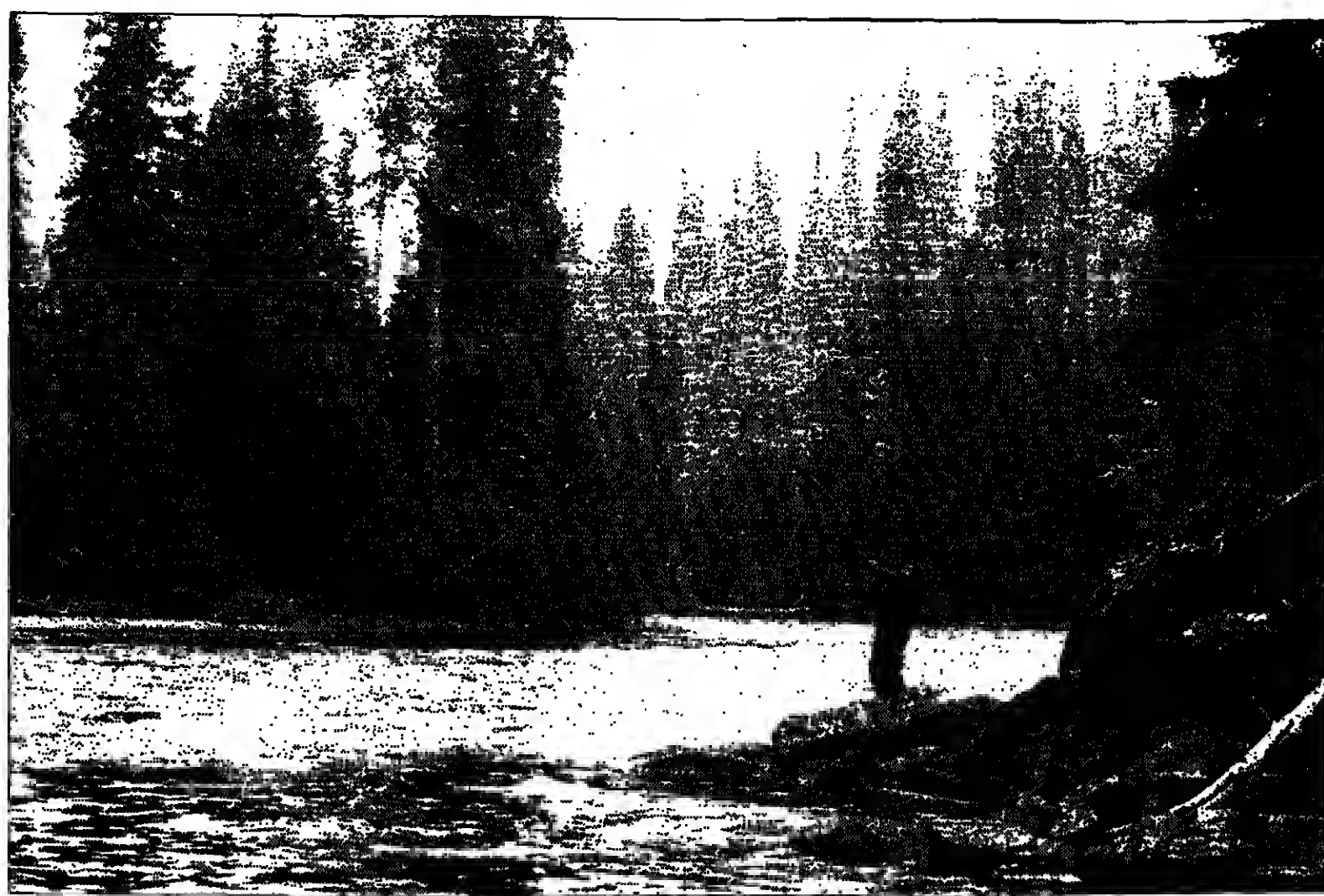
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A line on paradise: fishing for steelhead on the Babine, in British Columbia, a landscape which diminishes man to utter insignificance

Castaways in a land time forgot

Brian Clarke embarks on a long-distance hunt in the Canadian wilderness for the mighty steelhead, a fish suffering an identity crisis

The Babine River, in British Columbia, is some way removed from the Test Valley, in Hampshire. And the after-dinner advice being dispensed last month by old hands in the Babine Norlakes fishing camp — 500-odd miles north of Vancouver, 250 miles from the Pacific coast and deep in primeval forest — was somewhat different to that being given out to the fishing huts around Stockbridge.

No talk of short-tempered hells there, or of pot-holes on the bank to be avoided, or of the dangers of being stung by one of the keeper's bees.

The talk in the Babine Norlakes camp was of bears — partly to encourage the greenhorn city-dwellers newly arrived, partly because the ten-foot beasts loom almost as frequently on the riverbanks as they do in the psyche.

"Never turn your back on a grizzly," said one old wisecrack, slowly shaking his head over a glass of something amber. "Never get between a sow bear and her cubs," warned another. "If a grizzly charges, fall to the ground and play dead" advised a third — a somewhat esoteric piece of advice I thought then, and think now, given that if one of those fur mountains ever looked like charging, the requirement for charades on my part would be wholly redundant.

I had gone to the Babine, one of the half-dozen world-famous tributaries of the vast Skeena river, to try for steelhead, a fish long described as the ocean-going version of the rainbow trout but recently reclassified as a salmon.

Whether trout or salmon, the steelhead is a formidable fish: salmon-sized, vibrant and volatile, powerful and aerobic. It is a fish that, in the heavy currents of the Babine and the

other Skeena rivers, can make reel-smoking runs of 150 yards and more; that can lash the water into splinters of light; that can break nerves and hearts as well as lines.

I did hook two and they both broke away, one of them a stupendous fish of 20lbs or so that the sheer watercraft and experience of Todd Stockner, my guide, effectively put on my line — "use this fly, cast it there, don't tighten until I say when".

Two, it needs to be said, is not the number I originally had in mind. For I do who fished the Skeena rivers in earlier years had taken 40 and 50 fish in a week. But last month, for the second time this year, I found myself halfway around the world with relatively little to fish for.

In March, it had been the Falkland Islands, where I had gone to catch sea trout and found insufficient water in the rivers to tempt the fish up from the sea.

Last month, the Babine, with the Bulkley, Kispix, Morice and the rest, also had very few of my principal quarry in them — partly because the early steelhead run was late, partly because those fish that had arrived back from the sea had been thinned out by the nets off the Skeena estuary. It is the steelhead's misfortune that it chooses to return at the same time as the sockeye and pink salmon, and it falls foul of the drift nets the salmon fishers lay.

If we missed out on the steelhead, we missed out on little else. It is not the fish alone that draws, it is the

wilderness experience involved in its pursuit.

Time pursuing steelhead on a river like the Babine is time cut off from the outside world, with radio the only communication. All is reduced to great, columnar trees, to clear, racing water and to the patch of sky overhead.

The camp I stayed in was little more than a clearing 70 yards by 50 yards, fronting the river. There were half a dozen wooden huts with oil or wood-burning stoves, bunk beds, no running water, no hot water, no inside toilets and a single, communal shower. There were also vast, hot meals and a great sense of camaraderie among the ten anglers there — five American doctors, a professor, a senior business manager and his wife, and two Englishmen — one of them me.

Many of the Americans had been going back year after year, one of them 20 years, delighting not only in the sport that was usually to be had but revelling in the uncodified existence and the minimal impact on the environment that the camp was designed to make.

There were animals, and signs of animals, everywhere. There were bears (of course). They left salmon hilted clean in two on the river bank, and their own great five-toed pad marks in the mud.

There were other animals in the valley, in profusion — wolves (shy

creatures that, contrary to myth, do everything they can do to avoid man), lynx, moose, beaver, bobcat, caribou and, higher up in the hills, mountain goats.

We saw bald eagles every day and ospreys most days. We saw, too, the poignant last journey of the countless Pacific salmon, every last one of which was to die after spawning.

The river was a conveyor belt of the living and the dead, the living moving upstream, the dead drifting past them on the way down.

All kinds of salmon — chinook, coho, pink, sockeye — pushed their way past us, their backs breaking the water, their fins catching the sunlight, their dark shadows hurrying and melting over the gravel and rocks. They swam under our rods when we were wading, brushed against our legs, even swam between our legs, their minds on a metabolic auto that beamed them only onwards to the thin light of the reeds.

And there were the spawned out bodies. They tumbled stiffly in the currents, rolled in the eddies, gleamed whitely from the depths, lay stiff and log-like in the margins, their eyes — where there were any eyes left — staring still. There were not dozens of such fish, or hundreds, or thousands. There were tens of thousands.

It would be impossible amid such primordial events, enacted on such a scale in a landscape which diminished man to utter insignificance, not to be moved, not to be made sharply aware of one's own mortality. And every one of us was.

To fish in such a place, under such circumstances, was a privileged experience. Missing the last of the season in cloistered, green Hampshire, beautiful though it is, was a small price to pay.

RACING

Vet gives Generous the all-clear for Champion

By RICHARD EVANS, RACING CORRESPONDENT

Generous is set to run in the Dubai Champion Stakes on Saturday after receiving the all-clear from a vet yesterday.

The results of blood tests carried out on the Dubai Derby winner yesterday morning were flashed within hours to Paul Cole who was attending the sales at Newmarket.

"The vets have passed Generous as OK and provided he works well in the morning he will run," he said. "After all, he has got 20 years to get over it." Alan Munro will partner Generous during the first lot at Whatcombe today and Cole will then speak to the jockey and Prince Fahd Salman before making a final decision.

Tests conducted on the Tuesday after Generous's disappointing performance in the Prix de l'Arc de Triomphe revealed an abnormal blood-count and Cole wondered if the reason for the horse's poor run had been identified at last.

However, yesterday's results would suggest the problem lay elsewhere. "We thought it was a blood problem but it would appear it isn't. We had a virus in the yard about two-and-a-half months ago which hit Dilum and one or two others, including Zoman, who was in the box next to Generous. It could be a carry-over from that but really we are

back to square one in not knowing."

Cole is insistent, however, that the poor run is not due to Generous having been "got at" while at Longchamp. Apart from being guarded round the clock before the race, a privately conducted dose test afterwards showed nothing untoward.

Since returning from Paris, Generous has returned to his normal routine. He had two canterers and a bit of light work last Wednesday before being put through his paces on Saturday. "We didn't ask him to do too much on Saturday and he won't be asked to do too much in the morning," the trainer added.

Marja, off the course since the Eclipse Stakes in July, completed her final piece of serious work before Saturday's group one contest and delighted John Dunlop.

The St James's Palace Stakes winner has been treated for injured stifles joints and the medication appears to have been successful.

"He worked his usual way, satisfactorily," Dunlop said. "A veterinary examination afterwards showed he is 100 per cent so we are on course and he runs unless something happens between now and then." Willie Carson rides.

Lester Piggott will ride Risma, impressive winner of the Sun Chariot Stakes at Newmarket earlier this month. Fillies have won 12 of the last 18 runnings of the Champion Stakes and the slightly higher-strung daughter of Kris evidently likes her local course.

"She seems to like running at home and we have been taking her down to the course and schooling her in the paddock and walking her around," Gosden said.

Drum Taps, who has won the Geoffrey Freer Stakes and the Cumberland Lodge Stakes since returning from the United States, is an almost certain absentee from the Champion.

The five-year-old is likely to make the journey to Milan for the lucrative Gran Premio Del Jockey Club E Coppa d'Oro. Soumbe and Marcia Thorpe are other possible British challengers.

□ Suave Dancer, winner of the Prix de l'Arc de Triomphe, will not make the trip to Churchill Downs for the Breeders' Cup Turf. Owner Henri Chailabaud and trainer John Hammond will be represented instead by Dear Doctor, who has recently finished second in both the Man O'War Stakes and the Turf Classic.

Chepstow

Going good (good to firm patches home)

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Toby Balding, who has been the Farmlea Boy in the Kempton Park race, yesterday outlined plans for Morley Street's build-up to the 1984 second hurdling title.

The reigning champion, having outclassed the top jumpers in the United States for the second year running in the Breeders' Cup Chase last Sunday, will be prepared for the Raccall Hurdle at Ascot on November 13, a race the gelding won last year. He will then have two more races before defending his crown.

JACK 16 (F,2) A Bailey 4-87... A Macquay
 ANT MERRILL 96 (D,3,5) P Howling 7-6
 S'S SEAGO 264 (D) J Harms 3-85... T Williams
 OF THE DAWN 53 (F) D Burchell 7-84... A Dickson
 US 11J (D,F,G,S) C Broad 6-84... J Williams
 EL FORBOXES 28 (D,B,F,J) J Barry 3-83
 L QUEEN 23 (D,F,G) J Barry 3-83... J Carter
 QUALITY 15 (B,D,F,G,S) C Lewis 8-82... J Carroll
 OS 123 (B,F) M Pipe 5-82... G Duffield
 7 (V,F,G,S) G Lewis 8-82... D Holland
 Y 20J (B,F,G,S) R Holder 4-73... Paul Eddery
 7-2 Restore, 9-2 Whippet, 8-1 Just A Steeple
 1 Brown Fairy, 12-1 Dumbreck, 14-1 others

BUSHBURY MAIDEN STAKES	
816: 1m 200yd (19)	
A 35 P Cole 8-11	A Munro 1
D 15 P Walswyn 8-11	G Carter 1
ORDIE C Austin 8-11	N Carlisle 1
ALL CROSS 23 1 Balcing 8-11	J Field 1
MAIST C 0 M Prescott 8-11	G Nutter 1
MAIST C 18 1 J Edwards 8-11	Dale Gibson 1
SUPPERS C Harwood 8-11	A Clark 1
CANDIDATE 13 C Cyster 8-11	Dean McKewen 1
YDIA M Jarvis 6-11	C Crastock 1
LAURENCE 23 M Prescott 8-11	G Duffield 1
IA 27 J Dunlop 8-11	Paul Eddery 1
WEISER O J Berry 8-11	J Carroll 1

(SF) R Cacti 8-11 W Royal
 MISS D Elsworth 9 11..... J Williams
 RAL 7 (V) M Skute 8-11..... B Raymond
 J B Johnson 8-11..... T Guden
 OF POOLS 16 A Bailey 8-11 A Mackay
 B 23 J Dunlop 8-11..... W Carson
 OMESNATURALLY V Hills 8-11..... M Hills
 op. 11-2 Sals. 8-1 Retenral. 7-1 Green Slipper
 D-1 Ardisia, Anzard, 14-1 others

BOURBON MEDIAN AUCTION
 2-2-Y-O: £2,467; 1m) (12)

GFELD 19 D,Gi M Prescott 9-0..... G Duffield
 UIGHT 19 (C,F) P Cole 8-11..... A Munro 1

4-37 1H R Haindon 8-9	W Carson
G REGIN 8 P Walsyn 8-9	C Carter
ELMOR 8 C Cyzer 8-9	K Fallon 1
MAGAC 12 (S) J Dunlap 8-9	A Cruz
JOY 10 J Smith 8-9	
RUN R Hodges 8-9	T Sprake
JUBILEE 22 P Melton 8-9	Dale Gibson
SHOW 9 H Condy 8-9	C Rutter
S GOLD 15 R Hodges 7-11	S Drownes (?)
CLUP 15 J Bethel 7-11	T Williams 1

in Ziegfeld, 6-1 Hero's Light, 8-1 Gold Jubilee
ers.

BOUTBONE MEDIAN AUCTION

2-Y-O: \$2 447: 1m) (11)

THE PLANK 18 (D.G.) P	Wahyun B-8	J Field 1
NERO 14 (V) H	Cokingsridge B-5	N Howe
SEA 11 L	Cumana B-5	J Weaver (7)
12 (D.G.) M	Minibarak B-3	A Cruz
3 (R G)		W Carson
PUNJAB 12 (D.B.F.) S	Dow B-3	T Quinn
TY ORDER 12 (R)	Bloss B-2	C Carter
JUSKY 104 J	Hesterton B-2	J Carroll
YDO R	Hodges 7-11	T Sprake 1
VS CHORCE 84 M	Ryan 7-11	D Blega (5)
5 PENCE 18 Ms	A Knight 7-11	E Johnson
5 Elegant Touch, 5-1 Up	The Punjab, 8-1 J	
Liability Order, 14-1 others.		

PRE SPECIALISTS

1941, 16 winners from 32 runners, 50.0%; G
 23, 38.5%; H Cecil, 14 from 44, 31.8%; R
 2, 23.8%; J Dunlop, 11 from 52, 21.2%; M
 21.1%.
 McKee, 4 winners from 19 rides, 21.1%;
 6, 19.6%; W Carson, 21 from 118, 17.8%; J
 17.0%; A Clark, 4 from 25, 19.0%; C Carter,

BY RENTON MEMORIAL NOVICES
 2m 50yd) (5)
 CUSTOMER 11 (F) M Hammond 6-11-7
 Mr S Lyons O

CHARGE 4 (F) G Costworth 7-11-7
 RANKIE 12 M H C Paveley 7-11-1
 158 (F,G) M H Easterby 5-11-0
 M MAGIC 29 (B) J Swales 6-10-10
 11-14 Just Frankie, 7-2 Icarus, 4-1 Who's in
 Magic.

FOOTER HANDICAP CHASE
 (0yct) (4)

EXPRESS 20 (D,G,S) G Moore 8-11-13 M Dwyer
 BEACH 158 (D,F,G,S) M H Easterby 7-11-7
 M MOR 18 (D,D,B,F,G,S) W A Stephenson 9-11-1
 R Garratt

CHALLENGE 172 (C.O.F. G.S.) M Hammond
8-10-2 P Nivens
1 Captain Mor, 11-4 Sword Beach, 6-1 Choice

SBORUS NOVICES HURDLE

E MUSIC 114F R Whistaker 10-9 **R Bergeron**
TALE 11 (B) T Fashurst 10-9 **L O'Hara**
W Mrs S Smith 10-9 **R Guest**
IN 6F R Woodhouse 10-9 **C McCorr**
EN 50F G Oldroyd 10-8 **M McGiff**
DOM K Morgan 10-9 **A S Smith**

BIRD SPECIALISTS

CORNERLY 28F R Lacey Battery 10-9 R Gambley
KATZ 60 W Kamp 10-9

STANDARDS 16 A Williams 10-9

G Thomson 7-
INTERN 57F RD Leary 10-8..... M Derynck
WORTHINGTON 28F Mrs G Revinsky 10-9... P Thivener
SILVERMAN 10 M Chapman 10-9 ... W Worthington
H 131F Deedee Smith 10-9 C Grassano
J 166F R Woodhouse 10-9 R Marley
G STREET 18F R Whistaker 10-4 S Turner
S 25F M Hammond 10-4 J Callaghan
LASS 14 Miss P Hall 10-4 R Supplee
Sel The Standards, 11-2 Floss Vale, 6-1 Nightingale Street,
10-1 Kogohn, 12-1 others

PURSE SPECIALISTS

aged 44, has been appointed to the post of Fellow as general manager of the New Estates at Newmarket from 1995.

RACELINE
0898-168+
ALL RESULTS 168
ALL COMMENTARIES 268
"RESERVE THE OFF"

RED CAR	101	201	301
W'HAMPTON	102	202	302
CHELTHAM	103	203	303
WETHERBY	104	204	304
IRISH	120	220	320
GREYHOUNDS	122	222	322

FOOTBALL

"Well, a couple of the lads are still recovering from the weekend and we would really want to be sure that they are up to playing before we decide

It is clear that there is no room for undue cleverness in the Scottish strategy, although that might not be such a bad thing, considering that in the previous fixture in Switzerland the Scots were two goals down before injuries forced Roxburgh to switch players into their accustomed club

ROMANIA (probable): S Lung (Electro Craiova); O Petrescu (Pogoria); E Sandol (Universitatea Craiova); G Mădălin (Dinamo Bucharest); G Popescu (FSI Endrova); I Bălan (FCSB); I Lăpuș (FC Vaslui); S. Gheorghiș (FC Vaslui); I Timothe (Petro); G Hagi (Real Madrid); O Murarușanu (Dinamo Bucharest); M Lăscuș (FCSB); F Rodolici (Verona).

SCOTLAND (probable): A Goran (Rangers); S McMillin (Aberdeen); C Leven (Heart of Midlothian); O McPherson (Heart of Midlothian); M McQueen (Heart of Midlothian); G Strachan (Leeds United); S McCall (Rangers); M Galloway (Celtic); T Boyd (Chelsea); S McEir (Manchester United); G Durie (Tottenham Hotspur).

Cheque boots: Lord Patrick Beresford, left, Chef d'equipe of the British three-day event team, discusses the novel Spillers cheque with Don Phillips, of Balgaty Agriculture Ltd

FROM PETER BALL IN POZNAN, POLAND

GROUP FOUR

	P	W	D	L	F	A	Pt
Denmark	6	5	0	1	6	6	11
Yugoslavia		6	5	0	1	20	4
N Ireland			6	1	3	2	8
Australia				6	1	1	6
Denmark					5	3	34

RESULTS: *Fearse Islands* 1, *Austria* 0, *Northem Ireland* 0, *Yugoslavia* 2, *Northem Ireland* 1, *Denmark* 1; *Yugoslavia* 4, *Austria* 1, *Denmark* 4, *Fearse Islands* 2, *Northem Ireland* 1, *Denmark* 0; *Denmark* 0, *Yugoslavia* 2; *Yugoslavia* 4, *Northem Ireland* 1; *Yugoslavia* 1, *Denmark* 2; *Northem Ireland* 1, *Fearse Islands* 1; *Yugoslavia* 7, *Fearse Islands* 1; *Yugoslavia* 5, *Fearse Islands* 0; *Denmark* 2, *Austria* 1; *Fearse Islands* 0, *Northem Ireland* 5, *Fearse Islands* 1, *Denmark* 4; *Austria* 0, *Denmark* 3.

FIXTURES: Today: *Fearse Islands* v *Yugoslavia*; *Northem Ireland* v *Austria*, November 13; *Denmark* v *Northem Ireland*, *Austria* v

Residents go for alternative

Cascarino's ability to hold the ball for the supporting runners to arrive could prove influential, although the Celtic players will say "I don't think I will do," think they have a very big back four in Dublin.

A lot will depend on how aggressively committed the Polish team will be. Their likely forward line of Urban, Furtek and Kucharski are respectively based in Spain, Germany and France with other players coming from Greece, Turkey and Britain. There is the intriguing possibility of the opposing players on each flank coming from the same British clubs as the Celtic players.

As for Aston Villa's new signing, Dariusz Kubicki, with Chris Morris against his Celtic team-mate, Dariusz Wdowczyk.

Ireland had the psychological disadvantage of not having scored against Britain, and in the countries' seventh meeting Britain maintained their average of three goals per game. Two of Britain's goals came

HOCKEY

Women are

This season he has had numerous successes in one-day horse trials and, last month, won the Blechnam Audi International on Park Grove.

□ Mary Thomsson was yesterday named Equestrian Personality of the Year at an awards lunch in London. Michael Whitaker took the Sporting Award of the Year for his success in the Silk Cut Derby.

Mr. Whitaker's award went to the Derby winner, Gateacre. The Duke of Edinburgh took the Animal Health Trust special award for outstanding contribution to equestrian sport.

VOLVO LEADER BOARD: 1. A Nicholson (202), 4135; 2. P Nolan, 2770; 3. R Powell (202), 4134; 4. S Dark, 2265; M Thomson, 2770.

HOCKEY

In the men's tournament, India, the No.1 seeds, beat Belgium 1-0 with a goal from Shakil Ahmed, to lead pool B. □ A Great Britain men's under-21 training squad has been named for matches against the Australian Institute of Sport (AIS) at Bisham Abbey on October 22 and 23 (Sydney Friskin writes). A team will go to Pakistan in January for a four nations' tournament. Northern

UNDER-21 SQUAD (England unless stated): C Bloor (Bournemouth), A Cope (St Albans), O Curtliffe (Leamington and Scotland), R Davis (St Albans), G Fordham (Hounslow), P Gabbins (St Albans), J Hauck

(Teckington), A Humphrey (Wellton), O Jones (Cardiff and Wales), Z Jones (Llanishan and Wales), S Mason (Furzebride), A Milne (Gordonians and Scotland), G Moore (Kestume and Scotland), Z Niddin (Slough), M Prestwich (Teckington), J Roberts (Cannock), H Sutton (Surrey), J Swind (Gloucestershire), J Taylor (Teckington), W Vaughan (Sloagrove), P Webster (Gordonians and Scotland), J Williams (Llanishan and Wales), C Woods (St Albans), J Wyatt (Reading).

RESULTS: Olympic qualifying, Auckland: Men: Pool B: Malaysia 4, Switzerland 3, France 3, United States 1; India 1, Belgium 0. Women: Pool B: Canada 2, Italy 2, China 1, Argentina 0, Great Britain 3, Ireland 0.

By LOUISE TAYLOR

Despite several meetings with Arsenal officials, the GAAS design was rejected by the Highbury board on September 3 for what GAAS considers unsubstantiated reasons. It was particularly incensed by comments from Arsenal directors which, it says, included: "Questions of aesthetics are primarily a matter for the developer/occupier", and "Matters of taste are not to be imposed on the applicant unless

However GAAS has persuaded Peter Hill-Wood, the Arsenal chairman, and Ken Friar, the managing director, to agree to an independent architectural assessment of both schemes by the Royal Institute of British Architects, which will play a significant part in influencing Islington's decision.

□ Two goals to the last 12 minutes by the substitute, Jan Juszkowski, elined group secure qualification for Poland with a 2-0 victory over the Republic of Ireland in their European under-21 championship match at Bydgoszcz.

FOOTBALL

Kent 2; Hackney 4; Harrow 0; Hounslow 0, South London 2; Ilford 0, Blackheath 5, Plymouth 5, North Devon 0; Redbridge 0, Havering 4, Rhondda 1, Swindon 2; South East Sussex 1, North Sussex 5; Worthing 2, Medway 2; Cannock 1, Aston 0; Bileley Hill 0, Coventry 3, Grimsby 1, Nottingham 2; Heliosden and Stourbridge 0, Kings Norton 3; Ful 2, Ekeston 0; Leicester 3.

MOTOR RALLYING

SAN REMO RALLY (after two days): 1. O Aurocl (F-), Lancia Delta, 4hr 12min 42sec; 2. M Blomson (It), Lancia Delta, 4hr 27min 25sec; 3. A. Schwarz (Ger), Toyota Celica, 4:28; 4. J. Corradi (It).

NATIONAL LEAGUE (NHL): Hartford 4, Montreal Canadiens 3; Washington Capitals 3, New York Rangers 3.

Overall: 1, Hogen and Falkenthal, 11.4pts; 2, Neelmann and Schyer, 18; 3, R Benarashi and M Salari (R), 19.7.

157, 15-7: R Martin (Aus), bt P Gregory (Eng), 1-12, 15-10, 15-6; Jahangir Khan (Pak) bt B Moss (Eng), 8-15, 15-6, 15-4, 15-8, C Robertson (Aus) bt F Samiulla (Pak), 15-8, 15-5, 15-12.

REPRESENTATIVE MATCHES: Royal Air Force bt Suffolk County Selection, 3-2; RAF bt Suffolk, 3-2; RAF Veterans bt Suffolk, 3-0.

Barzani (Fr) bt M Holsten (Jrney), 1-0, 6-3, 6-3.
Svensson (Swe) bt P Köhnen (Ger), 1-6, 6-3, 7-6, 6-3.
J Kriek (SA) bt S Pascualillo (Fr), 7-6, 6-3, 2-6, 6-3.
Gibault (US) bt A Miraz (Ger), 6-3, 7-5, 6-3.
(Fr) bt T Carbonell (Sp), 7-5, 6-7, 6-3.

VIENNA: Men's tournament: First round: A.
Volkov (USSR) bt M Zocks (Ger), 6-3, 6-2, 6-3.
Cherkasov (USSR) bt A Merudoni (Fr), 7-6, 6-7, 6-3.
Z.S.E. Jelen (Ger) bt G. Hader (Austria), 6-4, 6-3, 6-3.

RUGBY UNION

ADT UNDER-21 COUNTY CHAMPIONSHIP
 Harest; Hampshire 52, Army 3
BASS HAMPSHIRE CUP: First round: Jers
 UB 30, Fernin 18, Sandown and Shzkin 2
 Southampton Univ 13; St Jacques 12, Guern
 6, Bostley 8, Fordinglodge 3, Esso (Fawley) 5
KAC 2: Andover 83, Southampton Institute
 Farnborough 18, Portsmouth 3, Portsmouth

Wombats 19, AC Delco 8; Gosport and Fareham 38. Nomads 0; Vantner 4, New Milton 4. Southampton 26, Fareham Heathens 9; Milsom 40, Hampshire Constabulary 0; Troon 15, Petersfield 30; Ellingham 3, Tottonians 29.

